

STATE OF CALIFORNIA
DEPARTMENT OF MANAGED HEALTH CARE

FINANCIAL SOLVENCY STANDARDS
BOARD (FSSB) MEETING

DEPARTMENT OF MANAGED HEALTH CARE
980 9th STREET, 5th FLOOR
SACRAMENTO, CALIFORNIA, 95814

WEDNESDAY, MAY 28, 2025

10:00 A.M.

Reported by: Ramona Cota

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APPEARANCES

BOARD MEMBERS

Barbara Dewey (participated virtually)

*Paul Durr (participated virtually)

Andie Martinez Patterson

Jarrold McNaughton (participated virtually)

David Seidenwurm, MD (participated virtually)

*Jessica Sellner (participated virtually)

Katrina Walters-White (participated virtually)

Mary Watanabe

* = Joined after Roll Call

DMHC STAFF

Pritika Dutt, Deputy Director, Office of Financial Review

Sarah Ream, Chief Counsel

Jordan Stout, Staff Services Manager I

Michelle Yamanaka, Supervising Examiner, Office of Financial Review

ALSO PRESENTING/COMMENTING

William "Bill" Barcellona
America's Physician Groups

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MEMBER WATANABE: Good morning, everybody. I hope you
d of hearing my voice because I will be facilitating this meeting

For those in the room, the restrooms on this floor are locked. The
dges are on the table near the entrance of the room so please
return those.

For the Board Members and the public, you can join the Zoom
our phone should you experience a connection issue.

For the attendees on the phone, if you would like to ask a question or comment please dial *9 and state your name and the organization you are representing for the record.

To raise your hand, click on the icon labeled Participants on the
ur screen, then click the button labeled Raise Hand. Once you have
question or provided a comment please click Lower Hand.

1 All questions and comments will be taken in the order of raised
2 hands.

3 As a reminder, the FSSB is subject to the Bagley-Keene Open
4 Meeting Act which preserves the public's right to governmental transparency and
5 accountability.

6 As part of our presentation today we are going to do an overview of
7 the Bagley-Keene Act. Sarah Ream our Chief Counsel, will be doing that later so
8 I am not going to go into a lot of detail on the Bagley-Keene Act right now. But I
9 will ask the Board Members to refrain from emailing or communicating with each
10 other about FSSB matters outside of this meeting.

11 With that, I am excited to announce that we have two new Board
12 Members. Andie Patterson is the CEO of the Alameda Health Consortium and
13 Community Health Care Network. She just stepped out but when she gets back,
14 I will have her do a more detailed introduction of herself.

15 And then Barbara Dewey is a principal and consulting actuary at
16 Milliman. Barb, can I ask you maybe just to give a quick overview of yourself and
17 your background?

18 MEMBER DEWEY: Sure, yes. So, I'm an actuary with Milliman.
19 I've been with Milliman since 2008. I do a fair bit of work in different parts of the
20 California market. So, active purchaser, government, employer health plan built
21 around a county-owned hospital, and then mandate work in California. So
22 definitely interested to see this piece of it too.

23 MEMBER WATANABE: Great. Thank you, Barb. We're excited to
24 have you join the Board.

25 And maybe I will quickly have the Board Members introduce

1 themselves. If you can give your name and the organization you represent. I will
2 start with those I see here on the screen. Jarrod, do you want to go first?

3 MEMBER MCNAUGHTON: Hi, Mary, and hi, team. I'm Jarrod
4 McNaughton, the CEO of Inland Empire Health Plan, the public entity plan
5 covering San Bernardino and Riverside Counties. Thanks so much, Mary.

6 MEMBER WATANABE: Thanks, Jarrod.
7 Katrina?

8 MEMBER WALTERS-WHITE: Katrina Walters-White. I am a
9 Regulatory Advocate with Health Access. It is a consumer -- not a consumer.
10 An advocacy organization. And I am also new to the Board.

11 MEMBER WATANABE: Glad to have you back, Katrina.
12 David?

13 MEMBER SEIDENWURM: Hi. David Seidenwurm here. I'm a
14 Medical Director of Sutter Health and a neuroradiologist by training. And
15 welcome to our Board. I think you will find the content very interesting, and we
16 hope to have positive impact on the constituents in California.

17 MEMBER WATANABE: Great, thank you. And I think that's the
18 only Board Members I see right now. Maybe if I can -- Andie, can I ask you to
19 introduce yourself? Thank you.

20 MEMBER MARTINEZ PATTERSON: Yes, hi. Thanks, Mary.
21 Andie Martinez Patterson. I'm the CEO of the Community Health Center Network
22 and we are an IPA risk-bearing organization of eight FQHCs in Alameda,
23 contracting solely at this point with just Medicaid.

24 MEMBER WATANABE: Excited to have you join the Board, Andie.
25 And we'll see. We may have a few more Board Members join us momentarily.

1 So just quickly, you will see the agenda here. I will note that there
2 is a lot happening in the state. I will give a very brief overview of the May Revise
3 under my remarks. But you will notice we do not have any departments
4 presenting today. As you can imagine, there's a lot they're busy with with the
5 budget as well as all the federal activities. I am hoping to have one of our
6 departments present at our next meeting.

7 I am actually really excited today to do a quick overview of just the
8 DMHC and the FSSB in general. I think this was a recommendation from the
9 Board. So excited to spend some time today talking about that.

10 Let's see here. I am just going to quickly introduce our DMHC
11 team. So Pritika Dutt is our Deputy Director for the Office of Financial Review.
12 You will hear more from her in a minute.

13 Sarah Ream is our Chief Counsel.

14 Michelle Yamanaka is a Supervising Examiner in our Office of
15 Financial Review.

16 And then I think for our Board Members, most of you know Jordan
17 Stout, a Manager in our Office of Financial Review who helps us with all things
18 related to the Board.

19 With that, we will move on to Agenda Item 2, which is the meeting
20 summary from our last meeting. Did any of the Board Members have changes to
21 the meeting summary or any questions or comments on the meeting summary?

22 If not, can I get a motion to approve?

23 MEMBER SEIDENWURM: Move to approve.

24 MEMBER MCNAUGHTON: Second.

25 MEMBER WATANABE: Thank you, David and Jarrod. With that

1 we will move those forward. All right.

2 Moving on to the Director's Remarks. So, I will start just quickly
3 with Essential Health Benefits. As I've noted at our prior meeting, California
4 initiated a process last year to add new Essential Health Benefits or what we call
5 EHBs to our Benchmark Plan. These are the benefits that all plans that
6 participate in the individual and small group market must cover. We had a series
7 of public meetings and legislative hearings to solicit input on the benefits to add,
8 and I am pleased to share with you that earlier this month we filed the application
9 with CMS to add hearing aids, durable medical equipment and fertility services to
10 California's Benchmark Plan. If CMS approves the new Benchmark Plan these
11 will take effect in 2027. So, exciting news there to update some of the benefits in
12 our Benchmark Plan.

13 Moving on to May Revise. The Governor's January budget
14 forecasted a \$363 million surplus; however, the May revision to the budget is
15 projecting a \$12 billion deficit. The state's budget is projected to be
16 approximately 322 billion, of which 226 billion is from the General Fund. The
17 Governor noted in his press conference the significant increases in the cost of
18 the Medi-Cal program are impacting the budget. The primary drivers are higher
19 overall enrollment, pharmacy costs and higher managed care costs. Over the
20 last 10 years the General Fund costs for Medi-Cal has increased from about 17
21 billion to 37.6 billion and enrollment has increased from 12.7 to 15 million.

22 I am not going to go into detail on all of the projected or the
23 recommended budget solutions, but there's a lot related to the Medi-Cal program,
24 particularly related to those with unsatisfactory immigration status.

25 The proposal is to freeze enrollment for full scope Medi-Cal

1 expansion for those adults with unsatisfactory immigration status, implementation
2 of a \$100 premium, elimination of long-term care benefits and dental coverage.
3 There is also a proposal to eliminate the coverage of GLP-1 one drugs in Medi-
4 Cal, reinstate the Medi-Cal asset test limits for seniors and disabled adults,
5 eliminate prospective payments for FQHCs and clinics, eliminate Prop 56
6 supplemental payments for dental, family planning and women's health
7 providers. There is also a proposal to increase the MLR for managed care plans
8 to 90% and implement UM step therapy and prior authorization for some drugs.

9 There are a number of workforce investments that are proposed to
10 continue, including investments in reproductive health and the behavioral health
11 workforce programs that are under the Department of Health Care Access and
12 Information.

13 Related to the DMHC, I will note the May Revision included a
14 proposal for the DMHC to license Pharmacy Benefit Managers, and this would
15 include Pharmacy Benefit Managers or PBMs that contract with DMHC licensed
16 plans and California Department of Insurance licensed insurers. The current
17 PBM registration requirement would sunset in 2026 and PBMs would be required
18 to obtain a license in 2027 or whenever we establish the licensure process.

19 PBMs would be required to submit quarterly financial statements
20 and other information to the DMHC, and we would have the authority to do
21 audits. We would be -- PBMs would be required to report information to HCAI's
22 health care payments database regarding pricing and payments for prescription
23 drugs, including drug pricing fees paid for PBM services, rebates and affiliations
24 between PBMs and pharmacies. And the DMHC would have the authority to
25 enforce those requirements.

1 One final note is just that the May Revise does not take into
2 account some of the anticipated federal reductions. I know many of you are
3 probably tracking that very closely. And again, this is the Governor's proposal,
4 and the Legislature will have the opportunity to review and make decisions about
5 the cuts and hopefully we will have a final budget in June.

6 So that concludes my updates on the budget. Again, there's a lot
7 that I am far from the expert on and I know there's a lot of conversations
8 happening in other spaces. But I will just open it up to the Board and to the
9 public. If there's things in particular maybe that you are tracking for your
10 organization. I am particularly interested in things that we should be tracking as
11 the FSSB that may impact the financial stability of both our RBOs and the health
12 plans. So, if there's anything either the Board wants to share or the public. I am
13 also happy to answer any questions about any of my updates. Any questions?
14 Andie, I will ask you first. Anything from you?

15 MEMBER MARTINEZ PATTERSON: No.

16 MEMBER WATANABE: No, okay. We will let you get settled, yes.

17 All right, David, I see your hand, go ahead.

18 MEMBER SEIDENWURM: Yeah, thank you for that excellent
19 review. And I know these are, you know, challenging times and I know there's a
20 lot of uncertainty. But it seems like we are being pulled in a couple of different
21 directions at the same time. For example, the new mandated benefits and then
22 the fewer resources to implement them. Is there anything that we can do to help
23 improve that balance or influence that in a manner that helps the solvency of the
24 groups in the state?

25 MEMBER WATANABE: Yeah, no, I appreciate your comment.

1 David. I think this comes up a lot too when we talk about the Office of Health
2 Care Affordability and the spending target. I will just note that I think for EHBs
3 and adding new benefits there was an estimate that the impact to premiums
4 would be about \$8-9. And again, that's only in the individual and small group
5 market so that's not for Medi-Cal.

6 I think as has been noted in a lot of different forums, whenever we
7 have a budget deficit, particularly one of this size, there's tough choices that need
8 to be made. And I think even through the EHB process and the public meetings
9 we had a lot of discussion of just, you know, the choices and the challenges of
10 increasing costs, particularly with the unknown of what will happen at the federal
11 level and balancing that with things like hearing aids. Particularly a lot of focus
12 on hearing aids for kids, on wheelchairs, and obviously for fertility services.

13 So again, I think it's that balance. And again, I think in these
14 meetings it's very helpful just to understand how some of these changes might
15 impact the financial solvency of both providers and plans and things that we
16 should be tracking and monitoring.

17 MEMBER SEIDENWURM: Thank you for clarifying that.

18 MEMBER WATANABE: Jarrod.

19 MEMBER MCNAUGHTON: Yes, thanks so much, Mary, and really
20 appreciate that overview too that you shared. That was very, very helpful, thank
21 you for that.

22 You know, from our perspective, we are anticipating based on what
23 we see happening at the state and the federal level, and depending of course,
24 what it looks like with what the Senate might do on the federal side with the
25 House bill, that in about 18 months or so because everything kind of is timed out

1 about 18 months when you look at some of the federal pieces. We are
2 anticipating about a 200,000 or so membership loss in the plan based on things
3 on the unsatisfactory immigration status side, the UIS side, as well as the work
4 requirements side, on how the bill is written today.

5 Our caution that we have been trying to just share and provide
6 some education on is that the worry is that you could start to see a little bit of
7 what we are calling -- I know this is a technical term -- but Whack a Mole. Where
8 you could start to see folks that may have been covered under the Medicaid or
9 Medi-Cal program previously, without coverage now, now utilizing ER services at
10 a much higher rate and then that's putting an additional strain on the entire
11 system.

12 And we have had to even remind folks that there is a federal law
13 called EMTALA that folks have to be seen regardless of their ability to pay or
14 their status. And so there has just been a lot of education that we're having to do
15 on the congressional front just to make sure that they know that whatever law is
16 passed it will impact the system as a whole because folks are still going to be
17 here in the country and they will still need to have services provided and you will
18 just see that in a different, provided in a different way.

19 That being said, on the Medi-Cal front the part that we are a little bit
20 worried about is that for those that are going to be paying the premium on the
21 Medi-Cal side, that choose to stay in the Medi-Cal program. It is pretty
22 reasonable to assume that that means the risk pool is going to start changing
23 because folks that are going to pay the premium are only people that are going to
24 really need it. So, the healthy folks are not going to pay the premium because
25 they are going to feel like they don't need the coverage, and so that means that

1 the risk pool will dynamically change for the plans and that you could see
2 elevated utilization from that group that is paying the premium.

3 So, all of those things are just important to point out because I think
4 both on the utilization front as well as the risk front you could see some
5 significant shifts coming in addition to just the sheer membership loss.

6 MEMBER WATANABE: Yeah, no, I appreciate that, Jarrod. And
7 as you know, I think we're expecting I think Covered California individual rates
8 coming in any time. And that's something I think Covered California has
9 highlighted as well is the potential impact to the risk mix depending on what
10 happens at the federal level. So, definitely something we will be tracking and
11 sharing information as those rates come in for next year as well. Thank you.

12 (Board Member Paul Durr joined the meeting.)

13 MEMBER WATANABE: Any other questions or comments?

14 MEMBER MARTINEZ PATTERSON: More of a comment on
15 Jarrod's point on just the fluctuations that we will see. I assume that health
16 centers, FQHCs, serve a preponderance of the undocumented population. And
17 the proposal that they not receive a wraparound payment, which I would venture
18 to say is 80% of the reimbursement, and that you wouldn't find out that you didn't
19 receive that for six months, seven months, you just don't know when that would
20 happen, on reconciliation is, in my estimation, just an untenable position to put
21 FQHCs in. There are some FQHCs I've heard that serve 40% undocumented.
22 It's just -- you cannot ask them to continue to deliver that level of care.

23 And so, and it puts FQHCs in a really uncomfortable position
24 because you do not ask immigration status and you don't want to flag this
25 population. But in some ways you have to provide transparency to the provider

1 that you are -- this patient has a different type of coverage. So just to put that on
2 the table. I find that to be really destabilizing. I am not sure where they're going
3 to land, but an important thing to keep mindful of if you have FQHCs your
4 network.

