# Public Meeting on the Acquisition of Express Scripts Holding Company by Cigna Corporation

September 26, 2018





#### Welcome and Introductions

Mary Watanabe
Deputy Director, Health Policy & Stakeholder Relations
California Department of Managed Health Care





## **Agenda**

- 1. Welcome and Introductions
- 2. Director's Remarks
- 3. DMHC's Jurisdiction and Authority
- 4. Remarks from Cigna Corporation
- 5. Remarks from Express Scripts Holding Company
- 6. Public Comment
- 7. Closing Remarks



#### **DMHC Mission Statement**

The California Department of Managed Health Care protects consumers' health care rights and ensures a stable health care delivery system.





#### **Director's Remarks**

Shelley Rouillard
Director
California Department of Managed Health Care





# DMHC's Jurisdiction and Authority

Havi Jogani
Attorney, Office of Plan Licensing
California Department of Managed Health Care





# **Cigna Corporation**

- Fortune 500 company
- National insurer based in Connecticut
- Fifth largest health insurance payer in the United States



# Cigna DMHC Licensed Health Plans

- Cigna HealthCare of California, Inc. (Full-Service Commercial Health Plan)
- Cigna Behavioral Health of California, Inc. (Specialized Behavioral Health Plan)
- Cigna Dental Health of California, Inc. (Specialized Dental Health Plan)



## **Express Scripts Holding Company**

- Largest Independent Pharmacy Benefits Management Company in the United States
- Headquartered in St. Louis, Missouri
  - Pharmacy claims processing
  - Home delivery Pharmacy Care
  - Specialty Pharmacy Care
  - Specialty Benefit Management

- Benefit Design Consultation
- Drug Utilization Review
- Formulary Management
- Medical and Drug Data Analysis



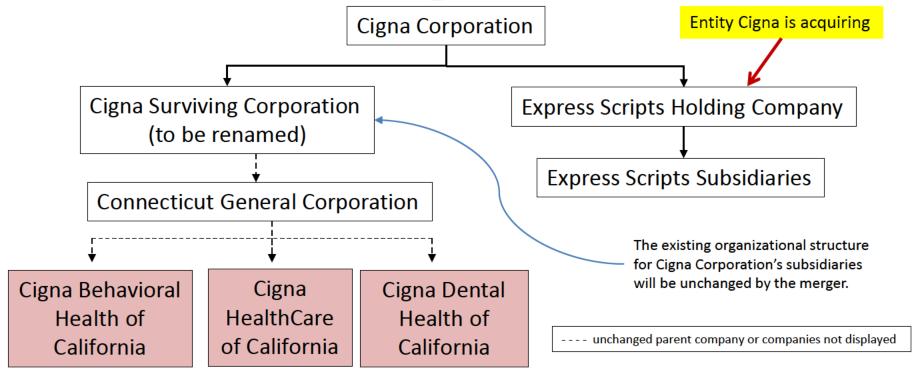


# **Proposed Transaction**

- Cigna Corporation to buy Express Scripts Holding Company for \$67 billion.
- Cigna's Board of Directors will expand to 13, with 4 independent Express Scripts members.
- Cigna Corporation will remain the ultimate parent of the DMHC licensed plans.



# **Post Close Organization Chart**







## **Licensing Review Process**

#### The DMHC's licensing review includes looking at:

- Organizational and corporate changes
- Any administrative capacity issues
- Changes to how services will be delivered
- Changes in how the plan contracts with other plans and with providers
- Any other potential impacts to enrollees





#### **Financial Review Process**

#### DMHC's review includes the following:

- Financial projections from Cigna
- Likely impact on Cigna's:
  - finances
  - staffing, services performed, and organizational structure and
  - assigned enrollment

# Remarks from Cigna Corporation

Gene Rapisardi
Market President, Southern California and Nevada
Thomas Richards
Global Lead of Strategy and Business Development
Cigna Corporation





# Remarks from Express Scripts Holding Company

Brian Henry
Vice President, Corporate Communications
Express Scripts Holding Company





#### **Public Comment**

Public comment may be submitted until 5:00 pm on October 10, 2018 to <a href="mailto:publiccomments@dmhc.ca.gov">publiccomments@dmhc.ca.gov</a>





# **Closing Remarks**

Public comment may be submitted until 5:00 pm on October 10, 2018 to <u>publiccomments@dmhc.ca.gov</u>

#### **Consumer Participation Program**

- Submit a "Petition to Participate in a Proceeding" by October 10, 2018.
- Issue: "Material Modification concerning the acquisition of Express Scripts by Cigna"
- https://www.dmhc.ca.gov/AbouttheDMHC/OpportunitiestoParticipate.aspx#.VXWzja3JBdg