

STATE OF CALIFORNIA
DEPARTMENT OF MANAGED HEALTH CARE

FINANCIAL SOLVENCY STANDARDS
BOARD (FSSB) MEETING

DEPARTMENT OF MANAGED HEALTH CARE
980 9th STREET
ROOM OF EXCELLENCE, 5th FLOOR
SACRAMENTO, CALIFORNIA

WEDNESDAY, AUGUST 16, 2023

10:00 A.M.

Reported by: Ramona Cota

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APPEARANCESBOARD MEMBERS

Jeff Rideout, MD, Chair

Abbi Coursolle

Paul Durr

Mark Kogan, MD (via teleconference)

Jarrold McNaughton

David Seidenwurm, MD

Mary Watanabe

Amy Yao

DMHC STAFF

Pritika Dutt, Deputy Director, Office of Financial Review

Sarah Ream, General Counsel (via teleconference)

Shaini Rodrigo, Staff Services Analyst

Dan Southard, Chief Deputy Director

Jordan Stout, Staff Services Manager I

Michelle Yamanaka, Supervising Examiner, Office of Financial Review

ALSO PRESENTING/COMMENTING

Elizabeth Landsberg, Director
Department of Health Care Access and information

Vishaal Pegany, Deputy Director
Office of Health Care Affordability

William "Bill" Barcellona
America's Physician Groups

INDEX

	<u>Page</u>
1. Welcome & Introductions	4
2. Transcript and Meeting Summary from the May 17, 2023 FSSB Meeting	8
3. Director's Remarks	9
Public Comment	
Bill Barcellona	17
4. Department of Health Care Access and Information Update	19
Public Comment	
Bill Barcellona	43
5. 2023-2024 Budget Update	46
6. Regulations Update	52
Public Comment	
Bill Barcellona	59
7. 2022 Federal Medical Loss Ratio (MLR) Summary	60
8. Provider Solvency Quarterly Update	64
Public Comment	
Bill Barcellona	74
9. Health Plan Quarterly Update	75
10. 2024 Meeting Dates	84
11. Public Comment on Matters Not on the Agenda	84
12. Agenda Items for Future Meetings	84
13. Closing Remarks/Next Steps	85
Adjournment	86
Certificate of Reporter	87

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PROCEEDINGS

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10:00 a.m.

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CHAIR RIDEOUT: I would like to welcome everybody to today's Financial Solvency Standards Board meeting. I am going to cover a few housekeeping items and then I will do an official welcome, especially to our new members of the committee. These are a little bit long and we go through them but it is important that everybody knows.

The meeting is being conducted in a hybrid format with the opportunity for public participation in person or virtually through video conference or teleconference.

The women's and men's restrooms are located outside the conference room.

Please remember to silence your cell phones if you haven't done so already.

For our board members here in person, please do not join the Zoom meeting with your computer audio. I think we have all tested that a little bit. To ensure that you are heard online, and in the room, please use the microphone in front of you, this one, and push the button on your microphone to turn it on and off. The green light will indicate that it is on, the red light will indicate that it is off; and please remember to turn off your microphone when you have finished. Please speak directly into the microphone and move it closer to you if necessary to ensure everyone can hear you.

Questions and comments will be taken after each agenda item, first from the Board Members and then from the public. For those who wish to make a comment, please remember to state your name and the organization you are

1 representing. If any Board Member has a question, please use the Raise Hand
2 feature or probably just raise your hand. All questions and comments from Board
3 Members will be taken in the order in which the raised hands appear.

4 Public comment will be taken from individuals attending in person
5 first. For those making public comment at the podium here in front of the room,
6 please be sure to leave your business card or write down your name and title and
7 leave it on the podium so that our transcriber can accurately capture your
8 information. Those making public comments virtually, please use the Raise
9 Hand feature.

10 For those joining online or via telephone, please note the following:
11 Members of the public attending online, as a reminder you can join the Zoom
12 meeting on your phone should you experience a connection issue. For the
13 attendees on the phone, if you want to ask a question or make a comment,
14 please dial *9 and state your name and the organization you are representing for
15 the record. For attendees participating online with microphone capabilities, you
16 may use the Raise Hand feature and you will be unmuted to ask your question or
17 leave a comment. To raise your hand, click on the icon labeled Participants on
18 the bottom of your screen, then click on the button Raise Hand. Once you have
19 asked your question and provided a comment, please click Lower Hand.

20 As a reminder, this committee is subject to the Bagley-Keene Open
21 Meeting Act. The Bagley-Keene Act requires the Board meetings to be open to
22 the public. As such, it is important that Board Members refrain from emailing,
23 texting or otherwise communicating with each other off the record during the
24 Board meetings because such communications would not be open to the public
25 and would violate the Act. We also ask that you not use the Zoom Chat feature

1 as these comments or questions may not be viewable by the public.

2 Likewise, the Bagley-Keene Act prohibits what are sometimes
3 referred to as serial meetings. A serial meeting would occur if a majority of the
4 Board Members emailed, texted, or spoke with each other outside of a public
5 meeting about matters within the Board's purview. Such communications would
6 be impermissible, even if done asynchronously. For example, member one
7 emails member two, who emails member three. Accordingly, we ask that all
8 members refrain from emailing or communicating with each other about Board
9 matters outside the confines of a public meeting. So deep breath, that's all your
10 housekeeping.

11 I would like to welcome you to this quarter's meeting. I think it is
12 the first meeting we have been together in person since maybe last May so we
13 will excuse any social faux pas that we might make. I think we all wore pants,
14 which is good, and shoes, that's good.