5 MEMBER WATANABE: Thank you, Andie.

6 Barb, go ahead.

7 MEMBER DEWEY: Thanks. Sorry, I'm going to switch gears a
8 little bit and talk about pharmacy. So, I think it's good that the PBMs are going to
9 report their data to HCAI. And I just wanted to bring up that pharmacy is tricky in
10 that claims data doesn't capture a lot of the -- a lot of the spend or the rebates or
11 the admin fees. So, I think making sure you've got a thoughtful way to capture
12 that other information that's not just the typical claims data will be important for
13 that.

14 MEMBER WATANABE: Super helpful. We would like to get HCAI
15 back here too. I think maybe once we get the budget done that would be a good
16 topic of discussion with HCAI as well in addition to updates maybe on what they
17 are doing around the hospital spending targets as well. Thank you.

18 Other questions from the Board Members before we go to in the
19 room here?

20 All right, I will open up. Anybody in the room have a comment that
21 you would like to make. You can come up to the podium.

22 Okay, seeing none. Any questions or comments from those that
23 are virtual? Jordan, do you see anything?

24 All right. Well, I think with that, we will go ahead and move on to
25 our next agenda item here, which is an overview of the DMHC and the Board.

1 So again, really excited since we have a number of new Board Members. I don't
2 know that we have done kind of our high-level overview of the DMHC in quite
3 some time so excited to share this with you; and feel free to stop me and ask
4 questions if you have any as we go along. Let's go to the next slide here.

5 So, I think, as most of you know, our mission is protect consumers'
6 health care rights and ensure a stable health care delivery system. I will warn
7 you that we have started a strategic plan process and may be updating our
8 mission statement so more to come on that. Next slide here.

9 This is actually our infographic from 2023. We will have an updated
10 version probably before our next Board meeting. But you can see here, we
11 license 140 health plans. That's 98 full-service plans, 42 specialized plans. We
12 have, as you will see in Pritika's presentation, over 30 million Californians that
13 are under the DMHC's jurisdiction. We will have an updated slide that shows
14 97% of state regulated commercial and public health plan enrollment is under the
15 DMHC. And again, you can see here \$296.1 million saved in our Premium Rate
16 Review Program since the inception. Next slide.

17 So, I think most of you know we regulate all HMO and some PPO
18 and EPO products.

19 This includes large group, most small group and individual
20 products.

21 We also have most of the Medi-Cal Managed Care plans under our
22 jurisdiction.

23 We do not have most of the County Organized Health Systems
24 under our jurisdiction.

25 Another one that comes up is County Behavioral Health Plans are

1 also not under the DMHC.

2 But then our specialized plans would be dental, vision, behavioral
3 health, chiropractic and prescription drugs.

4 And then for Medicare Advantage we license Medicare Advantage
5 plans, but we only review financial solvency. So, for enrollees that have
6 Medicare Advantage they are not able to come to the Help Center, they do go to
7 CMS for any issues. Next slide.

8 MEMBER MARTINEZ PATTERSON: Mary, can I ask?

9 MEMBER WATANABE: Go ahead.

10 MEMBER MARTINEZ PATTERSON: Why on the -- why not on the
11 COHS? So like, so just as selfishly Alameda. So, Alameda used to be a two-
12 plan county. Did you used to? No. So never Alliance. The County Organized
13 Health Plan was never --

14 MEMBER WATANABE: Never.

15 MEMBER MARTINEZ PATTERSON: Never.

16 MEMBER WATANABE: Correct.

17 MEMBER MARTINEZ PATTERSON: And they, what rules do
18 they?

19 MEMBER WATANABE: So, they, they have a contract with DHCS.

20 MEMBER MARTINEZ PATTERSON: They're just D-H -- they're
21 only DHCS.

22 MEMBER WATANABE: Yes. So, we have some COHS, and this
23 has evolved over the years. So, we have COHS that have other lines of
24 business that are under the DMHC's jurisdiction. IHSS is a good one, they have
25 some county employees that might fall under I think large group. So, to the

1 extent that they have other lines of business they would report to us for financial
2 solvency so we do have some visibility.

3 There are -- and Pritika when she does her Medi-Cal managed care
4 financial summary report will have more of a breakdown of where we have
5 oversight there. But this goes back many, many years, predates my time. I don't
6 know, I don't think we've ever licensed COHS. No, Sarah is saying no. There
7 have been some legislative proposals over the years to license COHS but none
8 of those have gone forward.

9 MEMBER MARTINEZ PATTERSON: Is it fair to say that they
10 operate basically the same way? That there's some conversation -- they don't
11 operate in their own universe with different rules?

12 MEMBER WATANABE: I mean, they have their -- so they have
13 their contract with DHCS. I think the biggest gap, from my perspective, is they
14 can't come to our Help Center. So, if a consumer has an issue they would go
15 through the Ombudsman Office at DHCS, but not through, through our Help
16 Center.

17 MEMBER MARTINEZ PATTERSON: Got it. Thank you.

18 MEMBER WATANABE: You're welcome. Okay, next slide.

19 So, I think we talk a little bit about this when I think Dan Souther will
20 come and do a presentation next time on our budget. But the DMHC does not
21 receive any General Fund. We also don't receive any federal funding. We are
22 funded by assessments on health plans. So we really just look at what our
23 budget is going forward, what our balance is, what are -- we have a what we call
24 prudent cash reserves, so some reserve in case we need it. And we basically
25 take that amount and it is assessed against health plans. Next slide.

1 And you can see that split. It's prorated 65% for full service, 35%
2 for specialized plans. For full-service plans that was 300 -- excuse me, \$3.25 per
3 enrollee in '24-25 and \$1.44 per enrollee for specialized plans. We are still
4 working on our assessment for '25-26.

5 And then here you can just see our enrollment over time. And
6 again, I think in Pritika's presentation she will get into much more detail about our
7 enrollment by market segment as well. But we have approximately 14 million in
8 commercial enrollment and then government enrollment is about 16 million. This
9 has shifted. We for years were kind of evenly split and now we have more
10 government enrollment.

11 And then on the specialized enrollment it's kind of the opposite.
12 The bulk of it is commercial, about 14.5 million commercials in specialized plans,
13 and less, I think it's about 600,000 in government. And the next slide.

14 (Board Member Jessica Sellner joined the meeting.)

15 MEMBER WATANABE: Just a reminder, there are two state
16 regulators in California. In most states there's only one. We do have the
17 California Department of Insurance. As you all probably know, the
18 Commissioner is elected by voters, where I am part of the administration and
19 appointed by the Governor, report up to our California Health and Human
20 Services Office. CDI has about a million health care consumers, and they also
21 regulate other types of insurance. I think as you probably read in the news, they
22 have homeowners' insurance as well as auto insurance and other types of
23 insurance. Next slide.

24 This is very much a repeat but just a reminder, 96% of state-
25 regulated commercial and public enrollment. I actually presented this slide to

1 Covered California and someone noted that there is a tiny amount of dental plan
2 enrollment. I think in the employer market, that is actually under CDI. So about
3 99.9% of Covered California's enrollment is under the DMHC. The next slide.

4 I always want to remind folks that we have our Help Center. These
5 are our statistics again from 2023. But any consumer that is in a health plan we
6 regulate can come to our Help Center. We assist with kind of what we call the
7 complaint side, which can be just issues accessing an appointment, help
8 understanding the plan or other issues. Maybe let's go to the next side.

9 I will just note we have a Provider Complaint Center as well branch
10 where providers can complain if they have issues with claims payment or any
11 other issues.

12 This slide just shows generally what consumers come to the Help
13 Center about. When I am talking about this with other stakeholders everybody
14 assumes access to care is the big one. It's actually not. We have seen that
15 increase over the years. But claims and financial is the top reason that people
16 come to our Help Center, followed followed by benefits and coverage issues,
17 then provider customer service. So, this just gives you a sense of what people
18 are coming to our Help Center about. Next slide.

19 And we do have an Independent Medical Review process. And so,
20 this is when a health plan denies a service as either not medically necessary or
21 experimental or investigational. Consumers can come to our Help Center and
22 there is an independent review by a provider with expertise in their condition.
23 And 72% of health plan members that appeal the denial by the health plan have
24 the service approved through our Independent Medical Review process. So that
25 number has fluctuated over the years from somewhere around maybe 60 to 65%

1 up to 72%.

2 So just a reminder for maybe anybody that is listening to this, I
3 really encourage you to use our Help Center. You can find more information on
4 our website at dmhc.ca.gov. All right, next slide.

5 All right. So why are we here? What is the Board charged with?
6 So, Bill Barcellona is here in the room with us and probably could give us quite
7 the history lesson on the FSSB.

8 But the FSSB was established by SB 260 in 1999 in response to
9 concerns about the financial solvency of RBOs, many of which were going
10 bankrupt in the late '90s.

11 The purpose of the FSSB was really to advise the Director on
12 matters of financial solvency affecting the health care delivery system.

13 To develop and recommend financial solvency requirements and
14 standards related to plan operations, plan affiliate operations and transactions,
15 plan provider contractual relations, provider affiliate operations and transactions,
16 and to periodically monitor and report on the implementation and results of the
17 financial solvency standards requirement and standards.

18 Additionally, the SB 260 directed the FSSB to provide or study or
19 report to the Director on several specified criteria related to risk bearing
20 organizations, or RBOs. It also required the DMHC to adopt regulations related
21 to solvency standards and monitoring of RBOs.

22 And starting in about, 2000 -- I think -- and '5, the Board really
23 shifted to more of what you see today, which is ongoing financial solvency
24 monitoring, and really an opportunity for us to report out generally on the
25 activities of the Department. But in those first four to five years, it really was

1 focused on regulations around financial solvency, specifically around RBOs.

2 So that's kind of the history of the Board and the purpose.

3 I will just, particularly for our new Board Members -- let's go to the
4 next slide.

5 Just to give you some orientation to how these meetings generally
6 work. We try to have an update from one of our other state departments,
7 including the Department of Health Care Services, Covered California, HCAI, at
8 least annually. I think that has been a challenge this year with everything
9 happening federally and in the state.

10 Sarah Ream usually will do a regulation and federal update.

11 Pritika does the health plan quarterly update, which is all about the
12 financial solvency of the health plans.

13 Michelle or someone on her team will do an update on the RBO
14 financial solvency, which is our Provider Solvency Quarterly Update.

15 And then at least usually we have been doing this every other
16 meeting, an update on the financial summary of Medi-Cal managed care plans.

17 So those are kind of our standing agenda items. Let's go to the
18 next slide.

19 MEMBER MARTINEZ PATTERSON: Mary?

20 MEMBER WATANABE: Yes, go ahead.

21 MEMBER MARTINEZ PATTERSON: May I ask? Was there a
22 crisis that inspired the legislation? Because I would imagine that there were
23 some standards already in place, but that there was a need for a statewide board
24 to oversee it. So, I am just curious what the impetus was.

25 MEMBER WATANABE: I know. Bill, you want to answer that, or

1 Pritika? We had quite the crisis with RBOs. So RBOs weren't licensed, correct?

2 MS. DUTT: Correct.

3 MEMBER WATANABE: Go ahead.

4 MS. DUTT: Back in late '90s, a few medical groups went down so
5 this Board was created under SB 260. What year was that Bill, 1999? So, SB
6 260 created our oversight of RBOs where RBOs that met a certain definition.
7 They were required to register with the Department and report. It also
8 established the Board. And then Bill, I see you there, so maybe you
9 (overlapping).

10 MR. BARCELLONA: Yeah, Andie. So, between '98 and 2001
11 about 110 risk-bearing medical groups went out of business in the state for a
12 variety of reasons, poor management, bad IT, inability to really gauge the risk
13 that was being assumed. And we also lost about six health plans during that
14 time period.

15 When DMHC was formed and took over from Department of
16 Corporations to address this they created a Special Compliance Branch in the
17 Licensing Division, which I ran. And we monitored the closures and created the
18 Continuity of Care Act to deal with terminations and block transfers. We moved
19 about four and a half million lives out of insolvent organizations into solvent
20 organizations.

21 The interesting lesson in all of this has been that what really started
22 it, was the failure of KPC Med Partners in Southern California. It was a huge,
23 publicly-traded provider organization that took global risk and when it went under
24 it created an initial wave of disruption. But then there was a second wave of
25 disruption where physicians who took over these medical groups from KPC Med

1 Partners couldn't really make a go of it and then they all started collapsing as
2 well.

3 So, then DMHC stepped in and we got things going with financial
4 solvency. There was a lot of resistance by providers to reporting their quarterly
5 financials, but the system worked.

6 And by June of 2002 the insolvencies stopped very abruptly. There
7 was one month in late 2001 where we had 20 groups close in one month. But
8 the dust settled in 2002 and ever since then the DMHC financial solvency staff
9 has been monitoring the system. We've had a handful, one or two notable
10 closures that were surprises. But for the most part it has been a very stable
11 market. About 10% of the RBOs in California are on corrective action plans from
12 year to year, which is unfortunate, but that just seems to be the, the statistic. But
13 they haven't closed, they have been monitored very well. So.

14 MEMBER MARTINEZ PATTERSON: So, the magic is
15 transparency?

16 MR. BARCELLONA: Transparency and oversight.

17 MEMBER MARTINEZ PATTERSON: And with the oversight, what
18 comes with the oversight that brings someone back from the brink?

19 MEMBER WATANABE: That's a very good question that we're
20 going to cover in a few slides.

21 MEMBER MARTINEZ PATTERSON: Great, thank you.

22 MEMBER WATANABE: Michelle is going to talk about that. Yeah,
23 no, that's -- I will say that's a lot of focus of these meetings. It actually was quite
24 the -- it was interesting for me to go back. I have been at the Department now 10
25 years. This is actually our 25 year anniversary of the movement to creating the

1 Department from the Department of Corporations.

2 And our reporting has actually evolved quite a bit based on the
3 Board feedback. We actually want to see more about this. Can you tell us about
4 the RBOs that are on corrective action plan and why. Now we report with their
5 plan affiliation and summaries too. But Michelle is going to talk in a minute more
6 about just kind of the oversight. The standards that were set up and
7 recommended by the Board, how we monitor that, how corrective action plans
8 work. So, she will tackle that in just a minute.

9 All right, I'm going to keep going. You can see here, let's go --
10 okay. So, annual presentations. Again, we usually have a budget update, which,
11 again, will happen at our next meeting.

12 We present a Federal Medical Loss Ratio, our MLR summary,
13 annually.

14 Large group aggregate rates and prescription drug cost report.

15 We will have a legislative update at the end of the legislative
16 session. Amanda Levy, our Deputy Director for Health Policy and Stakeholder
17 Relations, will come and talk about the bills that were signed and that have
18 implementation activities for the Department.

19 Again, rates in the individual market. We will present those once
20 those are finalized.

21 We talk about risk adjustment transfers.

22 I will note that this goes back quite a few years. I'm going to say
23 maybe eight or nine years. There was a requirement for us to collect dental
24 medical loss ratio information. The intent was to bring transparency to dental
25 MLR. There are no requirements like there are in the individual, small and large

1 group market. With the intent that the legislature may set a standard. That has
2 not happened. So, every year we had presented that report. I think there was
3 some frustration maybe from the Board of they weren't quite sure what to do with
4 the information since there is no standard. So, we still -- we still send out that
5 report but we don't do a presentation. I think that usually goes out at the
6 beginning of the year. Did we do that last time maybe?

