# Public Meeting on the Acquisition of Aetna, Inc. by CVS Health Corporation

May 2, 2018





#### Welcome and Introductions

Mary Watanabe
Deputy Director, Health Policy & Stakeholder Relations
California Department of Managed Health Care





# **Agenda**

- 1. Welcome and Introductions
- 2. Director's Remarks
- 3. DMHC's Jurisdiction and Authority
- 4. Remarks from CVS Health Corporation
- 5. Remarks from Aetna, Inc.
- 6. Public Comment
- 7. Closing Remarks





#### **DMHC Mission Statement**

The California Department of Managed Health Care protects consumers' health care rights and ensures a stable health care delivery system.





#### **Director's Remarks**

Shelley Rouillard
Director
California Department of Managed Health Care





# DMHC's Jurisdiction and Authority

John Lai
Attorney, Office of Plan Licensing
California Department of Managed Health Care





#### Aetna, Inc.

- Fortune 500 company
- National Insurer based in Connecticut
- Third largest health insurance payer in the United States



#### **Aetna's California Health Plans**

#### Aetna, Inc. owns:

- Aetna Health of California, Inc. (Full-Service Commercial)
- Aetna Better Health of California Inc. (Medi-Cal)
- Aetna Dental of California, Inc. (Dental)
- Health and Human Resource Center, Inc. (EAP)



#### **CVS**

#### CVS Health Corporation

- Pharmacy benefits management services
- Retail pharmacies
- Walk-in health care clinics
- Specialty pharmacies
- Infusion services
- Long-term care pharmacies

#### CVS Pharmacy, Inc.

Over 9,700 pharmacy locations nationwide

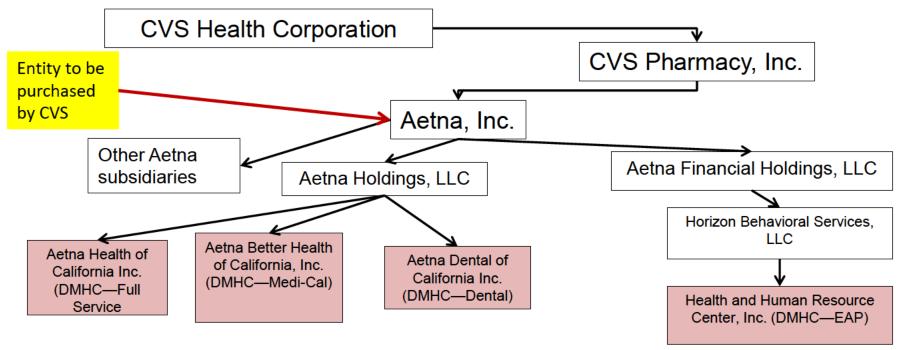


# **Proposed Transaction**

- CVS Health Corporation to buy Aetna Inc. for \$69 billion.
- California licensed Aetna health plans will have a "change of control" because CVS Health Corporation will become the ultimate controlling parent.



# **Post Close Organization Chart**







## **Licensing Review Process**

#### The DMHC's licensing review includes looking at:

- Organizational and corporate changes
- Any administrative capacity issues
- Changes to how services will be delivered
- Changes in how the plan contracts with other plans and with providers
- Any other potential impacts to enrollees





#### **Financial Review Process**

#### DMHC's review includes the following:

- Financial projections from Aetna
- Likely impact on Aetna's:
  - finances
  - staffing, services performed, and organizational structure and
  - assigned enrollment

# Remarks from CVS Health Corporation

Thomas M. Moriarty
Executive Vice President
CVS Health





# Remarks from Aetna, Inc.

Kristen Miranda
President of California
Aetna, Inc.





#### **Public Comment**

Public comment may be submitted until 5:00 pm on May 16, 2018 to publiccomments@dmhc.ca.gov





# **Closing Remarks**

Public comment may be submitted until 5:00 pm on May 16, 2018 to publiccomments@dmhc.ca.gov

#### **Consumer Participation Program**

- Submit a "Petition to Participate in a Proceeding" by May 16, 2018.
- Issue: "Material Modification concerning the acquisition of Aetna by CVS"
- https://www.dmhc.ca.gov/LawsRegulations/OpportunitiestoPart icipate.aspx#.VXWzja3JBdg