15 I am Jeff Rideout, I am the new Chair for this committee, and I
16 would like to first of all welcome two new Board Members. Jarrod McNaughton,
17 to my right, is the CEO of the Inland Empire Health Plan; and Dr. David
18 Seidenwurm is with Sutter Health, to my left. I would like to ask both of them to
19 say maybe a couple of words about their background and then we will introduce
20 the other Board Members.

21 MEMBER MCNAUGHTON: Thank you so much. It is a pleasure to
22 be with you folks. Just looking forward to learning; and to learning more about
23 the organization and the Board. Just very appreciative of the incredible
24 relationship that we have with DMHC and the team here. For our organization,
25 we are in the Inland Empire, which is San Bernardino and Riverside counties.

1 We serve about 1.7 million members there, so about one out of every three
2 residents is a member of IHP. Prior to this role I was a hospital CEO, so I was on
3 the provider side back at an academic medical center called Kettering back East.
4 So, it is a pleasure to be with you folks today. Thank you for having me.

5 CHAIR RIDEOUT: Thanks, Jarrod. David?

6 MEMBER SEIDENWURM: Hi, I'm David Seidenwurm. Nice to
7 meet everybody. I am a neuroradiologist with Sutter Medical Group and I am the
8 CMO for our Sutter Physicians Alliance Medical Network, and I am the Quality
9 and Safety Medical Director for Sutter Medical Foundation. I have been active in
10 government affairs mostly through NQF processes and I have enjoyed
11 participating in the diagnostic excellence program with the Gordon and Betty
12 Moore Foundation. Happy to be here and happy to provide the voice of our
13 constituents as well as the voice of independent clinicians, which I was for many
14 years until we merged with Sutter.

15 CHAIR RIDEOUT: Next, if we could have Board Members
16 introduce themselves. Abbi, start with you.

17 MEMBER COURSOLE: Hi, I am Abbi Coursolle, she/her. I am an
18 attorney with the National Health Law Program, we do health consumer
19 advocacy, we are also part of the Health Consumer Alliance. Glad to be here.

20 MEMBER DURR: Paul Durr Sharp Community Medical Group,
21 CEO. Thank you.

22 MEMBER WATANABE: Hi, good morning, Mary Watanabe,
23 Director of the Department of Managed Health Care.

24 MEMBER YAO: Hi, this is Amy Yao, I am the Chief Actuary from
25 Blue Shield of California.

1 CHAIR RIDEOUT: And I think we have one Board Member,
2 Dr. Kogan, on virtually. Mark if you want to introduce yourself.

3 MEMBER KOGAN: Yes, thank you. Hi. I am Mark Kogan, I am a
4 gastroenterologist in San Pablo, California. Apologize for not being there in
5 person, but I am recovering from my first episode of COVID.

6 CHAIR RIDEOUT: Just one, that's pretty good.

7 MEMBER KOGAN: I thought I was immune, but I guess I wasn't.

8 CHAIR RIDEOUT: All right. And Mary is going to introduce the
9 DMHC staff present here.

10 MEMBER WATANABE: Yes, just quickly, you will hear from most
11 of these folks in just a minute. Dan Southard is our Chief Deputy Director. We
12 have Pritika Dutt, our Deputy Director for the Office of Financial Review. Let me
13 get this right here. Michelle Yamanaka is a Supervising Examiner in our Office of
14 Financial Review. Sarah Ream is also joining virtually, she is our Chief Counsel.
15 Jordan Stout, who most of you know, is helping with all of the logistics for this
16 meeting and is a Manager in our Office of Financial Review. And Shaini Rodrigo
17 is an Analyst in our Director's Office that is also providing administrative support.
18 So I think that is everybody for the DMHC today.

19 CHAIR RIDEOUT: Great. I think we can move on to the second
20 agenda item, this is the transcript of the previous meeting. Were there any
21 corrections from committee members?

22 Hearing none, I will take a motion to approve.

23 MEMBER DURR: I'll motion to approve.

24 MEMBER YAO: Second.

25 CHAIR RIDEOUT: Any objections? Mark, on the phone, Mark

1 Kogan, you're okay?

2 MEMBER KOGAN: No objections, I approve.

3 CHAIR RIDEOUT: Okay, I think we will consider those approved.

4 And now we move on to the Director's Report. Mary.

5 MEMBER WATANABE: All right, good morning. I am going to try
6 to navigate reading from my screen, I have a backup copy of my notes. I am still
7 getting used to these in-person meetings and how to navigate so bear with me. I
8 do want to start just by welcoming Jarrod and Dr. Seidenwurm, we are really
9 excited to have you. We have had a lot of changes with our Board this year but
10 we are really happy to have some some new input. I had a chance to meet with
11 both of them in advance of the meeting and warned them to ask lots of questions
12 if you don't understand things. I will just reiterate our ongoing commitment to
13 making these really good meetings and providing information that is
14 understandable, so always welcome to new ideas to update our reports and
15 appreciate my team that is always very responsive to that.

16 So just a couple of quick updates on things that have been keeping
17 the Department busy for the last couple of months. You should have probably
18 received our Annual Report which we released at the end of June. I think the
19 one statistic that I am probably the most proud of but also wears heavily on me is
20 we now have about 30 million consumers in the health plans we regulate, that's
21 three-quarters of the state. That is a significant amount of growth just in the
22 nearly three years since I became the Director. We were somewhere hovering
23 around 25 million for quite some time so that is a big responsibility. We have 143
24 health plans that we regulate and have licensed now at the Department. Not
25 surprising, as we have talked about a lot in these meetings, most of that growth

1 is attributed to Medi-Cal so we have seen a lot of growth on the government side.