7 MS. DUTT: We did, in February.

8 MEMBER WATANABE: In February. So, it's on our website if
9 you're interested in checking that out.

10 And again, part of our intent with sharing all of this information with
11 the Board today is if there are things you want to hear more or less about or
12 anything that's missing, please let us know. I'm excited about the Board growing
13 and having new members. But again, just reference this going forward too. At
14 the end we always ask for agenda items for future meetings and would love to
15 get your input on other things that you would like to see. All right.

16 And I think I'm going to turn it over to Pritika to talk about health
17 plan financial requirements.

18 MS. DUTT: Okay, I will go over some of the financial reporting and
19 financial compliance requirements for health plans. Obviously, there's a lot more
20 requirements a health plan has to meet, but I will only cover the financial ones.
21 And then Michelle will go over our oversight of RBOs, including the definition.
22 And then after that we will turn it over to Sarah for a Bagley-Keene update.

23 So, all licensed plans are required to submit quarterly and annual
24 financial statements.

25 Additionally, for brand new licensed health plans, they have to

1 report monthly financial statements to the DMHC. We also require plans whose
2 TNE falls below 150% to submit monthly financial reports to the DMHC.

3 And some of you have been attending these meetings for years.

4 We do require plans that have a downward trend, like if we see they're reporting
5 losses, if we see their enrollments changing, so we may place a plan on monthly
6 reporting even prior to them hitting the 150% of required TNE mark.

7 We have financial reporting templates that health plans are
8 required to complete. And then additionally health plans are required to submit
9 an annual independent auditor's report with their annual submission. So, they
10 have to go through an audit by a CPA firm every year and submit that with their
11 annual financial reports.

12 So, all health plans must meet the tangible net equity reserve
13 requirement so you will hear TNE a lot in these meetings. So TNE is the
14 financial reserve requirement that all health plans must meet. So, the
15 requirement, as you will hear, is higher for health plans than for RBOs depending
16 on the level of risk. And there are different TNE requirements even within the
17 health plans for full-service plans versus the specialized plans. So, I will cover,
18 maybe I will hit on the full-service plans.

19 The full-service plans have to maintain a TNE of greater than \$1
20 million or a percentage of their revenues or a percentage of their medical
21 expenses, so the higher of that. Again, it depends on the risk that the plans are
22 taking. They need to maintain enough reserves to cover their costs.

23 And TNE is defined as a health plan's total assets minus total
24 liabilities, reduced by the value of intangibles and unsecured obligations of
25 officers. So, these are receivables that a plan is owed by their affiliates and

1 which are not in the normal course of business. And any debt that is properly
2 subordinated may be added to the TNE calculation, which serves to increase a
3 plan's TNE. So, this is coming directly from 1300.76 of California Code of
4 Regulations. Next.

5 In addition to TNE we also evaluate a health plan's financial
6 solvency through analyzing various key performance indicators and financial
7 matrix. You will see some on this slide, but it doesn't cover everything we look
8 at. So, working capital is one of the things we look at under financial solvency,
9 which is current assets minus current liabilities, and it measures the health plan's
10 ability to pay its liabilities that become due within the year. Ideally, we want a
11 health plan to maintain a working capital or greater than \$0. So, they need to
12 have a positive value.

13 And then current ratio. So, this is like working capital but in a ratio
14 format. So again, here we want the plan to have a ratio of one. That means they
15 have enough assets to cover their current liabilities.

16 And then positive cash flow from operations. That measures the
17 cash a plan generates, so it's health plan revenues. And basically, we want them
18 to have enough revenues to cover their medical expenses. So that's one of the
19 measures we look at.

20 And then cash-to-claims ratio. The cash-to-claims ratio helps
21 assess a health plan's ability to pay its medical claims obligations using available
22 cash, short-term investment, and receivables due within 60 days. So again, on
23 the claims side, we also look to make sure that they are booking their claims
24 liability correctly and then also they have a reserve set aside. You will hear
25 Incurred But Not Reported, the IBNR, a lot here. So, we want to make sure that

1 the plans are booking their IBNR correctly as well.

2 And then administrative expenses. We do have a number in
3 1300.78. So, health plans have to maintain an admin cost of no more than 15%
4 of total revenues. So, if that number goes higher our team reaches out to the
5 plan, we ask for justification on that. So again, this standard reinforces that
6 health plans are spending a majority of the money they receive through
7 revenues -- through premium, on health care delivery rather than their overhead.

8 And then health plans are also required to maintain a restricted
9 deposit, maintain insurance.

10 And then we also look at other financial ratios or measures. Again,
11 the goal again is to make sure the plans are financially stable. We look at net
12 income trend. We look at enrollment changes, enrollment mix, and then we look
13 at the various investments they have, and we also look at days of cash on hand.

14 MEMBER WALTERS-WHITE: I just had a quick question. For the
15 reserve -- and you may have mentioned this. Are the reserves not included on
16 their financial statements that they are providing?

17 MS. DUTT: They are but we have other calculations. So, the
18 financial statements is we get the balance sheet, cash flows, revenue statement.
19 So, we have -- these are tabbed in the financial statements for TNE calculations.
20 But using the financial statements we get we also look at their previous financials
21 that were submitted. So, we calculate some analyses based on the, you know,
22 based on historical information, current information. So, we do some trend
23 analysis to come up with these, you know, different KPIs or Key Performance
24 Indicators. Jarrod. Katrina, do you have a follow-up?

25 MEMBER WALTERS-WHITE: Yes. Are they required to report

1 their reserves?

2 MS. DUTT: Yes.

3 MEMBER WALTERS-WHITE: In the regulation? Okay.

4 MS. DUTT: Yes. So if you -- so we have the financial reporting
5 template. It is required in our regulations that each health plan completes that
6 financial reporting, a template that the Department has out there. And it requires
7 like -- it's consistent with GAAP, Generally Accepted Accounting Principles. So,
8 all financials have to be consistent with GAAP. There's tabs in there that require
9 them to complete their TNE calculation. So, these various tabs in there. We ask
10 for enrollment data. So, there's a lot of information that we collect from health
11 plans on a regular basis.

12 MEMBER WALTERS-WHITE: Thank you.

13 MS. DUTT: Of course. Jarrod.

14 MEMBER MCNAUGHTON: Thanks Pritika. Sure appreciate your
15 presentation. And I just was curious how the Department may be thinking about
16 responding to some of the current legislation on that MLR piece and how that
17 could change the ratio that you just shared with us here on the slide for the
18 administrative cost, if it would.

19 MS. DUTT: So that's a good question. We do work closely with
20 DHCS on our review analysis of health plans, the Medi-Cal Managed Care Plan,
21 so we will be coordinating with them. One of the things we see is, okay, we have
22 the 15% benchmark that we can look for. However, for the Medi-Cal plans I think
23 they tend to have a lower admin cost ratio. But again, Jarrod, that will take some
24 coordination between the DMHC and DHCS to ensure that the plans are meeting
25 the DHCS requirement and the DMHC requirements and not going insolvent.

1 Barb.

2 MEMBER DEWEY: Thanks. Yes. So, this all makes sense for
3 kind of normal insurance setups. I wonder, what are you looking at for risk
4 adjustment? You know, like, if you think about the individual market risk
5 adjustment for some of the plans, especially some of the lower cost Medi-Cal
6 plans, can be a substantial portion of their liabilities but isn't really captured in the
7 claims or the reserves.

8 MS. DUTT: So, we do have plans that are booking things in other
9 current liabilities. So, if you look at a balance sheet, the plans have to estimate
10 their, like I said, the financials have to be prepared in accordance with GAAP.
11 So, if they have like a, you know, risk adjustment payment that they owe to CMS,
12 they have to make a reasonable estimation and book that liability in their balance
13 sheet.

14 So, it will be factored in. Like when we're calculating TNE they
15 should have made a reserve booking in their balance sheet for that. Because it's
16 on accrual basis so the financial statements are on accrual basis, it's not cash
17 basis. Meaning that they have to book things that, you know, are happening, like
18 not only when they receive cash. They have to book, you know, an estimate of
19 their expenses as they come due.

20 MEMBER DEWEY: Yes. Is there also a standard way to pressure
21 test the reasonableness of those assumptions?

22 MS. DUTT: Yes, and then -- that's a good question. Our
23 actuaries -- I have a couple of slides here that talk about premium rate review.
24 So, our rates review team does look at the TNE levels for a health plan when we
25 are doing our rate review analysis, even for the individual plans and small group

1 and large group. So, for the commercial plans that are subject to the premium
2 rate review requirement of the DMHC. So, in addition to looking at the rate filing
3 our team -- the actuaries also coordinate with our financial review team that is
4 working on health plan financial analysis. They look at medical loss ratio
5 reporting that comes in annually and then -- so there is a lot of coordination that
6 happens between our financial analysts, our examiners and our actuaries in, you
7 know, the rate review analysis and the financial analysis as well. Because it all
8 kind of ties together like when you look at the grand scheme of things.

9 MEMBER DEWEY: Mm-hmm. Thanks.

10 MS. DUTT: And we talk to Covered California a lot as well.

11 Okay, next slide. All right.

12 So, claims processing requirements. So, health plans are required
13 to reimburse complete claims within 30 working days, this is the current
14 requirement, after receipt of the claim, or if a health plan is an HMO, a Health
15 Maintenance Organization, then they have 45 working days after receipt of the
16 claim unless the claim is contested by the plan.

17 So, AB 3275, it's a 2024 bill that updates the claims processing
18 requirements. So effective --

19 MEMBER WALTERS-WHITE: I have some questions, thank you.
20 So, if the insurance company isn't -- or if the plan or provider hasn't received the
21 claim and it falls back on the consumer, is there like any recourse for that? Like,
22 if the address is wrong that the -- or there's like some type of delay within them
23 receiving the claim. How does that fall back on the consumer?

24 MS. DUTT: So, the providers typically submit the claim over to the
25 plan. So, are you asking whether -- if the plan doesn't receive it? Is that what

1 your question is?

2 MEMBER WALTERS-WHITE: Yeah, if the health plan hasn't
3 received the claim and the bill falls back on the consumer. Is there, is there like a
4 requirement or will it just be further delayed?

5 MS. DUTT: If the plan doesn't receive the claim from the provider,
6 then they wouldn't know they have to pay for this particular service. So typically,
7 Mary maybe you can jump in as well. Typically, the enrollee would reach out to
8 the plan if they receive a bill. You know, if the plan doesn't help them out, they
9 come to our Help Center. And then we get involved and we reach out to the plan
10 to ensure that the providers get paid and get the enrollee out of the middle.

11 But I would think that's how the process like would work. Like, you
12 know, if providers are chasing the enrollees down for payment if they didn't bill
13 them correctly. So, I would think that if the plan didn't get the claim, you know,
14 they may reach out to the provider, or the enrollee would provide them the copy
15 of the invoice so the plan can get involved. But if the plan doesn't resolve the
16 issues and then the enrollee ends up coming to us then we will get involved,
17 make sure to get the enrollee out of the middle. Do you have anything?

18 MEMBER WATANABE: Yeah, no, Katrina, I will just add. I mean, I
19 think that was probably when I showed that Help Center slide. It is always, I
20 think, a little surprising to me, that that's the top reason that people come to our
21 Help Center, claims and financial. And again, all of this can impact cost sharing.
22 So, enrollees that have a cost share and have to meet their deductible depending
23 on what the request for reimbursement is, that can impact how much the enrollee
24 is asked to pay. In some instances where there's an issue of the provider getting
25 paid, they will try to bill the enrollee and then they come to us. So again, a lot of

1 those are issues that we resolve at our Help Center. Again, enrollees can -- we
2 always encourage enrollees to go to their health plan first, file a grievance.
3 These hopefully are resolved quickly when they are related to a payment issue.
4 But if not, they can always come to our Help Center as well.

5 MEMBER WALTERS-WHITE: Thank you.

6 MS. DUTT: All right. So, like I said, effective -- so AB 3275
7 updated the claims processing requirement and effective January 2026 all plans
8 must reimburse a claim within 30 calendar days after receipt of the claim. If the
9 claim, additionally the claim is contested or denied, the plans must notify the
10 claimant within 30 days of receiving the claim and they must like tell them why
11 they are contesting or denying this claim so the provider can provide the
12 additional information for health plan consideration. So again, these -- the
13 requirement will go into effect for claims received on or after January 1, 2026.

14 So, health plans are required to resolve 95% of all completed
15 provider disputes within 45 days.

16 And then we also issue an Annual Provider Dispute Resolution
17 Report.

18 So, some of the things we are doing for AB 3275 implementation.
19 Obviously, we are busy. We are working. We issued an All Plan Letter, I think it
20 was APL 25-07. So, we issued the APL and then provided plans guidance on
21 the documents they need to submit to the Department to demonstrate they are
22 getting ready for this new requirement.

23 We are also working internally to update the regulation that would
24 be -- that we will share with stakeholders when they are ready to make sure that
25 the regulations reflect the updated claims processing requirement.

1 So how we monitor claims processing requirements? So, health
2 plans submit quarterly and annual claims processing reports to the DMHC. And
3 then like when I mentioned the Annual Provider Dispute Resolution Report. So,
4 the data from these annual reporting is used to -- is compiled into this Annual
5 Provider Dispute Resolution Report, which is a legislative report and available on
6 the DMHC website.

7 We also verify compliance with claims and provider dispute
8 requirements during health plan routine examinations. So that's a common
9 reason that my shop, the Office of Financial Review, will place a plan on a
10 corrective action plan is because they fail to demonstrate compliance with the
11 claims processing requirement in one of our examinations. So, we do routine
12 examinations of health plans every three years and if we find any, you know,
13 major issues, we tend to conduct a non-routine examination. Jarrod, go ahead.

14 MEMBER MCNAUGHTON: Yes, thanks Pritika, for sharing this.
15 And I should know this. I'm sorry that I don't know this, but I just would love to
16 have your help on this. Can you remind me, in that APL as well as in the statute,
17 what are the appropriate -- oh, I don't know what you want to call them, but
18 avenues for a delegate entity or a plan to actually not abide by this if there is
19 fraud, waste and abuse either suspected, or if you're working with law
20 enforcement on an issue or whatnot. I can't recall what was in there regarding
21 that. Can you remind me of that?

22 MS. DUTT: So, first of all, for noncompliance, the health plan is
23 required to collect information from their delegate and report it to the Department.
24 So, the RBOs, medical groups, don't report to us directly on the claims settlement
25 reporting, those go to the health plan. So, you will collect -- for Inland Empire

1 you will collect your delegates reports and then you will include that in your
2 reporting, whether it's quarterly or annual. And if the RBO medical group is not
3 meeting the claims processing requirement, it will require a CAP. So, if they are
4 not meeting the 95% compliance requirement we require a CAP in the reporting,
5 the corrective action plan. And if there's like issues with fraud, waste and abuse,
6 we will get our Enforcement Team involved. So, we would make a referral to our
7 Enforcement Team so they can work with the plan or, you know, the contact
8 person, to investigate into it further.

9 MEMBER MCNAUGHTON: Okay, gotcha. I just wanted to make
10 sure there was an avenue that if, if an RBO or the plan itself detected or was
11 concerned about a situation where a provider had an FWA issue, that we still
12 have the ability to slow down claim payments as appropriate, or if there's a law
13 enforcement agency asking us to do that, either asking us or our RBO, our
14 delegate partner, to partner with them. And it sounds like it's probably just an
15 effort to make sure to communicate with you folks that this is happening, FYI,
16 and just to make sure you're in the know, if I'm, if I'm hearing what you're saying.