2 We also have had a lot of growth in the Department in our number
3 of staff. It is a good thing we are teleworking because I don't know where we
4 would put all of these people. And Dan is going to talk a little bit more about the
5 growth in our department budget and our staff in just a minute.

6 Our Annual Report and an infographic is posted on our website so
7 if you want to check that out. It is, I think, still linked under What's New, but you
8 can also find it in our Report section.

9 I talked, I think at our last meeting, or maybe at the beginning of the
10 year, how we have convened a Transgender, Gender Diverse and Intersex
11 Working Group. The purpose of the working group is to make recommendations
12 on a quality standard for patient experience to measure cultural competency
13 related to the TGI community, and to recommend a trans-inclusive training
14 curriculum that will be used by health plan staff that interact with consumers.
15 This was a requirement of SB 923 that was delegated to the Department from
16 our California Health and Human Services Agency. The working group has been
17 very busy, they have met monthly five times so far this year. We will continue to
18 meet throughout 2023 and into the first quarter of 2024.

19 In addition, the working group will be holding listening sessions,
20 they are required to hold four across the state, so we are finalizing our logistics to
21 hold listening sessions starting towards the end of September into October. The
22 purpose is really to hear from our transgender community about their experience
23 with the health care system. I will say that so far what we have heard is not
24 good. It is some of the kind of worst patient experience stories I have heard so I
25 will just note we have a lot of work to do in this space. But looking forward to

1 hearing from consumers and the recommendations from the working group on
2 how we do a better job serving this community, but also around training and
3 quality measurement.

4 Moving on to individual rates. So it is that time of year again,
5 Covered California has made their announcement about preliminary health plan
6 premium rates for 2024 citing an average statewide rate change of 9.6%, which
7 is I think bigger than we have had for quite some time. Covered California in
8 their press announcement cited some of the reasons for the increase were due to
9 health care utilization following the pandemic, increases in pharmacy costs,
10 inflationary pressures in the health care industry such as rising cost of care, labor
11 shortages, and salary and wage increases.

12 Due to the structure of the Affordable Care Act subsidies and
13 enhanced financial help the good news is most enrollees will not see any
14 changes in what they pay for coverage in 2024. Costs obviously will vary based
15 on the individual and family circumstances and income. But again, most families
16 are receiving subsidies so there will not be a significant increase for them so
17 that's really good news.

18 Covered California is also working to implement the new state
19 enhanced cost sharing program that was part of the budget. This will strengthen
20 the silver cost sharing or CSR plans, increasing the Silver 73 plans to the
21 approximate of gold level coverage. The Silver 87 will be approximate platinum
22 level of coverage, and Silver 94 plans already exceed the platinum level of
23 coverage. Deductibles will also be eliminated in all three Silver CSR plans. So
24 this will remove some of the financial burdens for folks enrolled in Covered
25 California. Covered California estimates over 650,000 enrollees will be eligible

1 for these cost sharing reduction benefits so good news there.

2 The DMHC actuaries are currently reviewing 2024 individual rate
3 filings. The proposed average rate increase for the 13 health plans in the
4 individual market ranges from a decrease of .9% to 15%, with a weighted
5 average rate increase of 10.4%. So we have got one more plan that we review
6 as well as off-exchange so a little bit higher than Covered California.

7 Twelve plans offer products on-exchange. One plan, again, offers
8 a product off-exchange. Exciting news, there is a new plan entering the
9 individual market, Inland Empire Health Plan, participating in Covered California.
10 I know this has been a long-hoped for entrance for IHP, so Jarrod, great work to
11 you and your team. Excited to have you joining the individual market.

12 And then I think we talked about this previously, but Oscar Health
13 Plan is exiting the individual market in 2024.

14 We have posted the 2024 individual rate filings on our website for
15 public comment. We will wrap up our review, I believe Pritika, is it the end of
16 September?

17 MS. DUTT: (Nodded).

18 MEMBER WATANABE: Okay. And then we will finalize those
19 rates and we will have a full presentation on individual rates at the next Board
20 meeting. Don't miss that meeting, there's a lot of exciting updates in November.

21 I would like to just take a minute to acknowledge our actuaries and
22 our consultants that do the rate review. This is a very, very busy time of year,
23 lots of long hours they are putting in. I think particularly given the rate increases
24 we are seeing I really appreciate their thoughtful review and scrutiny of the rates.

25 I will just tell you, we have our two first requests to review large

1 group rate methodologies as well. I think AB 731 passed in around 2019 where
2 plans file their rate methodology and contract holders can request a review. So
3 we also are reviewing those along with the individual and small group rate filings.
4 So busy times so thank you to our actuaries for the work they are doing.

5 My final update is on risk adjustment transfers. We will have a full
6 presentation on this at the November meeting, but the information is out so I just
7 wanted to give you a little bit of a preview. Just a reminder, the risk adjustment
8 transfer program is intended to transfer funds from health plans or insurers with
9 low actual actuarial risk to those with high risk. Risk Adjustment transfers
10 represented an average of 10% of premium nationally in 2022. And for benefit
11 year 2022, 1.32 billion was transferred between the California health plans and
12 our insurers. Twelve health plans had to pay into the risk adjustment pool with
13 Kaiser paying the most, I think it was 750 million. And then similar to previous
14 years, the PPO plans ended up on the receiving end. And again, we will have
15 more detail about all of this at the next meeting.

16 I think that is it for me. Pritika, did I miss anything?

17 MS. DUTT: (Shook head).

18 MEMBER WATANABE: Yes, so more information to come, yes. I
19 think MLR we are doing today, but we will do more on rates and risk adjustment
20 transfer at the next meeting. So with that, I am happy to take questions from the
21 Board and then of the public.

22 CHAIR RIDEOUT: We will start with Board Members in the room.
23 Any questions?

24 MEMBER DURR: I have a question, Mary. With regards to the
25 rate reviews, how much do you wind up making any change or what is the impact

1 of the rate reviews when your team does that?

2 MEMBER WATANABE: Yes, and I can let Pritika add here. I think
3 we have saved consumers, there is a ticker on our website. I want to say it is
4 about 296 million overall in our rate reviews. You know, obviously when we find
5 things that we think need to be adjusted there is a back and forth with the plans.
6 If they make an adjustment to their rates, that's how we come up with that
7 number. We can find rates to be unreasonable or unjustified. We have done
8 that very rarely. And there is a notification process that has to happen if we do
9 that. So historically, we have been very successful in negotiating with the plans
10 to reduce their rates if we find something we think is unreasonable. Pritika,
11 anything you want to add on the rate review?

12 MS. DUTT: We get a lot of data from the plans to support and
13 justify their rate changes. So anytime, when we get the first initial package that
14 starts it and our team goes back, asks for more detailed information. And
15 probably Amy can attest to that, too. So we ask a lot of detailed questions. The
16 rates are publicly available. The information that we get, we post them on our
17 website, so the transparency helps there too. So in the beginning of our process
18 when we started rate review we were getting a lot of changes in rates, like when
19 we were getting plans to reduce rates. Now it is more like self-corrected. I think
20 just the transparency has kept each plan like more competitive. They look at
21 each other's rates and try to make sure that they provide a good, detailed
22 explanation when they change rates.

23 CHAIR RIDEOUT: Jarrod.

24 MEMBER MCNAUGHTON: I am just curious. On the risk
25 adjustment transfer, does that include the county-wide averaging that takes place

1 with DHCS? Do we report that to you folks for that or no?

2 MEMBER WATANABE: Commercial.

3 MS. DUTT: The risk adjustments that we present is just for the
4 commercial market.

5 CHAIR RIDEOUT: Abbi.

6 MEMBER COURSOLE: Mary, I was just wondering, and feel free
7 to say it is too early. But if you can say anything more about the two large group
8 plans that are going through the rate review process now.

9 MEMBER WATANABE: I am going to defer to Pritika. Is it too
10 early to say anything about that?

11 MS. DUTT: Our process is still going on. Do you have any specific
12 questions at this point?

13 MEMBER COURSOLE: No, I was just wondering, you know.
14 Well, maybe you can say a little bit more about the petition process and what that
15 looks like to get the plans to your review.

16 MS. DUTT: Sure. A large group contract holder, when they
17 receive their renewal notices, they have 60 days to file a request with the
18 Department for their particular rate review. And they have to meet certain
19 criteria. So they have to have more than 2,000 enrollees in that plan. And then
20 also, if they did not get any claim information, if they had requested the plans to
21 provide, they would qualify for that process. So the two we have, we can provide
22 more information at the next meeting, because we should be wrapped up with
23 those reviews. So in addition to the individual rates, we can provide a overview
24 of that process.

25 MEMBER WATANABE: Abbi, maybe I will just add, I think it has

1 been pretty well documented in the media that we are seeing some significant
2 increases this year. I don't think we have seen quite the high increases in the
3 past couple of years, with COVID there has just been a lot of uncertainty, sSo we
4 haven't had any requests yet. It is actually a little, we are kind of excited to test
5 the process, even though it is a lot of work and it is new work. But I think we may
6 see more of these requests coming from large group employers as they
7 understand that this is an option, particularly given the significant increases and
8 the pressures of labor costs and other inflationary factors.

9 CHAIR RIDEOUT: David, you had a question?

10 MEMBER SEIDENWURM: You mentioned some of the Covered
11 California Silver plans with benefits structures similar to the Platinum plans and
12 so forth. Can you explain the significance of that?

13 MEMBER WATANABE: Yes, and I will do my best; others can
14 jump in if I if I get this wrong. But essentially there is additional money in the
15 state budget to help to kind of offset some of the costs of cost sharing and
16 premiums. And so basically, for the cost of a Silver plan you will be getting the
17 benefits as if you were in a Gold or a Platinum plan, so you are getting better
18 coverage, lower deductibles, cost sharing assistance. I think I am getting this
19 right, someone jump in, if I am not. But I think that is really going to help to offset
20 some of the out-of-pocket costs for consumers while giving them a richer benefit
21 package. And so it is kind of a combination of the state subsidies with the federal
22 subsidies.

23 MEMBER SEIDENWURM: And is that means is tested or
24 generalized? Is that means tested or generally available?

25 MEMBER WATANABE: I have no idea. We could try to find out. I

1 will say I think we are going to try to have Covered California come back, if not in
2 November, the first part of the year. And I know this is something that they are
3 still working on the implementation as they head into their open enrollment, but
4 we can certainly have them answer some more detailed questions about that.