17 MS. DUTT: Yes. So, you have to demonstrate that you are really
18 like looking at this provider, that you have some, you know, why you're looking at
19 unfair billing practice from this provider. Because again, we want to make sure
20 that claims are processed within the required time frames. So, if there's delay
21 you need to, like, demonstrate to us, like, why there's a delay, right? So, if you
22 have a legitimate reason then we'd like to know that. So, giving us a heads-up
23 early would be helpful instead of us finding something during our exam.

24 MEMBER MCNAUGHTON: Gotcha. Okay. Thanks so much.

25 MS. DUTT: Thank you. Okay. So, now health plan corrective

1 action plans. We do have many of those. So, a health plan is placed on a
2 corrective action plan for deficiency with financial and compliance requirements
3 based on financial statement review or exam, examination findings. Again, this is
4 limited to what we do in the Office of Financial Review, because we have our
5 Office of Plan Monitoring that may place a plan on a CAP based on their surveys
6 finding, which is like looking at their UM and other compliance areas.

7 So, what do we do when a plan is on a corrective action plan or if
8 we have concerns?

9 We have frequent meetings with the plan, so we may have weekly
10 meetings, we could have bi-weekly meetings, monthly meetings, to get a status
11 of what's going on.

12 And then we require financial projections and detailed assumptions.
13 So, if a plan is showing noncompliance with TNE, if we have financial concerns,
14 we will require financial -- a set of financial projections and assumptions to
15 demonstrate how they would come out of their negative situation. We may
16 require them to provide actuarial analysis if we have issues with their claims
17 liability IBNR. So, we may require actuarial report if we have concerns there.

18 We require monthly financial reporting, as I had mentioned earlier.

19 We require progress reports.

20 And then lastly, we may refer a plan to Enforcement if, you know,
21 there's non-compliance issues. Okay, next I will go over the medical loss ratio
22 requirements.

23 So, under both federal and California regulations, health plan must
24 adhere to the following MLR standards. So individual and small group markets,
25 health plans have to spend 80% of their premium revenues on medical care and

1 quality improvement activities.

2 And for large group plans, they must spend at least 85% of
3 premium revenues on medical care and quality improvement activities.

4 So, there's a specific form the health plan has to complete to do the
5 MLR calculation, it's not just like looking at standard medical, you know,
6 revenues and then looking at medical costs. So, there's some calculation
7 involved in coming up with a medical loss ratio number.

8 And if a health plan does not meet the MLR requirement. So, if the
9 individual and small group are not meeting 80% and a large group plan is not
10 meeting their 85% they must issue rebates to the individual or by the employer.

11 And the health plans are required to submit annual MLR reports to
12 the DMHC and CMS. And the DMHC may conduct MLR audits of the health
13 plans. David.

14 MEMBER SEIDENWURM: Yeah. Can you discuss the quality
15 improvement as part of the MLR and how we distinguish quality improvement
16 activities from those which might overlap with administrative overhead?

17 MS. DUTT: Sure. So, there's specific requirements in the
18 guidance that CMS has issued and we have adopted here in the state that
19 certain activities qualify for quality improvement. And like I said, we do audits to
20 ensure that those are reported correctly because there's a lot of things that could
21 be subject to -- you know, could be construed as quality improvement. But the
22 guidance is specific on what a health plan can report under quality improvement.
23 So, like, you know, doing some different measures, like making sure that
24 enrollees are getting -- getting their vaccines timely and all that. So, like I said,
25 these specific requirements, I can share that if that would be helpful.

1 MEMBER SEIDENWURM: Thank you, that would be a great idea.

2 MS. DUTT: Okay.

3 MEMBER MARTINEZ PATTERSON: How does the MLR, the 80
4 and the 85% relate to -- Jarrod mentioned this earlier. There's a proposal in the
5 budget for -- does it -- I don't know if it impacts the DMHC plans, the 90%. If
6 everybody would be at 90%?

7 MEMBER WATANABE (OFF MIC): (Shook head).

8 MEMBER MARTINEZ PATTERSON: No, just Medi-Cal plans. So
9 DHCS oversight plans, COHS.

10 MS. DUTT: So those plans, the Medi-Cal managed care plans are
11 licensed with us. But that 90%, the reporting would go to DHCS. So, one thing
12 we have to coordinate with is on the financial oversight because we get financial
13 reports. Those plans are subject to our TNE requirement, the tangible net equity
14 financial reserves. We want to make sure that those plans are financially
15 healthy. So, like I had mentioned earlier, we would be coordinating with DHCS to
16 ensure, like, you know, the plans are not going insolvent.

17 MEMBER MARTINEZ PATTERSON: Yeah.

18 MS. DUTT: But those reporting will go to DHCS for that Medi-Cal
19 managed care. So, what we look at for the commercial plans.

20 MEMBER MARTINEZ PATTERSON: Yeah, yeah. No, it's -- I had
21 no idea that anyone would be allowed to be at 80%. So, I'm curious. Which
22 feels when you look at what is actually allowed in terms of quality and things that
23 are disallowed and that smaller, smaller entities can have lower thresholds.
24 Running an RBO I can tell you it feels really hard to like -- in Bill's comment that
25 tech brought some folks down. Tech is really expensive. Cyber is really

1 expensive. Compliance is really expensive. Things I would -- I would love to not
2 have to do the plumbing, that would be so much fun. But so, I'm just I'm curious,
3 that is such a big difference, 80% to 90%. I'm just curious if they consulted with
4 you and the risks that we run on Medi-Cal when we're also doing a number of
5 other changes to Medi-Cal on solvency.

6 Just that alone feels really risky, the MLR reporting, and especially
7 with other RBOs that fall underneath when you have multiple -- there's some
8 RBOs with multiple plans and there's still lack of clarity on how to -- how it's
9 actually reported and audited in a manner that feels fair and keeps those entities
10 alive. And then a 90% just feels like you're stripping away most of the things that
11 are actually required through regulation. Just pretty tight, thin margins.

12 MEMBER WATANABE: Yeah, and then maybe I will just add, I
13 mean. I think we will want to coordinate very closely with DHCS as well to
14 understand just how this will all work and be calculated as well. And then again,
15 Pritika and her team work closely with the team at DHCS just so they understand
16 the metrics that we're monitoring as well on financial solvency.

17 So, it's part of the reason why we wanted to have the discussion
18 today of just, you know, what is everybody thinking about this and what should
19 we be tracking as, you know, the Department and the Board as it relates to the
20 overall financial solvency and TNE requirements. So more to come, I'm sure,
21 yeah.

22 MS. DUTT: All right. And then one more point on this slide is we
23 do collect MLR reporting from dental plans, but they are not subject to any of this
24 minimum threshold. We review them, present it to the Board or share the
25 information with the Board in our February FSSB Board meeting.

1 So, the DMHC reviews proposed rate changes and methodologies
2 for commercial health plans, including dental plans, which just started this year.

3 So, we look at the proposed rate changes and methodologies for commercial
4 plans and dental plans in the individual, small group and large group market.

5 So, the DMHC actuaries review the rate filing, supporting data,
6 including underlying medical costs and trends, and ask plans questions to
7 determine if the proposed rate change is supported. So basically, we make sure
8 that the rate increases are reasonable and the plans are not doing any unjustified
9 increases. Jarrod, go ahead.

10 MEMBER MCNAUGHTON: Yes. And I am so sorry that I can't tell
11 who was asking the previous question that was in the room.

12 MS. DUTT: It was Andie.

13 MEMBER MCNAUGHTON: Andie. Okay, sorry. So, Andie though
14 got me thinking just something to share. I do think that over the next coming
15 months, and certainly with some of the proposed legislation that's out there, we
16 are just going to have to really watch the health of some of the plans as well as
17 some of the risk-bearing entities and delegate partners. I mean, we are already,
18 as you guys know, we are under monthly reporting to you now just because of
19 our significant issues that we had last year coming out of COVID and some of the
20 risk pool changes and utilization changes.

21 And we are now starting to see more of that now even with our
22 delegate entities where they are coming to us and saying, you know, we are now
23 seeing our financial shifts taking place and what can we do to discuss capitation
24 changes and whatnot. And rightfully so. When you look at their information and
25 their data, at least in our market, you know, we have, we have some of our

1 delegate partners that have been incredible partners with high quality that they're
2 really struggling right now on the financial front. And that's typical, I guess to
3 Andie's question, that we always see a little bit of a delay, a little bit of a lag on
4 the delegate front versus the health plan front and so we kind of were expecting
5 that and we're working through that with them.

6 But I just -- when she had mentioned that question it just got me
7 thinking that I do think that we just need to make sure we are doing everything
8 we can to really strengthen some of the underlying underpinnings of the system
9 itself when it comes to our delegate financials to make sure that they are strong
10 and that they can continue to support the communities that we serve. Again,
11 pushing on quality, always pushing on quality, which, of course, we do. At the
12 same time making sure that some of these new pieces of legislation that are
13 coming out aren't going to have unintended consequences potentially.

14 MEMBER WATANABE: Yes, thank you, Jarrod.

15 And Paul. I just, I will just say I think we had two members; Jessica
16 Sellner also joined from Health Net. But Paul, would you introduce yourself and
17 then ask your question?

18 MEMBER DURR: Sure. Paul Durr with Sharp Community Medical
19 Group, an IPA in San Diego. Sorry I was late, and great discussion.

20 My question had to do, Pritika, on the slide where you talk about
21 the actuarial review processes. How much feedback do you get with the various
22 health plans and your comfort level with their explanations? I think tying into
23 what Jarrod and Andie were talking about it's like, you know, as they have to
24 delegate down to medical groups and, you know, we struggle with the plumbing
25 and the infrastructure and then being able to pay our doctors. You know, I don't

1 know how well that is built into the answers that the health plans provide. So just
2 maybe if you have a comment or an overview of how that process works and
3 your comfort level with that, that would be helpful. Thank you.

4 MS. DUTT: Maybe I'll start and then, Barb, if you have anything to
5 add you can jump in as well since we have an actuary on the Board. So, once
6 we get the data, the health plan's reports, the premium rate filing, we make that
7 financial -- we make that filing public. So, there's chances -- I mean, there's
8 opportunity for the public to review, share their feedback, comment with us. And
9 then our actuaries have 60 days to review the rate filing. So, these are a lot of
10 back and forth that happens in our analysis. We ask for a lot of data to justify the
11 rate increase, right. Even up to -- even if there's no rate change, we still get a
12 filing annually from the health plans to like support their -- support what they're
13 presenting in front of us. So, if they --

14 We get the actuarial report, which is signed by an independent
15 actuary. So before even we get it an independent actuary looks at it, signs off on
16 it. And then so if there's things that we see doesn't make sense, if there's any
17 outliers, we coordinate with our consultants. There's a lot of, like I said, back and
18 forth that happens within that 60-day time frame. Sometimes we're at the end of
19 the wire, right? We're like, ready to post but we're saying, hey, we still have
20 outstanding issues with certain plans. So, like I said, there's a lot of back and
21 forth. There's a lot of data requests that happens even outside of what we get in
22 the regular filing. We may ask for more, more information to support those rate
23 increases. Barb, do you have anything to add?

24 MEMBER DEWEY: Yeah. Well, I think part of, part of your
25 question was, how much of the downstream provider impact is discussed as part

1 of that rate review? And that's tricky because so much of this process is public
2 so it does seem like there's not a lot of, hey, there's a specific provider we're
3 struggling with and that's why our trend is so high or,, you know, we've got a lot
4 of FQHCs and that's why we're trying to put more supplemental payments with
5 this uncertainty in the market. There's just not really that level of detail because
6 of the confidentiality of that piece of it.

7 MEMBER DURR: Yes, that makes sense. You know, the follow up
8 to that is, as I was thinking about it is, how that really all ties back into OHCA and
9 sort of what they're doing from a health care cost trend. Given the wonderful
10 review that DMHC does on the rate setting seems to maybe affirm or attest to
11 what is the rate needed for those increases in order to keep the whole
12 infrastructure moving. So, I wonder how that interfaces with OHCA to some
13 degree on a broader level? So, thanks for the comment.

14 MS. DUTT: And then Paul, just to kind of add to what Barb said.
15 So, if there's plans that are struggling with certain providers on like rates, we may
16 get some information confidentially so they -- the statute does allow for us to
17 collect information on a confidential basis if it's to do with specific provider
18 contracts. So, we may ask for more detail on those areas. But then we may not
19 post those on the DMHC website, because again, we don't want to interfere with
20 the contractual -- again, the contractual process between a health plan and
21 providers. Katrina?

22 MEMBER WALTERS-WHITE: I guess I'm just wondering if for
23 some of these outliers or for the -- that we're discussing, is there like a, like a
24 common reason as to why they're having increases?

25 MS. DUTT: The main one is medical trends. Right now, what

1 we're hearing is like, you know. What we're hearing from some of the plans for
2 the 2026 rate year. We don't have the rate filing yet, but we're hearing that
3 pharmacy is like a big driver of this rate increase for the 2026 year. So, like I
4 said, we don't have the filing yet, they're coming in mid-July, and then we will be
5 posting them on the website and then we will be sharing more insight onto the
6 2026 rates.

7 But we will hear in the near -- you know, in the next few weeks we
8 will be meeting with Covered California to, like, discuss from what they're seeing.
9 Again, some of these conversations are confidential because, again, we don't
10 want to interfere in their negotiating process with the plans.

11 So again, like I said, sometimes, like you will see pharmacy,
12 medical cost trends, the claims cost, you know, the more sicker enrollees in a
13 plan which drives up the plan's claims cost. So, there's like different reasons.
14 But again, anytime a reason is provided we need to make sure it's backed up by
15 data.

16 MEMBER WALTERS-WHITE: Thank you.

17 MEMBER DEWEY: Another thing to jump in on that. So, rates are
18 usually set with a summary of historical data and then trends and adjustments.
19 And usually the adjustment piece is small, so, so the biggest pieces of a rate
20 development tend to be the historical data and the trend. What Pritika said,
21 pharmacy trends especially high now. That's one that everybody's seeing across
22 the board. But going back to the summary data that it's based on, I feel like
23 that's not super well understood but is an important part of the rate increase each
24 year. Especially, and I hate to, I hate to blame COVID, but the stability of that
25 base period has definitely been less stable since COVID; 2022 was more

1 expensive than everybody thought. There has just been a lot more what we call
2 restatement of the base period in rate setting in the past few years too. DMHC is
3 gathering a lot of information about that though so it's not just the forward-looking
4 rates, it's also like a look back at the data.

5 MS. DUTT: All right. Next slide.

6 So, the DMHC does not have the authority, you will be surprised, to
7 deny rate increases. But through our Rate Review Program we hold health plans
8 accountable. It gives transparency to the plans' rate development process. So,
9 like again, we post those rates on our public website so I think the transparency
10 does help, our line of questioning does help. Because if we do find a health
11 plan's rate is not supported, so if we -- the DMHC determines that a rate increase
12 is not, is not, is not reasonable or justified, we -- the health plan has certain
13 notice requirements. We will publish that on our website. The health plans will
14 have to give notices to their employer groups or enrollees. So, these different
15 requirements that trigger-in if we find the health plans rates are unreasonable.

16 And through the DMHC's rate review program we have saved
17 enrollees \$300 million by negotiating lower premium increases. So basically,
18 what happens is if we find a plan rates are not justified we engage in
19 conversations with the plan. And then based on our back and forth the plan may
20 agree to drop their rates down before we deem the rate unreasonable because
21 the health plan will have to have additional reporting requirements if they are
22 found unreasonable with their rates.

23 And the public can --

24 MEMBER MARTINEZ PATTERSON: Question.

25 MS. DUTT: Go ahead.

1 MEMBER MARTINEZ PATTERSON: I know you can't deny a rate
2 increase, but do you have the ability to like flag a plan's rate increase on the
3 website that says, like --

4 MS. DUTT: Oh yes.

5 MEMBER MARTINEZ PATTERSON: -- way over the top.

6 MS. DUTT: So, like I was saying, we have 60 days to review that
7 rate, the rate filings, and after the 60 days we will go close it. And then if a rate is
8 unreasonable, we will mark them unreasonable, and then we will put some
9 comments in there why. And then the health plans will have to -- there's notice
10 requirements for the health plan to send out. And then we have more reporting
11 requirements. We have to do an Unreasonable Rate Report and so there's
12 different reporting requirements.

13 MEMBER MARTINEZ PATTERSON: So, employer groups will get
14 a letter that says we're raising our rates, just so you know. The state of --

15 MS. DUTT: Unreasonable.

16 MEMBER MARTINEZ PATTERSON: -- California finds that's
17 unreasonable.

18 MS. DUTT: Exactly. So how does that look?

19 MEMBER MARTINEZ PATTERSON: Yeah, shaming, yeah, yeah,
20 yeah. And do they ever come back just because the market denies them and
21 then they turn around and reset rates?

22 MS. DUTT: We haven't, we haven't. had that in the recent years. I
23 think in the beginning of the rate review program, and that was before I was in
24 my role, we had some plans in the beginning of the rate review process when
25 ACA first came about. So, we had some plans that were -- their rates were found

1 unreasonable. You can find that on our website. But in the recent years we
2 have had like, you know, the health plans worked with us to drop those rates
3 down if we found them unreasonable.

4 So, then it will show modified rate. Like on our review notes it will
5 say, you know. Sometimes there is no change so it will say no change. And
6 then if we negotiate a rate down then we will say modified. And then if it's
7 unreasonable, then we will say unreasonable.

8 And then the public can review and submit comments on rate filings
9 that all are available on the DMHC's website.

10 So, with that I will turn it over to Michelle to talk about RBOs.

11 MS. YAMANAKA: Thank you, Pritika.

12 All right, today I'm going to go over what an RBO is, the financial
13 reporting for RBOs, the grading criteria, required grading criteria, and the
14 corrective action plan or CAP process.

15 So, let's start with what is an RBO. An RBO needs to meet four -- if
16 an entity or organization meets four requirements then they are classified as an
17 RBO.

18 So, the first one is the structure of the entity. It includes a
19 professional medical corporation, medical partnership, medical foundation, or
20 another lawfully-organized group of physicians that delivers, furnishes or
21 otherwise arranges for or provides health care services.

22 They contract with a health care service plan or arranges for health
23 care services for the health plan enrollees.

24 They receive compensation on a fixed capitated or a fixed periodic
25 payment basis.

1 And they're responsible for processing and paying claims.

2 So, an entity, if they meet all four of these requirements, they will
3 need to register with the DMHC and file financial reports with us.

4 To obtain an RBO number the RBO completes an RBO
5 questionnaire, which is located on our website. The link is the on the last bullet
6 of the slide. And the questionnaire can be downloaded, and there are
7 instructions on how to file with the DMHC. The RBO number is needed in order
8 to file the reports with the Department.

9 Okay, moving on to financial reporting. Next slide, please.

10 RBOs are required to report on a quarterly and annual basis with
11 the Department. For quarterly reporting the slide shows the list of items that are
12 in the Quarterly Survey Report which include the Balance Sheet, Income
13 Statement, Statement of Cash Flows, Statement of Net Worth, grading criteria
14 calculations and additional information on areas such as Cash, Receivables,
15 Incurred But Not Reported methodology or IBNR, Revenue, Expenses, Claims
16 and Enrollment. The Quarterly Survey Reports are due 45 days after the close of
17 the quarter.

18 For annual reporting we have the Annual Survey Report as well as
19 the Annual audited financial statements of the RBO. The Survey Report is based
20 on those annual audited financial statements and include the same statements
21 as well as additional information as the Quarterly Survey Reports. In addition,
22 the Annual Survey Report includes the Statement of Organization, which
23 includes information about the RBO such as the number of lives, the counties
24 served, MSO information, contracting health plans and the total number of
25 contracted physicians. The Annual Survey Reports are due 150 days after the

1 close of the RBO's fiscal year end.

2 We also post information on the DMHC website regarding the
3 Quarterly and Annual Survey Reports submitted to the Department. The link is
4 the last bullet of the slide.

5 And the last piece of information is the corrective action plans that
6 are required if an RBO reports non-compliant with one or more grading criteria.
7 Additional information regarding the CAP process will be in a couple of slides.

8 Okay, moving on to the grading criteria. There are five grading
9 criteria that RBOs need to meet at all times. Pritika mentioned the tangible net
10 equity requirement, same calculation, different requirement for the minimum. For
11 RBOs the minimum requirement of TNE is the greater of 1% of annualized health
12 care revenues or 4% of annualized health care expenses.

13 The working capital calculation is the difference between the
14 current assets and current liabilities, and it must be positive.

15 The cash-to-claims ratio shows that if the RBO has sufficient cash
16 and health plan capitation receivables to cover their total current claims liability;
17 and the minimum must be .75.

18 Claims timeliness. It's a minimum of 95% of complete claims that
19 are required to be reimbursed, contested or denied within 45 working days after
20 the date of receipt.

21 And the last is the IBNR methodology and the RBO needs to have
22 a mechanism to estimate and document the claims liability on a monthly basis.

23 So those are the five grading criteria that RBOs are required to
24 meet at all times. In the event that an RBO does not meet one or more of the
25 grading criteria we have a corrective action plan process. Next slide please.

1 The CAP is required to be submitted along with the Quarterly
2 Survey Report when the RBOs non-compliant with one or more grading criteria.

3 The CAP includes financial projections and assumptions on how
4 the RBO will attain and maintain compliance with the grading criteria.

5 Our CAP process is a collaborative effort between the RBO, all of
6 its contracting health plans and the DMHC. And the DMHC requests health plan
7 feedback on the CAP submitted.

8 As part of the requirements of a CAP, an RBO may be required to
9 submit monthly financial statements and/or monthly claims timeliness reports.

10 The provider solvency unit examiners review and trend each
11 quarterly and annual survey report to verify compliance with the grading criteria.
12 They work with RBOs and their contracting health plans to obtain an approvable
13 CAP and they monitor the CAP. They monitor the CAP until the RBO
14 demonstrates compliance with all grading criteria.

15 The Provider Solvency Quarterly Update to the FSSB provides
16 information regarding the latest RBO survey reports and CAPs filed with the
17 Department. Today we will provide you with an update regarding the quarter
18 ended December 31, 2024, in Agenda Item number 7.

19 Do I see any questions?

20 MEMBER WATANABE: Michelle, can I ask you a question
21 because I know this comes up quite frequently. We have new Board Members,
22 and we present that chart with data on the RBOs that are on a corrective action
23 plan, and there are some that continue or go on and off.

24 MS. YAMANAKA: Yes.

25 MEMBER WATANABE: I think you have talked in the past, our

1 goal is to really help the RBO, turn them around, and we work closely with the
2 health plan. Many of these small RBOs in particular serve a very important need
3 in their community providing culturally and linguistically appropriate care. So we
4 go to great lengths to try to help them. But what happens if we can't get them to
5 turn around? Can you maybe just talk about the steps of the extremes?

6 MS. YAMANAKA: Sure, sure. We're going to the extremes now,
7 yes. As Mary mentioned, we do work with the RBOs. We do get approved
8 corrective action plans. We do monitor them on a monthly basis. In the event
9 that the examiners when they're trending the financials, if they see that the RBO
10 is not meeting their approved projections, they will work with the RBO to find out,
11 okay, what needs to be done in order to get back on track with the approved
12 CAP, or if an extended date is needed because the RBO needs more time to
13 obtain compliance with the grading criteria.

14 In the event that none of those two actions work, we do have
15 administrative action that we may take, which is then there's really only two
16 options. It's to freeze the enrollment so the RBO can no longer get new
17 enrollment, or to de-delegate where the entity needs to no longer take that risk.
18 So those are our two options. Those are the extreme but in some cases it's
19 necessary, and so does that, does that help?

20 MEMBER WATANABE: Does that get to your question too, Andie?

21 MEMBER MARTINEZ PATTERSON: Yes, yes.

22 MEMBER WATANABE: I know this comes up quite a lot. And
23 again, I will say as the Director, it's not a decision we take lightly to either freeze
24 enrollment, or in the most extreme, to require the plans to de-delegate, but it is
25 an option we've had to use in some extreme circumstances. But I want to make

1 sure that answered your question from earlier as well.

2 MEMBER MARTINEZ PATTERSON: Yes, yeah. I mean, I think
3 I'm curious when -- I must-- a lot of it is just public. It's pressure and shame and
4 moving in the right direction. Do the plans -- perhaps the plans appreciate
5 having a partner in the state where they don't have to do the hard thing. But I
6 would imagine, wouldn't it be the in the plan's best interest to do these things
7 before the state gets involved? Is it -- what's the dynamic there that is --

8 MS. YAMANAKA: You know, it's different for each plan. Some
9 plans do take, do take that -- they don't wait for us. They go ahead and take that
10 step on their own to freeze the enrollment or to do one of those two options. But
11 some do wait. They want to give the RBO time, as much time as they can. But
12 at some point, if things just -- they are not able to turn, turn it around, then they
13 will do what needs to be done if they don't do it on their own, yeah.

14 MEMBER MARTINEZ PATTERSON: And how long, how long do
15 you give an RBO to turn it around?

16 MS. YAMANAKA: You know, the regulations for claims timeliness,
17 they have six months. For the solvency requirements, TNE, working capital,
18 cash-to-claims, they have up to a year.

19 MEMBER MARTINEZ PATTERSON: A year.

20 MS. YAMANAKA: But there again, there's just some that just need
21 a little bit more time. Some need a lot more time. One case I think it took two
22 years, but they were able to turn the operations around and they -- and since
23 then they have been compliant, yeah. So, it really depends, yeah.

24 MEMBER WATANABE: All right. Seeing no more questions we're
25 going to talk about the fun Bagley-Keene Act, Sarah.

1 MS. REAM: Said no one ever, fun Bagley-Keene Act.

2 So, this will take just a moment and this is really -- the main thing I
3 need the Board Members to take away from what I'm going to be talking about is
4 no serial meetings. No talking with each other, either via email, texting, phone
5 call, chat, about the business of the Board when you're not at a Board meeting
6 and it's out in the open verbal.

7 So as background, the Bagley-Keene Open Meeting Act is a
8 California law that requires all meetings of public bodies, of which the FSSB is a
9 public body, to be open to the public, out in the open. So, they may not be
10 behind closed doors. Very limited circumstances when you can have a closed-
11 door meeting, which those circumstances do not apply here.

12 There's two types of meetings. So, there's a physical meeting, a
13 teleconference, what we're doing right now.

14 Then as I mentioned there's what's called serial meetings, and
15 those are strictly prohibited by the Bagley-Keene Act. So next slide, please.

16 So, a serial meeting is, you can think of it as a game of Telephone
17 where one Board Member talks to another Board Member and then another
18 Board Member talks to another, and they're talking about substance within the
19 purview of the FSSB. So, you cannot, you cannot do that.

20 I know we are all very used to having sidebar conversations with
21 colleagues, where you -- through messaging or things and you might say -- even
22 during a public meeting you might say, hey, should I ask this, or what do you
23 think of that? Cannot do that. Everything needs to be out in the open. Next
24 slide, please.

25 So again, bottom line is do not communicate with each other in any

1 way about matters relating to the FSSB outside of a public FSSB meeting.

2 One question that does come up and I appreciate it because
3 people do want to follow the rules, we will get questions of, well, can I -- I'm not
4 going to be able to make it to the Board meeting? Can I, can I tell somebody?
5 Yes, that is not substance, that's more procedural, so you can certainly email
6 admin staff at DMHC. Or if there's an item you would like to see on the agenda
7 you can certainly let Mary know, or Pritika, or whomever. That is not a serial
8 meeting. But it's when you are communicating with each other outside of the
9 view of the public. Cannot, cannot do that.

10 And the consequence is that any action you might take would be
11 void. You cannot -- that action would be void. It is also an embarrassment and
12 there can be other consequences too. But we haven't had a problem with that to
13 date so I'm sure that we will continue to be in good standing.

14 MEMBER WATANABE: Just a couple notes. I think for prior Board
15 meetings we had, I think, the ability for Board Members to use the Chat feature.
16 We have quickly, I believe, disabled that. Jordan is nodding his head yes.
17 Because that is another thing. Chat was -- like the Board Members could see but
18 the public could not see and so then we were in a position of having to, like, say
19 what was in Chat. So just so you all know, we've, I believe, disabled that.

20 The other question that sometimes will come up is some of us run
21 into each other at conferences. That's perfectly fine for you all to chat at a
22 conference, just please don't talk about matters related to the FSSB.

23 All right, you all are officially certified in DMHC 101 financial review
24 and probably some of the most technical things we do at the Department. I hope
25 this was really helpful. I will just go again to the Board to see if there's any other

1 questions you have now that we've kind of gone through this overview, any
2 questions or comments, and then we will go to public comment as well.

3 All right. Seeing no questions from the Board, any questions or
4 comments from anybody in the room?

5 Bill Barcellona, thank you again for helping us with our history
6 lesson. Appreciate the background. Don't know where I was 25 years ago but I
7 was not here.

8 All right, let's see if there's any questions from members of the
9 public online.

10 I don't see any. Okay, all right. We are going to move on to our
11 next presentation. Sarah, you're up for a regulation update.

12 MS. REAM: Great. Thank you, Mary. Next slide please.

13 So, I'm going to be providing just a quick update on two regulations
14 that the DMHC has been working on. As I say every time, we have a lot of
15 regulations in the queue that we are actively working on, these are the two that
16 are the most, the farthest along.

17 So, the first is the Fertility Preservation Regulation, which
18 implements SB or Senate Bill 600 from 2019. And this bill stated that fertility
19 preservation services are basic health care services that plans must cover.

20 Just as background, fertility preservation services are services that
21 are designed to treat iatrogenic infertility. Iatrogenic infertility is infertility that is
22 caused or may be caused directly or indirectly from some other covered
23 treatment. I think the easiest example to lay out is if someone is going to be
24 undergoing chemotherapy and the chemotherapy may impact their ability to have
25 children in the future, it may impact their sperm or their eggs, their organs. In

1 that instance the health plan must cover services to protect that person's future
2 fertility.

3 Services can be relatively non-invasive, such as organ shielding
4 during radiation, or they can be removal of sperm or eggs, removal of gonadal
5 tissue, a creation of embryos and storage of those embryos. So, it runs the
6 gamut from very non-invasive to quite extensive.