5 Yes, good questions.

6 CHAIR RIDEOUT: Mark, do you have a question virtually?

7 MEMBER KOGAN: I did, but I think it would be better answered in
8 like three months at our next meeting when we have more information.

9 CHAIR RIDEOUT: Any other questions from Board Members?

10 Okay, I will turn it over for public questions for, first, folks in the
11 room, and I see Bill coming up. Again, please identify yourself and your
12 organization.

13 MEMBER WATANABE: Make sure the microphone is green.

14 MR. BARCELLONA: Good morning, Bill Barcellona, America's
15 Physician Groups, APG. Nice to see everybody here and welcome to the new
16 members. A few questions.

17 Mary, do you have an ETA on the benchmarking for the health
18 equity and quality standards? Did I miss that? Have you selected?

19 MEMBER WATANABE: No, no. I don't have a big update on that
20 but I will share. We have been having some conversations with the health plans
21 in particular and the purchasers over the summer really to, I would say, for us to
22 have a better understanding of the nuances of the benchmark and different
23 approaches to that. We have started to have some additional meetings with
24 other stakeholders on some options for that. I am still hoping to have a decision
25 by the end of this summer. I know when we pick seasons that gives us a little bit

1 of wiggle room, so by next month. I will just say we are having some
2 conversations about whether it makes sense to reconvene the committee and
3 have a public forum to discuss the benchmarks. So more to come on that. But I
4 think we have made some good progress on options and we are getting smarter.
5 So more to come on that.

6 MR. BARCELLONA: Okay. Second area involves the collection of
7 data by the Department around rate review. I have monitored these rate filings
8 for some years and I find them useful to determine the different categories of
9 provider rate trends. I think there's four or five provider rate trends in the filings.
10 It is spread out over capitated providers, fee-for-service providers, facilities-
11 based, that sort of thing. It would be really useful in the OHCA process if the
12 Department would publish some type of summary information gathered from all
13 of the premium charging plans that it regulates; so that we could have some
14 public information that was actionable around provider rate trends, provider cost
15 trends. Does that make sense to you?

16 MEMBER WATANABE: I think it does. I think, Pritika, you tell me.
17 I think if you have thoughts about what else we can include. You have seen our
18 typical presentations, what we will do next month. If there is something else
19 specific to provider trends, happy to work with you on kind of what that would
20 look like.

21 MR. BARCELLONA: I'll follow up with an email.

22 MEMBER WATANABE: Sure.

23 MR. BARCELLONA: On the categories out of the filings to show
24 you. But I think that would be very, very helpful.

25 And then another point with regards to the Department's collection

1 of information. I know you have collected information on MSOs for some time.
2 That is becoming more and more important based on what we are seeing in the
3 draft OHCA regulations, for example. We probably should think about ways to
4 pull more information out of DMHC filings around the MSO market to help inform
5 the OHCA staff of where that market, how that market performs and the
6 differentiation within the market between what I will call the independent MSOs
7 versus the captive MSOs that are captive to single RBO organizations.

8 Okay, that's it. Thanks very much.

9 MEMBER WATANABE: Thanks, Bill. It's good to see you in
10 person.

11 I will just note we have OHCA and HCAI staff attending today. We
12 have been working very, very closely with them trying to share information and
13 be as helpful as we can. So just know there is some good dialogue and
14 communication happening there.

15 CHAIR RIDEOUT: Other questions or comments from the public in
16 the room?

17 Hearing none, we will move to public comments from the phone.

18 Do we have any?

19 MR. STOUT: None at this time.

20 CHAIR RIDEOUT: No public comments or questions on the phone.

21 All right. I think that concludes our Director's remarks.

22 Next up we have an HCAI update and I think we have Vishaal
23 Pegany here to do that and get us started. Vishaal, thank you for joining us
24 today.

25 MR. PEGANY: Good morning. Today I will be providing some

1 updates on OHCA implementation. Before I launch into that, I want to share
2 some facts about health care spending in California. Next slide.

3 I had spoken to this group before last year about OHCA
4 implementation and we have some more substantive updates for you all today.
5 So just before I launch into that I want to just remind everyone of HCAI's new
6 mission statement, really incorporating affordability into its focus with the addition
7 of the Office of Health Care Affordability.

8 The next slide also shows kind of our program areas. You know,
9 historically, HCAI has been the hospital building department, focused on
10 standards and seismic safety; and then also managing several data assets and
11 workforce programs. And then affordability is the new pillar added to HCAI's
12 program areas. Next slide.

13 I will be giving some some specific updates then also kind of giving
14 some refreshers on some of our key provisions. Next slide.

15 You have all seen kind of similar charts like this about per capita
16 spending in California. It reached about 10,300 in 2020, which was about a 4.8%
17 average annual growth rate from 1991. The key goal of OHCA will be to slow
18 this rate of growth while maintaining or improving the quality and equity of care.
19 Next slide.

20 We have organized OHCA's activities in terms of what the statute
21 requires, into these three components. One is to slow spending growth. Two, is
22 to promote high value system performance. And lastly, assessing market
23 consolidation. Next slide.

24 In terms of slowing health care spending growth, this activity
25 involves OHCA collecting, analyzing and reporting data on total health care

1 expenditures.

2 The Office will develop a spending target methodology and
3 proposed targets for spending growth. Initially there will be a statewide spending
4 target for calendar year 2025. And then eventually the Office will set sector-
5 specific targets, which are essentially more granular than the statewide target
6 and could focus on certain regions or types of entities.