7 The DMHC, like I said, this bill passed several years ago. We have
8 been working very hard on adopting these regulations. We worked with the
9 health plans. We worked with stakeholders. We worked with experts in the field
10 of fertility and fertility preservation. I am thrilled to say that in April the Office of
11 Administrative Law approved our reg package and that reg package takes effect
12 in July, on July 1st, and I have the codification where it will be codified in our, in
13 Title 28 of the California Code of Regulations. So that's an exciting one that we
14 have got that one over the finish line. Next slide please.

15 We are also in process on the provider directory. The long, long-
16 coming Provider Directory Regulation that will largely codify the current practices
17 and requirements that are imposed on plans with respect to provider directories.
18 We have had two comment periods so far. The second one actually closes
19 today. I'm happy about that. I don't know that we will need a third. If we do
20 we -- obviously there's a public notice and right to comment there. Hopefully we
21 won't. You can find more information on the DMHC's website about this
22 regulation. Once --

23 Assuming we don't need a third comment period we will finalize the
24 package and submit it to the Office of Administrative Law, I would say in the
25 next -- in less than a month, hopefully. Office of Administrative Law then has 30

1 calendar days to review and approve or deny that package. We assume it will be
2 approved. So hopefully by midsummer this regulation will have been approved
3 by the Office of Administrative Law, and it would take effect then the following
4 quarter, so probably in the fall.

5 I want -- I don't have a slide for this, but I want to mention one more
6 reg that we're working on, it's the General Licensure Regulation. I know that
7 we've had a lot of people interested in that. Bill is sitting here laughing. I know,
8 Bill, we're top of mind for you. We are working on that.

9 In the meantime, entities that have applied for an exemption from
10 licensure, those exemptions continue on until such time as a regulation takes
11 effect and, you know, their exemption may or may not be impacted by the
12 regulation. But look for that one to come out hopefully to stakeholders in the next
13 -- probably this summer we will be getting that one out. And that's it for me.

14 MEMBER WATANABE: Thank you, Sarah.

15 Questions from the Board Members on any of the reg updates?

16 MEMBER WALTERS-WHITE: No questions on the reg updates
17 but just wanted to say that we, Health Access appreciates the ability to be able to
18 provide comments on the Provider Directory Reg changes and we will submit
19 another comment today.

20 MEMBER WATANABE: Thank you, Katrina. Long time in the
21 work. I think it was my first project I worked on when I came to DMHC back in
22 2015. So, we've been at this for 10 years.

23 All right, any other questions from the Board?

24 No, all right. Questions from anybody in the room?

25 Okay, questions from any members of the public online?

1 Okay, seeing none, we are going to move on to our Health Care
2 Premium Rate and Prescription Drug Cost Report. Pritika, you're back up.

3 MS. DUTT: Thank you, Mary. So I will summarize the findings
4 from the 2024 individual, small group and large group annual rate filings, and
5 also highlight some of the key findings from our prescription drug transparency
6 reporting for Measurement Year 2023. So, the DMHC issued two reports, the
7 Health Plan Aggregate Premium Rate Report for Measurement Year 2024 and
8 the Prescription Drug Cost Transparency Report for Measurement Year 2023.
9 Both reports are available on the DMHC website and provide more detailed
10 information on the filings. So, if you're interested you can go on our website and
11 download these reports.

12 So, the majority of the enrollees in the commercial market are
13 covered by employer sponsored plans in the large group market. And hence
14 that's why the MLR requirement for the large group plans are higher.

15 Approximately 7.6 million enrollees were in the large group market
16 licensed by the DMHC, and then compared to 2.4 - 4 million enrollees in the
17 individual market and 2.29 million enrollees in the small group market. So, as
18 you can see, the large group market covers like the lion's share of the
19 commercial book of business.

20 And then average premium per member per month increased by
21 \$100 from 2021 to 2024.

22 The average premium per member per month was \$638 in the
23 individual market, \$655 in the small group market, and then \$650 in the large
24 group market.

25 And the weighted average rate increase was 9.5% for the individual

1 market, 8.5 for the small group market, and 10.7 for the large group market. In
2 comparison, Covered California had an average rate increase of 9.6% and
3 CalPERS had an average rate increase of 10.9% in 2024.

4 This chart shows the average monthly premium per enrollee in the
5 individual, small group and large group market. So, you can see the trend line, it
6 is going up. So, what does the large group, small group and individual market
7 types mean? So large group coverage includes employer-sponsored coverage
8 where the employer has more than 100 employees. Small group market
9 coverage includes employer-sponsored coverage where employer has between
10 1 and 100 employees. And the individual coverage is where the health plan
11 covers -- provides coverage to individual consumers rather than purchased --
12 rather than the consumer purchasing through employer-sponsored coverage.
13 And the majority of the individuals purchase coverage through Covered
14 California's Health Benefit Exchange.

15 The average premium in the small group and large group market
16 are almost the same, while the individual market premium is slightly lower for
17 2024. The majority of the enrollees, about 62% of commercial enrollees, as I
18 mentioned earlier, are covered in the large group market.

19 And from 2021 to 2024 the average premium in the individual
20 market increased by 16%, for the small group increased by 23%, and for the
21 large group within the three years premiums have increased by 22%.

22 Okay, go ahead, David.

23 MEMBER SEIDENWURM: Yeah. With respect to the change in
24 the relative premium in the individual versus the group markets, what accounts
25 for the lower premium in the individual market over time? I mean, one would

1 think that there would be potential for adverse selection and so forth in that
2 market that might result in a higher actuarial risk. Do we have an explanation for
3 that?

4 MS. DUTT: So, there's more enrollees covered in the large group
5 market. And then I think one of the things is the benefit design across the three
6 markets may be different. So, further slides down you will see the actuarial value
7 for the large group plans is higher, so about 92% on average. So, meaning 92%
8 of the cost of the care when enrollees go seek care is paid by health plans, while
9 8% is paid by the enrollee for employer sponsored coverage. So that's a big
10 difference right there in the benefit design. And then it's, you know, I think it's the
11 benefit design and then, you know, looking at out-of-pocket costs and things like
12 that. So, I don't know, Barb, if you have anything to add on that variation?

13 MEMBER DEWEY: I think benefit design is a big one because
14 you'd expect the individual and small group to be a little bit leaner.

15 Another thing that's going on in here, like if you think about the
16 individual market, what's gone on since 2020 is that the federal subsidies
17 expanded and so people were able to buy richer plan designs. The state had
18 enhanced benefits. So, there's a few things that have made it so that the
19 average premium went up there, I want to say with the richer plan design. So,
20 talking about like the mix of Bronze versus Silver, that will affect the average
21 premium that gets factored in here even though it's a very big difference in
22 coverage.

23 MEMBER SEIDENWURM: Thank you. So, benefit design and
24 subsidies. Thank you.

25 MS. DUTT: This chart shows the weighted average rate increase

1 for health plans in the individual, small group and the large group markets. One
2 thing I want to point out is the 2021 individual market average rate increase
3 should be 0.4 not negative 0.4, so we will be making that change in the slide and
4 posting updated slides after. And as you can see from this chart here, the
5 average rate increase in all three markets increased in 2024. And based on the
6 health plans' 2025 projected rate submission, we are expecting a larger increase
7 in all three markets in 2025; and then I think we are hearing similar trends for
8 2026. Next slide.

9 In 2020 California enacted Assembly Bill 2118 for the purpose of
10 increasing transparency of rates in the individual and small group markets. And
11 this is specific to annual reporting. So, health plans that offer commercial
12 products in the individual and small group markets are required to report
13 specified information, including premiums, cost-sharing, benefits, enrollment and
14 trend factors to the DMHC annually by October 1. The DMHC is required to
15 annually present the reported information at various meetings as specified, and
16 post the reports on the DMHC's website no later than December 15 of each year.
17 So, in this next section I will summarize the aggregate rate information and
18 weighted average rate increase on health plan premiums for the individual
19 market for Measurement Year 2024; then I will cover the small group market right
20 after.

21 For Measurement Year 2024, 13 individual plans submitted data to
22 the DMHC. Oscar exited the Exchange or the individual market. And then Inland
23 Empire Health Plan joined the Exchange for the 2024 benefit year.

24 The 13 individual plans covered approximately 2.4 million enrollees
25 and then enrollment increased by almost 100,000 lives compared to 2023.

1 The weighted average rate increase, as mentioned in an earlier
2 slide, was 9.5% on average.

3 And the average premium per enrollee was \$638 compared to \$590
4 in 2023.

5 And the average actuarial value for the individual market products
6 under DMHC was about 77%. So, I mean, that's one of the things you can see.
7 Like 77% of the cost for health care was covered by the health plan while 23%
8 was the out-of-pocket costs covered by the, by the enrollees. Next slide.

9 For Measurement Year 2024, the DMHC received individual market
10 aggregate rate filings from 13 plans, including five statewide health plans and
11 eight regional health plans. The 13 individual health plans covered almost 2.4
12 million enrollees. Overall, the weighted average increase was 9.5%, with the
13 average premium per member per month across all plans was \$638. So, 12
14 health plans offered individual products On-Exchange and covered
15 approximately 1.98 million. So almost 2 million enrollees were covered by the
16 Covered California Exchange Program and the average premium for those
17 products was \$633 per member per month.

18 And then we had 12 health plans that offered Off-Exchange
19 products and covered 431,000 enrollees. And the average premium -- average
20 premium for the Off-Exchange products was \$653.

21 And then only two health plans, Anthem and Kaiser, offered
22 grandfathered plans that covered 45,000 enrollees with an average premium of
23 \$763. So, with respect to the grandfathered plans, these are pre-ACA, pre-
24 Affordable Care plans that may not include all the Essential Health Benefits.

25 Okay. So, in this section I will summarize the aggregate rate

1 information and weighted average rate changes on health plan premiums for
2 small group coverage for the 2024 reporting year.

3 So, the DMHC received small group aggregate rate filings from 13
4 plans for Measurement Year 2024 including 7 statewide plans and 6 regional
5 health plans.

6 In 2024 approximately 2.3 million enrollees had small group
7 coverage.

8 And the weighted average increase was 8.5%.

9 And the monthly premium was \$655 per member per month.

10 And the average actuarial value was 79% in the small group
11 market. Next slide.

12 Overall, the weighted average rate change, as mentioned earlier,
13 was 8.5% for, for the small group market plans. So approximately 2.3 million
14 enrollees were covered in the small, small group health care plans.

15 And then the Off-Exchange covers most of the enrollees in the
16 small group market. So, there were about 2.1 million enrollees in the Off-
17 Exchange product, so about 90%. And the average weighted rate increase for
18 these Off-Exchange products were 8.4% and the average premium was \$658.

19 And then the small group market On-Exchange products covered
20 84,000 lives, and the average rate increase was 8.7% and the average premium
21 was \$639.

22 And then for the grandfathered plans, they covered 141,000 lives
23 with average rate increase of 8.9%. And the average, the average premium was
24 like slightly under \$620. Next slide.

25 So large group health plans must file aggregate rate information

1 and specified information regarding health plan spending and year-over-year cost
2 increases for covered prescription drugs annually. So, we started collecting this
3 information back in 2017 under SB 546 so sometimes you will see templates and
4 our reports mentioning that bill number. We get pretty tied to the bill number.
5 So, you will see the templates reports, they may still reference SB 546.

6 So, the DMHC conducts a public meeting every even-numbered
7 year to permit public discussion regarding changes in the rates, benefits and cost
8 sharing in the large group market.

9 Health plans include information in their Notice of Premium Rate
10 Change indicating whether their rate change is greater than the average rate
11 increase for CalPERS and Covered California or the average rate increase in the
12 large group market. So, what that means is, when a health plan sends a renewal
13 notice to the employer group, they have to show the comparison between the
14 rates that they are offering and then show what Covered California's rate
15 increase was and also CalPERS' rate increase, because CalPERS is a large
16 group purchaser.

17 So, 23 health plans were required to file their large group reporting.

18 Approximately 7.7 million enrollees were covered by large group
19 plans licensed by the DMHC.

20 The large group rate increase -- rate increased by 10.7% on
21 average.

22 And the average premium was \$650.

23 And here's something I wanted to highlight, the average actuarial
24 value for the large group products was 92%, which means that 92% of the
25 medical costs was paid by health plans while 8% was paid by the enrollee. So

1 that's a big difference you will see between the actuarial value in the large group
2 market versus individual and small group. Next slide.

3 So, as I mentioned earlier, health plans are required to include
4 information in their renewal notices to employers that compares the rate change
5 to those in Covered California and CalPERS. So Covered California and
6 CalPERS negotiate rates with the plans similar to large group employers, so it
7 gives some comparison to the large group employers. And you can see here
8 information going back to 2019, although we do have information going back, you
9 know. In the previous reports you will see like we have data going back to 2017.

10 So, increases had -- increases had remained low through 2022 but
11 we have seen an uptick in rates consistent with general inflationary trend. Next
12 slide.

13 This table shows the average rate increase, number of enrollees
14 and average premium per member per month for all group -- all large group plans
15 and Kaiser, and all plans excluding Kaiser. Because Kaiser has approximately
16 67% of the large group market share, they are shown separately in the large
17 group report.

18 So, Kaiser reported an average increase of 12.2% with an average
19 monthly premium of \$642.

20 Excluding Kaiser, the remaining large group plans covered 2.5
21 million members and reported an average premium of 7.8%, an average
22 premium of \$665.

23 The average increase across all plans in the large group market
24 was 10.7% and then the average premium was \$650.

25 Okay. So, Assembly Bill 731 expanded the rate review practice

1 that the state already has in place. Upon receiving notice of a rate change, a
2 large group contract holder that has coverage in experience rated in whole or
3 blended can request the DMHC to review a rate change if the contract holder
4 makes a request within 60 days of receipt of their notice. A large group contract
5 holder may only request a review of the rate change from the plan licensed by
6 the DMHC. To apply for review of a rate change for a particular group at least
7 the following should be followed:

8 So, the plan has to have -- the contract holder has a combined total
9 of more than 2,000 enrollees. And there are certain -- so if a health plan does
10 not provide requested claims data to the large group employer, then they can
11 also request a rate review from the Department.

12 So, if you have questions you can visit the DMHC site, this link
13 provided on this slide. If there's a question you can reach out to me, and I can
14 help navigate on that process.

15 All right, now I'm going to go over the Prescription Drug Cost
16 Transparency Report for Measurement Year 2023. So, health plans are required
17 to file specific data related to prescription drugs annually by October 1. And then
18 we are required to post -- take this data. We get a lot of confidential data from
19 health plans. We aggregate the data across all the reporting plans and then we
20 create this report, which is required to be posted by January 1 of each year.

21 So, health plans must report to the DMHC information on their top
22 25 most frequently prescribed drugs, 25 most costly drugs by total annual
23 spending, and 25 drugs with the largest year-over -- with the highest year-over-
24 year increase in total annual spending. So again, for each of these categories
25 we asked for data on generic, brand name, and specialty drug information.

1 Thank you, Mary. And then like I said, the DMHC issues an annual report that
2 summarizes how premium drug costs impact health plan -- health plan
3 premiums. And this information is also considered in our premium rate review
4 analysis when we do that upon receiving a health plan's premium rate change.

5 And then plan reporting is limited to prescription drug costs
6 associated with pharmacy benefit.

7 And health plans -- health plans do not include prescription drug
8 costs for inpatient or hospital or costs borne by delegated medical groups in their
9 reporting.

10 And then prescription drug costs for self-funded arrangements,
11 Medi-Cal Managed Care Plan, Medicare Advantage and insurers not regulated
12 by DMHC are not included in the report issued by the DMHC.

13 And then the 25 commercial health plans covered 12.6 million
14 enrollees.

15 All right. So, some of the key findings here for 2023 include -- so
16 health plans paid approximately \$13.6 billion for prescription drugs in 2023,
17 which was an increase of \$1.3 billion from 2022 and almost a \$5 billion increase
18 from 2017 when we first started collecting information.

19 Prescription drugs accounted for 15.1% of total health plan
20 premiums in 2023, an increase of 14.3% from 2022.

21 On a per member per month basis, health plans' prescription drug
22 costs increased by 12.3% in 2023, whereas medical expenses increased by 4%.
23 Overall total health plan premiums increased by 6.2% from 2022 to 2023, so as
24 you can see the prescription drug costs are increasing at a larger rate compared
25 to medical costs and premiums.

1 So, specialty drugs accounted for only 2% of all prescription drugs
2 dispensed but accounted for 65.8% of total annual spending on prescription
3 drugs.

4 And then generic drugs accounted for 89.2% of all prescribed
5 drugs, but only 12.7% of total annual spending on prescription drugs.

6 The primary drugs that are driving up the increase in total drug cost
7 spending for 2023 are in the specialty and brand name drugs. They are mainly
8 like the GLP-1 drugs or drugs used to -- used in the management of diabetes or
9 weight loss. So, we have Jardiance, Ozempic, Victoza, Farxiga and Wegovy, to
10 name some of the drugs here.

11 This chart shows the total health plan premium, medical expenses,
12 prescription drug expenses and profits on a per member per month basis from
13 2017 to 2023, on a per member per month basis or PMPM basis. So, all
14 categories except profit increased consistently from 2017 to 2023. On average,
15 enrollees paid nearly \$600 per member per month in premiums in 2023
16 compared to \$560 in 2022 and \$455 in 2017. So, this means the average
17 premium has gone up about 30% since 2017. And then prescription drug
18 expenses increased by 53.6% over the last seven years while medical expenses
19 increased by 31.7%.

20 This chart shows the year-over-year increase in prescription drug
21 costs on a per member per month basis, as shown in the blue bars. So, you can
22 see the cumulative increase over the last 7 years on the green -- so the green
23 line shows the cumulative increase while, you know, the year-over-year increase
24 is shown in blue bars. So, prescription drug costs have increased by 53.6% over
25 the last 7 years. And then, on average, prescription drug costs have increased

1 by 7% each year.

2 This chart shows the year-over-year increase in medical expenses
3 on a per member per month basis, as shown in the blue bars. And then again,
4 similar to the previous slide, the cumulative increases captured by the line graph
5 in green. So medical increased -- medical expenses increased by 31.7% over
6 the last 7 years. About the spike in medical expenses between 2020 and 2022,
7 for 2020 medical expenses were lower than usual due to COVID; and since
8 elective surgeries were dropped so we saw lower medical expenses in 2020. But
9 then later higher medical expenses were reported due to price inflation and pent-
10 up demand. So again, like these are some things that are considered during our
11 rate review process.

12 All right. So, on this slide we are sharing the links to the detailed
13 reports so if you are interested you can go check out these reports. Have a lot of
14 useful data. Our actuaries spent a lot of time analyzing data preparing these
15 reports so a big shout-out to our actuaries. So, there's a lot of like nice
16 information shared in these reports - and then these other reports going back to
17 2017 since we started collecting this information.

18 All right. With that, that brings me to the end of my presentation. I
19 will take questions. Barb.

20 MEMBER DEWEY: Thanks, yeah. If we look at the pharmacy
21 trend tab, I think it's two or three tabs ago, I have two questions. One, do those
22 trends, are those -- do those consider rebates? Or is it a gross drug cost before
23 a rebate trend?

24 MS. DUTT: I'd have to get back to you on that one. I think it does,
25 but I need to check on that.

1 MEMBER DEWEY: Okay. I also know that California has, has
2 benefit mandates. But in the more recent years it seems like there has been
3 more of a focus on pharmacy benefit mandates. Does DMHC look at all at any of
4 the specific categories that get mandated to track if they're in line with the
5 expectations or if that's a bigger source of trend?

6 MEMBER WATANABE: I know I'm trying to think of a pharmacy
7 benefit mandate that's happened recently. I will just say, I mean, one of the
8 things that we do sometimes ask about is certain, certain new requirements,
9 whether there has been an impact, where the plans will tell us there has been an
10 impact related to a new benefit. I know behavioral health is something we have
11 been looking into. Is there a specific pharmacy mandate that you can think of?
12 I'm trying to think of one.

13 MEMBER DEWEY: Well, yeah. So, I think there's two that come to
14 mind, the more recent one being the GLP-1s. But one that is a few years old is
15 coverage for PrEP without step therapy or (overlapping).

16 MEMBER WATANABE: Okay, PEP and PrEP, yeah. I don't know.
17 Let us take that back. I don't know, Pritika, unless you know something specific
18 we're asking about that. I mean, the plans certainly could explain that in their
19 filing if they're seeing an uptick in utilization related to a new mandate.

20 I will say with the new EHB requirements that's something I think
21 we will be looking at is what's the actual impact of that on rates versus what I
22 think at least some of the preliminary analysis showed. But yeah, those are good
23 examples. Anything to add?

24 MS. DUTT: No, we will have to take that back. But sometimes we
25 do get asked questions when we're working with OHCA on like the data we're

1 capturing, what we're receiving from health plans in SB 17. So sometimes we
2 get asked, asked for information, like, you know, specific, certain drugs. But we
3 will have to take that one back and look into it a little bit more.

4 MEMBER WATANABE: And then I will just say on your question
5 about whether rebates were included. If you go to the full report, I believe we
6 have a number of different charts related to prescription drugs. And some, I think
7 there's a footnote related to whether rebates were included. Pritika will probably
8 try to look it up. But if you look at the full report, I think there's some more
9 information there as well.

10 MEMBER DEWEY: Okay, thanks.

11 MEMBER WATANABE: Thank you. Paul.

12 MEMBER DURR: Yeah, my question or comment is related to the
13 fact of all of the medical expenses that are -- includes also like the oncologic
14 drugs and self-injectables. So, there's another category of medicine, if you will,
15 that, you know, that are drugs related that are the delegated risk of the provider
16 groups that have risen as well and kind of get lost in this. And outside of the
17 delegated groups providing that information to you, you would have no way of
18 getting that. But I think it gets lost in the medical expense side of it and thinking
19 that that's really going to the physicians when it's really not necessarily, because
20 it's going to pay for oncologic drugs, which obviously have gone up as well as
21 self-injectable medications that also are the risk.

22 So, it's unfortunate we don't have an easy way to capture all that
23 information because then we can really clearly see what's sort of non-physician
24 cost versus whether it's DME or ancillary, those types of costs that have risen
25 and overall driving the cost.

1 So, love this report. I think it's great insight. I've liked how this has
2 evolved. Pritika, you have done a great job of showing the cumulative effect.
3 And so, my compliments to you and your team for this insight and information, it
4 is very helpful. Thank you.

5 MEMBER WATANABE: Thank you, Paul. I will echo those kudos.
6 I think we used to have these in three separate reports, and I really appreciate
7 having all of the data in one report too to really look at the trends across markets.
8 It will be interesting to continue to watch these trends as well as we get more
9 years worth of data.

10 Any other questions or comments from the Board before we go to
11 the public?

12 Okay, seeing none, any comments or questions from those in the
13 audience here in the room?

14 Okay, seeing none. How about online, any comments or
15 questions?

16 MS. DUTT: Mary, I do have a response.

17 MEMBER WATANABE: Oh yeah, okay, go ahead.

18 MS. DUTT: So, Barb, it does not, it's not netted. Those
19 percentages are not adjusted for rebates.

20 MEMBER DEWEY: Okay, thanks.

21 MS. DUTT: Of course.

22 MEMBER WATANABE: All right, Michelle, Provider Solvency
23 Quarterly Update.

24 MS. YAMANAKA: Okay, here we go. Today I'm going to provide
25 an update regarding the December 31, 2024, quarterly financial submissions.

1 Next slide, please.

2 We have 203 RBOs reporting to the Department as of Quarter 4
3 2024. There is one new RBO that began reporting this quarter. Five RBO
4 account -- five RBO accounts were deactivated. Three of those accounts
5 deactivated. Those RBOs were no longer -- are no longer in business. And then
6 two of the accounts were deactivated because the RBOs were consolidated with
7 another RBO for financial reporting. The three RBOs that were deactivated no
8 longer in business had less than 10,000 lives -- 10,000 lives assigned to them,
9 and two of the three had mainly Medi-Cal enrollment. All were compliant with the
10 grading criteria when the accounts were deactivated.

11 And then we have 183 of those 203; 90% of the RBOs are reported
12 in our Compliant category. Of those 183, 5 are on our Monitor Closely List to
13 give you an idea of what is monitored closely. Those include low financial
14 reserves, financial reporting issues, downward trends, consecutive net periods of
15 net losses.

16 And we have an increase in our CAP count. For the quarter ended
17 December 31 there were 19 RBOs or 9% of the RBOs on CAPs.

18 And when we produced the slides there was one non-filer. We
19 subsequently received that report, but that RBO is not captured in the data.

20 The RBOs are also required to submit Annual Survey Reports for
21 the fiscal year end. A majority of our RBOs have a fiscal year end of December
22 31 and those filings are due at the end of this month. I checked yesterday, we
23 received a total of 60 so there are several coming in.

24 And we have eight RBOs that are required to file monthly financial
25 statements with the Department.

1 To provide some additional information regarding the RBOs we
2 have a handout titled RBO Enrollment and Grading Criteria. We compiled the
3 relative TNE, relative working capital, cash-to-claims and claims timeliness
4 percentage for each of the RBOs for the past five quarters to provide some
5 additional information. Next slide please.

6 Regarding the Corrective Action Plan. Again, 19 RBOs or 9% of
7 the RBOs are on CAPs. Ten of the 19 are continuing from the previous quarter.
8 We had 9 new CAPs based on the quarter end December 31, 2024. Of the 10
9 continuing, 6 are improving, meeting their approved projections. Four RBOs did
10 not meet their RBO projections, and we are working with those RBOs to
11 determine how they are going to get back on track with their approved
12 projections or additional time is needed.

13 And of the 9 RBOs on CAP, the new -- of the 9 RBOs that had
14 CAPs, new CAPs as of December 31 2024, 4 resulted in non-compliance with
15 claims timeliness, 5 resulted from not meeting financial metrics, TNE, working
16 capital and/or cash-to-claims.

17 And of the 19 approved CAPs -- or of the 19 CAPs, 9 are approved,
18 10 are in review.

19 We have another handout regarding all of our corrective action
20 plans and those are sorted by the management services organization or MSO,
21 and it includes additional information on the CAPs, the contracted health plans
22 enrollment in ranges, the quarter the CAP was initiated, if the RBO is meeting its
23 approved projections, and the grading criteria deficiencies.

24 After our December 31 review, 4 of those CAPs that were in
25 progress have been approved.

1 Moving to the next slide, talking about the grading criteria. The first
2 is TNE. We use the TNE to required TNE to calculate this ratio. At quarter end
3 December 31, 2024, 137 or 67% of the RBOs had over -- more than 500% of
4 TNE. Four RBOs reported non-compliance with this requirement, and two out of
5 the four had less than 10,000 lives.

6 Moving on to relative working capital, also known as the current
7 ratio. This metric measures the RBO's resources available to finance its day-to-
8 day operations. The December 31 financial shows that over 96% of the RBOs
9 were able to cover their current liabilities, and 6 RBOs reported non-compliance
10 with this requirement.

11 Cash-to-claims ratio, next slide please, shows that seven RBOs
12 had less than .75, which is the minimum requirement to be compliant with this,
13 this requirement. And a majority of the RBOs were meeting cash-to-claims.
14 Cash-to-claims is calculated using the cash available, health plan capitation
15 receivables collectible within 30 days, and divided that by the total claims liability.

16 And last slide is the claims timeliness requirement; 195 RBOs are
17 reporting compliance. Seven RBOs are reporting non-compliance with this
18 grading criteria. And then you can see where the RBOs lie with the number of
19 enrollees that they have.

20 Okay, next slide please regarding the enrollment. Enrollment for
21 quarter end -- the quarter ended December 31, '24 is in the righthand column
22 showing 8.8 million lives assigned to the 202 RBOs reporting. You can see from
23 comparing it to the previous year at this time there was a significant decrease,
24 mainly in the Medi-Cal enrollment. Comparing, not on this slide but comparing
25 Quarter 4 to Quarter 3, looking at the change. There were about 162,000 lives

1 reduction, mainly in commercial and Medi-Cal. If we took in a factor that RBO
2 that was -- that was not included in the data, the change would be about 65,000
3 reduction from Quarter 4 to Quarter 3, 2024.

4 Then we also compile information on RBOs that have Medi-Cal
5 enrollment. Next slide please.

6 There's approximately 4.7 million lives assigned to 72 RBOs. This
7 represents 53% of the RBOs total lives assigned to the 202 RBOs. Of those -- of
8 those RBOs, 61 RBOs had no financial concerns, 2 are on our monitor closely
9 list and 9 of those RBOs were on Corrective Action Plans.

10 Then we took the top 20 RBOs that had mainly Medi-Cal lives
11 assigned to them. Those 20 RBOs had approximately 3.7 million lives assigned
12 to them, which is approximately 42% of all enrollment; 17 of those RBOs had no
13 financial concerns and 3 of those RBOs were on Corrective Action Plans.

14 And that concludes my presentation. Opening it up more
15 questions.

16 MEMBER WATANABE: Go ahead, Paul.

17 MEMBER DURR: Michelle, I always love your report, thank you.
18 Just noting on the ones that are non-compliant. There's so many that -- I think
19 almost 47% of the ones that are on a Corrective Action Plan. One disturbing that
20 there was a big increase in that this time so that's unfortunate. But I was noticing
21 that more of them have zero to 5000 members and some of them have been on
22 the report for a while. They may not be new. But it just made me think about the
23 fact that it does take time for them to probably ramp up to get to a sizable
24 number. And you're watching them but a couple of them are non-compliant with
25 their CAP. Any comments that you have with how long do you let that go?

1 MS. YAMANAKA: Yeah. Well, the first, the first is to see if the
2 RBO has a viable plan. Right now we are working with them to see -- they're not
3 meeting their milestones. So, the next thing is, you need to produce the CAP to
4 show when you can obtain compliance and your financial assumptions to support
5 those. That also gets reviewed by the contracting health plans. If it is viable, we
6 will look to extend the time period. If it doesn't seem reasonable, we may ask
7 them to revisit it to see if there's something else that they can do as well. Yeah.
8 It's hard to give a timetable, Paul, because each RBO has its own set of
9 circumstances on how they can obtain compliance. Some will do cash infusions.
10 Some will try to earn their way out of it, which definitely takes longer.