7 And then lastly, we will have a progressive enforcement approach,
8 beginning with technical assistance, public testimony, and then escalating to
9 performance improvement plans and financial penalties. Next slide.

10 So, I will leave this mostly here as a leave-behind because I will be
11 delving into a more comprehensive update on the system performance activities.
12 But the key one that I won't be covering today is the last pillar there about
13 workforce stability. We do have several provisions related to monitoring the
14 stability of the health care workforce. And then the next slide, please.

15 Similarly, for market consolidation I will be providing a more
16 thorough update, but these are essentially kind of the key activities we have for
17 assessing market consolidation. Next slide.

18 Moving on to our Health Care Affordability Board and Advisory
19 Committee.

20 The next slide right here shows the key distinctions between our
21 Board and our Advisory Committee. The Board is a decision-making board that
22 sets the spending targets and approves key benchmarks such as alternative
23 payment model or APM adoption. We also have an Advisory Committee that
24 was convened recently by the Board. It also provides input and
25 recommendations on several areas listed on the right. Next slide.

1 In terms of meeting cadence, the Board meets about every month
2 and then the meetings are listed for the remainder of the year. The Advisory
3 Committee meets quarterly and we will be meeting with them again in September
4 and November. Both of these meetings are subject to the Bagley-Keene Open
5 Meeting Act. Next slide.

6 So these are our Board Members, appointed by the legislature and
7 administration, and some of our ex officio appointees.

8 And then the next slide also shows our Advisory Committee
9 members. So, they are pretty, you know, spanning the various sectors of the
10 health care system, payers, medical groups, consumer advocates, organized
11 labor. So, we are excited to have that body convened. Next slide.

12 I will be updating you all on our cost and market impact review
13 program. We have had several significant updates and have appreciated
14 DMHC's partnership on providing technical assistance on this area.

15 This is just kind of a recap of the legislative findings that the statute
16 had related to market consolidation in terms of escalating health care costs
17 driven by by prices, higher prices, and underlying market conditions, particularly
18 where there is a lack of competition due to consolidation.

19 Then consolidation can occur through mergers and acquisitions or
20 affiliations involving a variety of entities, health plans, hospitals, physician
21 organizations, PBMs or pharmacy benefit managers, and other health care
22 entities.

23 And then as you all may know, it could be horizontal, vertical and
24 across industry, et cetera. Next slide.

25 This is our, you know, our responsibility for reviewing and

1 evaluating consolidation, market power and other market failures involving the
2 types of entities listed there. The overall intent is to increase transparency on
3 transactions that may impact competition or affordability for consumers and
4 purchasers. Next slide.

5 Just wanted to kind of recap in terms of what our CMIR program
6 will do.

7 There is going to be a requirement for health care entities to
8 provide notice to OHCA for any mergers, acquisitions, or affiliations depending
9 on thresholds that are to be set in regulation. We just had our regulations
10 workshop yesterday for the cost and market impact review, which those
11 regulations have been out since July 31st and there's a public comment period
12 concluding on August 31st. Those are proposed regs and they have the
13 thresholds that will be required for filing.

14 Once OHCA determines that the notice is complete there will be a
15 60 day period, and we may not take the full 60 days. This is to assess whether
16 the transaction rises to the level of a more comprehensive review, which is
17 referred to as a Cost and Market Impact Review. If OHCA determines a
18 transaction may negatively impact market consolidation -- market competition,
19 excuse me, costs, access, quality and equity, we have those factors identified in
20 our proposed regulations, we can conduct a Cost and Market Impact Review.
21 And this effectively evaluates whether the transaction is in the public interest.

22 OHCA will put out a preliminary report of its findings, we will have
23 a public comment period and then issue a final report. I do want to note we can't
24 block the transaction, but we will increase transparency about its effects, you
25 know, both positive and potentially harmful effects. We will work with other

1 regulators to address market consolidation, such as the attorney general's office;
2 or if it involves a health care service plan, DMHC. Next slide, please.

3 So this is just a reminder, I am sure many of you already are
4 tracking this. There's different entities within state government that track mergers
5 and acquisitions, with CDI and DMHC when it involves health care service plans
6 or insurers respectively, and the AG's office for nonprofit facilities. And they have
7 other bodies of laws for other types of entities as well. Next slide.

8 These are the gaps that we are currently seeing in California's
9 market oversight. They involve, you know, for-profit hospital facilities, physician
10 organizations, and other types of entities such as private equity or MSOs or
11 management services organizations. Then moving on to the next slide.

12 This is our timeline. As I mentioned, the workshop happened
13 yesterday and then we will be reviewing comments received and then submit a
14 package for consideration by OAL in October. The goal is to have the
15 regulations in place before January so that we can begin receiving our first set of
16 notices. Next slide.

17 And then I will turn it over to our Director Elizabeth Landsberg to
18 cover the next portion.

19 CHAIR RIDEOUT: Welcome, Elizabeth.

20 MS. LANDSBERG: Thanks very much, Jeff. Thank you. Good
21 morning, everyone. Elizabeth Landsberg with the Department of Health Care
22 Access and Information. Sorry to be late. Appreciate Vishaal being here and so
23 we are both happy to engage with you and answer questions. You have heard
24 about the Board, you have heard about the Advisory Committee, and we will tell
25 you a little bit about what we have been up to in terms of actually capturing total

1 health care expenditures, one of our new acronyms for today.

2 One of the three, those three interlocking goals that Vishaal
3 showed you was around slowing spending growth, so we will move on to the next
4 slide to show you some of the fundamentals.

5 One of the key tools and goals of the new Office of Health Care
6 Affordability is transparency and data. So we will have new data, aggregate
7 health care spending data, total health care expenditures. And this is a construct
8 used in other states, of course, we are making it specific to California. But you
9 can see here the elements included in total health care expenditures.

10 So first is all the fee-for-service or claims payments that are made.
11 Also, of course, very important in California with our high level of capitation, to
12 get non-claims-based payments, and we will talk a little bit about some examples
13 there. And our all-payers claims database, and OHCA will together be working
14 on those categories of non-claims-based payments. Very important to us that we
15 are capturing consumer costs, so we will be getting all cost-sharing paid by
16 members including deductibles, copays, and coinsurances. And so together
17 those three main elements constitute total medical expenditures. You know,
18 what are the providers and hospitals and clinics paying?

19 In addition, we will be capturing admin costs and profits from the
20 health plans and insurers and together that makes up the total health care
21 expenditures. So this is aggregate data that we will be getting from health plans
22 and health plan insurers. We have a note at the bottom that will also be
23 capturing pharmacy rebates as an important component of total health care
24 expenditures. Next slide, please.

25 So again, the claims-based payments, it is important for us to try to

1 understand the different categories so again, we have been learning from other
2 states. This is our recommended approach in terms of reporting on categories of
3 claims-based categories. The different hospital claims, different categories of
4 professional services, long-term care, retail pharmacy. We will only be collecting
5 dental data insofar as it is provided by a health plan that also includes dental
6 services. Okay, next slide.

7 And again, as I noted, it is important for us to capture the non-
8 claims categories, so these give some examples: capitation, global budgets,
9 supplemental payments in the Medi-Cal program. But we will be doing some
10 deeper dives to really develop our methodology for the non-claims payments. I
11 should note, we have a technical workgroup with some of the payers, so we are
12 already talking to them about these pieces, how to categorize and make sure that
13 the data collection works. Okay, next slide.

14 We did want to specify for you, and Vishaal may have covered this
15 back in the fall, but which categories are subject to these new spending targets
16 and this is all laid out in the statute. Health plans and other payers are covered.

17 The last box on the right, Fully Integrated Delivery Systems or
18 SIDS -- FIDS, definitely not SIDS. FIDS is defined in the statute in such a way
19 that we believe it only captures Kaiser Foundation Health Plan and Permanente
20 Medical Group. So all the health plans and payers. And in the providers there
21 are seven different categories of provider groups that are also subject to the
22 spending targets, including physician organizations. We did have some
23 discussion about what size of physician organization, so it is 25 or more or high
24 cost outliers. Certainly health facilities and hospitals. This is more complicated
25 to figure out the spending growth target measurement for the provider group, so

1 again, we are working through with both our technical work group on the payer
2 side, and we will start conversations with folks on the physician organization and
3 health system side. Okay.

4 When we do our baseline report and moving forward, these are the
5 different categories or levels of spending that we will be reporting on. We will be
6 reporting total health care expenditure at the state level. We think is very
7 important to be measuring over time what's the health care spending in California
8 at an aggregate level.

9 On a market level we will have a breakdown of Medi-Cal, Medicare
10 and Commercial.

11 And then we will be tracking total health care expenditure at the
12 payer level. So each individual health plan, whether it is a Medi-Cal plan, a
13 Medicare Advantage plan or a Commercial plan. And again, those larger
14 provider entities are subject to the spending growth targets and we are, again,
15 working out the methodology as to how to track that, and that will be significantly
16 more complicated.

17 Vishaal may have talked about this in the beginning. California has
18 had the benefit of learning from other states were somewhat unique in our
19 enforcement approach, our enforcement authority that is included in the statute.
20 But we do want to be clear that the first time there would be enforcement is in
21 2028. The 2025 spending growth target is a baseline target. The first
22 enforceable target is for the 2026 measurement year. We will be collecting the
23 2026 data on total health care expenditures and total medical expenditures in
24 2027 and taking all of that data in and analyzing it. The first time we would
25 potentially have any kind of penalties would be 2028 but even that's unlikely.

1 You can see that box up in the upper right-hand corner, the
2 progressive enforcement approach with four different steps, starting with
3 technical assistance. We would want to very much sit down and work through
4 the data with the entity, see if we got it wrong, see if there was something
5 unusual that happened with the entity that year. Did they invest in a new data
6 system? Was there something new like SOVALDI that happened or like a
7 pandemic that happened?

8 We do have the authority to bring groups in for public testimony.

9 If after those two steps we find that there is a problem with meeting
10 the spending growth target we can negotiate, work with them on a performance
11 improvement plan.

12 And if that is not met, only then would we reach the financial
13 penalty phase. Okay.

14 So again, the total health care expenditure data that OHCA is going
15 to be capturing is aggregate data. We will then have California's all-payer claims
16 database called the Healthcare Payments Data Program to do deeper dives and
17 really look at claims. Once we identify a cost driver we can use the HPD to
18 better understand. Mary thought it would be helpful for me to just give a very
19 high level overview of the HPD today. And then if you are interested, as I hope
20 you are, we can certainly have our our HPD folks come back and show off. I
21 hope in the meantime that you will play around on the tool, it is pretty exciting.

22 So moving on again, HPD is California's all-payer claims database.
23 We are collecting medical claims and encounter data, pharmacy claims, and then
24 member eligibility and provider information. So a researcher will have the ability
25 to, you know, take individual members and look at their claims, so we do have

1 files on individual members and on providers.