11 MEMBER DURR: And thank you for that, Michelle, I respect that. I
12 think also, given that many of them only have up to 5,000 lives, the exposure isn't
13 as great compared to a couple of the others. Obviously, any patient or any
14 enrollee that is harmed is put in the middle.

15 MS. YAMANAKA: Right.

16 MEMBER DURR: But to your point, it does minimize it. So, thank
17 you.

18 MEMBER WATANABE: All right, any other questions from the
19 Board?

20 Any questions from those in the audience here? You want to get
21 up, Bill? (Laughter.) Okay, all right.

22 Any questions from those joining virtually?

23 All right, seeing none we are going to move on to our Health Plan
24 Quarterly Update. We're almost done, hang on.

25 MS. DUTT: The purpose of this presentation is to provide, provide

1 you an update of the financial status of health plans at quarter ended December
2 31, 2024. So, as I had mentioned earlier in the overview of the DMHC
3 presentation, all health plans are required to submit quarterly and annual
4 financial statements to the Department. Additionally, monthly financial
5 statements are required from newly licensed plans with a lower than 150% of
6 required TNE or plans with financial issues.

7 So, we included a handout that shows the enrollment of health
8 plans at December 31, 2024, by line of business, and it also includes TNE for five
9 consecutive quarters from December 31, 2023, to December 31, 2024.

10 As of May 1, 2025, we had 139 licensed health plans. So, we had
11 a few surrenders, and then we had like a few new plans licensed. So, we had
12 three health plans that surrendered recently. So CCA Health Plans of California
13 surrendered license on April 7, 2025, California Health and Wellness surrendered
14 its license on April 24, 2025, and then Universal Care surrendered its license on
15 April 24, 2025. And then we licensed Ventura County Medi-Cal Managed Care
16 Commission DBA Gold Coast Health Plans. That's what everybody knows Gold
17 Coast as. So, we licensed the plan back in February 7, 2025.

18 And I think Andie had a question on the COHS plans and our
19 oversight of it. Although their Medi-Cal line of business is exempt, those plans
20 had to get a license from the -- from the DMHC for their D-SNP line so they can
21 get a contract with CMS. So that was one of the requirements, they needed a
22 license from DMHC.

23 And then we have 14 applications for licensure in progress. A
24 majority of them are restricted. And we are working with these -- with these
25 applicants, and reviewing the applications.

1 Okay. So, we did pass the 30 million mark. So, as Mary said, we
2 are going to issue an annual report that will show we have over 30 million
3 enrollees covered under DMHC oversight.

4 So, at December 31, 2024 there were 30.16 million enrollees in full
5 service plans licensed with the DMHC.

6 Total commercial enrollment includes HMO, PPO, EPO and
7 Medicare Supplement enrollment. And as you can see on the table, compared to
8 previous quarter, total full-service enrollment increased slightly.

9 This slide shows the makeup of HMO enrollment by market type.
10 So, HMO enrollment in all markets remained relatively stable compared to
11 previous quarters. And then large group HMO product experienced a light
12 increase from the previous quarter.

13 And this slide here shows the makeup of PPO/EPO enrollment.
14 And as you can see here, PPO/EPO enrollment slightly decreased in the large
15 group and individual market.

16 And just one thing I want to flag here, we did make changes to the
17 DMHC financial reporting template that included like substantial changes to our
18 enrollment, how we collect enrollment data. And we are going to start showing
19 PPO and EPO separately because we are capturing that data starting with
20 quarter ended 12/31/2024. So we will be -- right now since the data was still in
21 review we will start showing this information separately by PPO/EPO. Next slide.

22 This table shows government enrollment, which is Medi-Cal
23 Managed Care and Medicare Advantage. So, enrollment for both Medi-Cal and
24 MA plans have experienced consistent growth until -- so at 12/31/2024 Medi-Cal,
25 enrollment increased by 86,000 lives and Medicare Advantage enrollment

1 decreased slightly. We had a 62,000 decrease compared to previous quarter.

2 We have 31 plans that we are monitoring closely, which includes 25
3 full-service plans and six specialized plans. And there's various reasons why we
4 monitor health plans closely, which could include the plan is newly licensed, just
5 trying to, you know, we monitor them until they break even, low enrollment,
6 financial solvency issues, concerns with parent entity, claims processing issues,
7 enforcement action, staff turnover. Things we may find in the media like there's
8 an article that makes us like look, look at the plan closely. And then we also look
9 at SEC filings for plans with a publicly-traded parent to ensure that there's
10 nothing going on there with a publicly-traded parent of the plan. Next slide.

11 Okay, so this slide here shows the plans that were TNE deficient.
12 So, four health plans did not meet the Department's minimum financial reserve or
13 tangible net equity requirement.

14 Access Dental Plan reported TNE deficiency of about a million
15 dollars for year-ending December 31, 2024. So, the health plan was able to --
16 and the audit -- I mean, the deficiency was as a result of yearend adjustments, so
17 we are working with the plan to ensure that they meet compliance with the
18 requirement.

19 Then we had Align Senior, it's a Medicare Advantage plan. They've
20 reported a small TNE deficiency. And the plan was able to get a capital infusion
21 of half a million dollars in January of 2025 and that cured their TNE deficiency.
22 So, they're compliant for the first quarter.

23 And then we had Astiva Health. They reported almost a \$5 million
24 TNE deficiency for quarter ended December 31, 2024. The plan received capital
25 contribution of \$3 million from their parent entity to cure their TNE deficiency in

1 the first quarter.

2 And then we had Meritage Health Plan. You've probably seen
3 them here on this slide previously. So, Meritage reported TNE deficiencies
4 starting August of 2024 and is currently still deficient. The plan did file a change
5 in control filing which is under the Department's review. So, the plan projects to
6 get capital infusion upon the Department approving the change in control. So,
7 due to their ongoing TNE deficiency the plan was referred to our Office of
8 Enforcement and Enforcement issued a C&D, a Cease and Desist Order on
9 January 27 to freeze the plan's enrollment.

10 So, the plan is a restricted Knox-Keene Plan so they get their
11 enrollment through contracts, so they're a subcontractor to plans that directly
12 contract with CMS. So basically, what the freeze did is those plans, for example,
13 you can think of Humana, it's a plan that contracts with CMS. So, like what the
14 C&D did, Humana can no longer delegate enrollment to this restricted plan,
15 Meritage Health Plan.

16 This chart shows the TNE of health plans by line of business. A
17 majority of health plans with over 500% of required TNE are specialized health
18 plans. Again, I had mentioned previously with the specialized plans the TNE
19 requirement is lower because the full-service plans take up, you know, take on
20 more risk so they need to maintain higher reserves with the Department.

21 And then this chart shows the TNE of full-service plans by
22 enrollment category. So, 63 health plans, or half the plans licensed -- half the
23 total licensed full-service plans reported TNE of over 250% of required TNE. The
24 plans below 150% of TNE are required to file monthly financial statements with
25 the DMHC.

1 And this chart shows a breakdown of 26 full-service plans in the
2 150% to 250% range. Again, if a health plan's TNE falls below 150% the plan is
3 placed on monthly reporting. But we start monitoring health plans early on. Like
4 so we -- every time we receive -- every quarter we receive financial statements
5 from all licensed health plans. Our examiners do detailed trend analysis so we
6 may start watching them closely. We have the Watch List. We monitor, start
7 monitoring plans closely when we see a decline in TNE, we see net losses, we
8 see enrollment change, we see anything like in their rates, MLR, that give us
9 concerns. So, there's frequent reporting we may require early on. Next slide.

10 This chart shows the TNE of full-service plans by quarter. And this
11 slide pretty much summarizes the detailed, you know, the handout that was
12 provided with the meeting materials. And you can see the health plans, their
13 various TNE levels, the enrollment mix. So, you can review, review that and see
14 where each plan stands.

15 This slide shows the working capital for full-service health plans by
16 enrollment as of December 31, 2024; 14 health plans were below that 1.0 ratio
17 that we are looking at. So again, these are the things we look at, the plan's TNE
18 level, you know, what kind of line of business they're in. If there's any source of,
19 there's other sources of, you know, funding available to these plans. We also
20 look at to make sure that, you know, if the plan has long-term investment what is
21 the composition of those long-term investments. So, there's, like I said, a lot of
22 detailed review that we go into in our financial analysis. Next slide.

23 Okay. So, this slide shows the cash-to-claims ratio for full service
24 plans, full-service health plans by enrollment. And we had 28 plans with less
25 than one 1.0 or 100%, right. So that means that they don't have enough, they

1 don't have enough cash to cover their claims liability, which is claims liability plus
2 the incurred but not reported. Again, like I said, we look at other factors in there
3 during an analysis.

4 All right. And then this, this slide here breaks down further the
5 cash-to-claims ratio for full-service plans with less than 1.0 ratio for cash-to-
6 claims or 100%. So, you can see that the enrollment categories, most of them
7 are like smaller plans. So again, like I said, we watch them closely. We look at
8 the Quarterly and Annual Claim Settlement Reports to see if there's any non-
9 compliance with claims, any backlog issues. We coordinate with our provider
10 solvency team -- our provider complaint team, which is located at the Help
11 Center, to see if we are receiving any provider complaints for claims payments.
12 So, like I said, there's a lot of detailed analysis happening when we see plans
13 with lower ratios, lower financial metrics.

14 All right, that wraps up my presentation. I will take any questions.
15 Paul.

16 MEMBER DURR: Yes. So, Pritika, thank you, nice overview. My
17 question had to do with Astiva Health because they drop pretty precipitously
18 when I look at your additional information. You know, their TNE that they had
19 just prior to this quarter was 158% of what was required, and then 234%, and
20 then all of a sudden, they dropped to 2%. I know they got the cash infusion, but
21 are you concerned at all as to how long that cash will last? Would be my
22 thought.

23 MS. DUTT: Well, I think there were some year-end adjustments
24 that were made. So, we continue to work with Astiva. They are on monthly
25 reporting, so they have undertakings as part of their license. This is a fairly new

1 plan, so they do have undertakings that they are required to meet to demonstrate
2 that they are meeting certain levels of TNE. So again, we've had conversations
3 with Astiva. Our team met with Astiva and highlighted, you know, the TNE
4 requirement, reminded them of the undertakings. Again, we do have the monthly
5 reporting that we are looking at. Like again, we are working with the plan closely.

6 MEMBER DURR: I appreciate that. I think 15,000 members does
7 make them a little bit not big but, you know, good enough of substance to be a
8 little bit more precarious from my perspective. So, thanks for your diligent review
9 of them.

10 MEMBER WATANABE: Give us one minute, Bill, I'm going to take
11 Jarrod's question really quick here. Go ahead, Jarrod.

12 MEMBER MCNAUGHTON: Yeah, Pritika, I was just curious if, in
13 the analysis that you folks are doing on the -- on the membership, kind of what
14 the membership is looking like over the next several months. Has there been
15 any forecasting that the Department's looking at with that last PHE enrollment
16 and eligibility piece that's ending on July 1, where we're seeing about an auto
17 enrollment of about 60% right now on the Medi-Cal side, that that's going to drop
18 down to about 30% so they're going to have to be manually worked on all of the
19 Medi-Cal front. Any forecasts on what membership drop could look like in the
20 state of California? Have you or do you know if DHCS, if you and DHCS have
21 talked about that at all?

22 MEMBER WATANABE: Yeah, no, good question, Jarrod. I mean,
23 I think because we don't, we're not a purchaser. We're not running programs.
24 We aren't doing our own analysis. It's something I think I will be very curious to
25 see. I will just say we're working closely with both Covered California and DHCS

1 to try to understand the potential impacts of a wide range of things, as you can
2 imagine. So, while I think we are excited that we're over 30 million, anticipating
3 that that likely will drop. I appreciate you raising the PHE, the last kind of wave of
4 that, because I wasn't, I had forgotten about that piece as well. But thank you for
5 flagging.

6 MEMBER MCNAUGHTON: You bet.

7 MEMBER WATANABE: Yeah. All right, Bill, go ahead.

8 MR. BARCELLONA: Just a quick question, Pritika, on that one
9 restricted license in Medicare Advantage. Who are the parent plans, the
10 subcontracting plans for that RKK?

11 MS. DUTT: Which particular plan?

12 MR. BARCELLONA: Meritage, sorry.

13 MS. DUTT: Meritage.

14 MR. BARCELLONA: Yeah.

15 MS. DUTT: There's several. I can provide -- the detailed
16 information is available on our website. I can provide you the link.

17 MR. BARCELLONA: Okay.

18 MS. DUTT: But yeah, there's a few. So, they are only taking
19 Medicare Advantage generally so they're restricted for Medicare Advantage. So,
20 I think they're -- There's United, there may be Humana, Alignment, Health Net.
21 So, they some like -- they don't have large enrollment, but they have several
22 contracts.

23 MR. BARCELLONA: Is it -- I mean, 10,000 lives for a restricted is
24 pretty low enrollment? Are they -- long-term does that really bode for financial
25 solvency and sustainability for that?

1 MS. DUTT: You can say that for a majority of our restricted plans,
2 like there's a lot of small ones that try to, they try to stay afloat, right? Because
3 most of them are connected to an RBO where if they take global risk they need
4 to come in and get a license. So again, we try to have undertakings in place to
5 make sure -- and then we do detailed review of their back of funding. We ask a
6 lot of questions. Chris could probably attest to that. We do ask a lot of
7 questions. Require audited financials of the funders to make sure that, I mean,
8 that is a risk, right? Smaller plans. These Medicare Advantage book of business
9 is expensive to take care of, so these like things we look at to ensure that they
10 are financially solvent just coming in.

11 MR. BARCELLONA: All right, thank you.

12 MEMBER WATANABE: All right, any more questions from our
13 Board Members on this agenda item?

14 Okay, questions from anybody else in the room?

15 Seeing none, questions from anybody online?

16 All right, that wraps up our formal presentation. Now we have an
17 opportunity for public comment on matters not on the agenda. Any comments
18 from anybody in the room?

19 How about online? Anything that we didn't cover you want to raise?

20 Okay, seeing none. So, moving on to agenda items for future
21 meetings, I will just say we plan on having a budget update. I will do my best to
22 see if either DHCS or HCAI can come and do an update. We will have our
23 financial summary of Medi-Cal Managed Care Plans Report, and Pritika and her
24 team are going to see if we can get the MLR Report done. If we can't get it in
25 time for the August 20 meeting, we will have it for the next one. Are there any

1 other agenda items or anything we didn't cover today that you'd like to have
2 covered at the August meeting? Anything our Board Members would like to add?

3 We covered a lot of information today so hopefully this was helpful.

4 Okay. Well, I'm not seeing any pressing items you want for August
5 so thank you again to everybody that joined today. Look forward to seeing you in
6 August and have a great summer. Thank you all. Bye.

7 (The meeting was adjourned at 12:42 p.m.)

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1 CERTIFICATE OF REPORTER

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4 I, RAMONA COTA, an Electronic Reporter and Transcriber, do
5 hereby certify:

6 That I am a disinterested person herein; that the foregoing
7 Department of Managed Health Care, Financial Solvency Standards Board
8 meeting was electronically reported by me, and I thereafter transcribed it.

9 I further certify that I am not counsel or attorney to any of the
10 parties in this matter, or in any way interested in the outcome of this matter.

11 IN WITNESS WHEREOF, I have hereunto set my hand this 17th
12 day of June, 2025.

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