2 Our data sources are, again, from the commercial health plans.

3 For Medi-Cal we are getting all of the Medi-Cal data, both fee-for-service and
4 managed care data from the Department of Health Care Services, and we have
5 had a really great partnership with them. They have been in partnership with us
6 at the table as has Covered California. Of course, IHA has been a wonderful
7 partner in giving us technical assistance, given their wonderful expertise. And
8 then the Medicare fee-for-service data we are getting from CMS, sometimes a
9 little slower than some of the other data. You will see we are still, for example,
10 waiting for the last year of Medicare data.

11 The HPD uses the NAHDO Common Data Layout. So NAHDO is
12 the National Association of Health Data Organizations. As we speak, our HPD
13 team is actually in Boston for a conference there. So there is a wonderful
14 collaborative of states that have stood up all-payer claims databases. We are on
15 the board, we have advocating of late to include SOGI data in the in the Common
16 Data Layout, sexual orientation, gender identity. But California has adopted the
17 all-payer claims database common data layout, or CDL. Okay, so moving along.

18 The HPD statute that was adopted. We have been working on this
19 project for five-plus years. The state of California has, of course, been talking
20 about it for more than a decade. I am sure I have sat in rooms with Mary and
21 Abbi and others at CHCF-sponsored forums about all-payer claims databases.
22 So it has been a long time in the making. The statute required HCAI to be
23 substantially, have the project substantially complete by July 1st of 2023, this
24 year. That seemed a long time ago, back when it was a long time ago. The
25 week of June 27th we released our first HPD snapshot to great fanfare among

1 data geeks, let us unite. So, we are really excited about it.

2 This just gives you a snapshot of the Snapshot. We literally have
3 billions of claims data. This shows you that we have 2018, 2019, 2020 and 2021
4 data for, again, Medi-Cal, Commercial, and Medicare lives. So please do go to
5 the Snapshot. We include a link there, hopefully you got this electronically, it
6 should be pretty easy to find from our website. So, there's information, you
7 know, the individuals by payer type, but then you can search. You can very
8 easily pull up like the 25 most common procedures or pharmaceutical products or
9 claims and you can sort it just by Medicare, just by Medi-Cal or just by
10 Commercial. Again, this is just to whet your appetite. We can have someone
11 come who knows the tool much better than I. Next slide.

12 Snapshot is out. Our next rollout will be in the next month or two, it
13 will be HPD Measures, and our our data consultants tell us this is when it gets
14 really exciting. This will have geographic breakdowns, it will have some
15 demographic information, not as much as I would like, filters for up to 23 different
16 measure categories. This will really allow us to access a lot more information.
17 Next slide.

18 In terms of next steps, there is the data that's available. We are
19 trying to publish as much as we can to make it available to folks. We have both
20 an HPD Advisory Committee and a Data Release Committee. We are
21 developing regulations, a draft of which has already been released on data
22 release standards. We will have a application process for folks who want to get
23 more granular data that is available publicly, and a Data Release Committee to
24 review those requests. We expect to begin accepting requests for nonpublic
25 HPD data after the first of the year in early, early 2024. We will have an enclave

1 where researchers and other data requesters can go in to access the data if their
2 request is granted.

3 All right. With that, I am going to hand it back to Vishaal to talk
4 about the performance work that we are doing.

5 MR. PEGANY: Thank you, Director. I will be giving an update on
6 OHCA's health system performance activity. The purpose of these activities is to
7 really implement the best ideas out there in terms of how do we reorient the
8 health system towards greater value. We don't simply want a low-cost system,
9 but we want a high-value system. If you could go to the next slide.

10 These are the focus areas we have in terms of being able to have.
11 I will focus today on the first three, APM adoption, primary care and behavioral
12 health spending, because we have some some statutory deadlines that happen
13 sooner. We are still actively working on quality and equity measurement and
14 workforce stability, it is just those are on parallel tracks.

15 Across these five areas there's various work being done on data
16 definitions, measurement approaches and reporting.

17 For APM adoption, for example, the purpose would be to set a
18 benchmark for APM adoption in terms of what share of total health care spending
19 should be a value-based payment or alternative payment model payment.

20 And then for primary care and behavioral health, what share of
21 health care spending should be allocated to primary care and behavioral health.
22 For primary care in particular there has been a lot of work already being done by
23 various groups EBGH, IHA, Covered California, so we have some lessons that
24 we could leverage and have further traction in those areas. And behavioral
25 health is going to be one that's going to take some time to really investigate

1 further. So if you could go to the next slide.

2 This is our timeline for the various work streams; I will focus on the
3 three that I mentioned. We do have some deadlines in the statute and then we
4 also have to seek board approval for these areas.

5 So just to highlight one set of activities: In spring 2024 we are
6 going to need to define primary care definitions for those in terms of the types of
7 providers, the settings in which they take place, et cetera. And then for APMs as
8 well, there's frameworks out there such as the Health Care Payment and
9 Learning Action Network framework, that no Milbank framework for non-claims-
10 based payments. OHCA is going to catalogue all those. Once we define some
11 common approaches towards measurement and reporting, then we are going to
12 propose in summer of 2024, or no later than summer 2024, a potential
13 benchmark value for primary care spending, and then also for an adoption goal
14 for APMs as well. And then also for APM contracting standards. So this is
15 essentially a set of best practices, model best practices for how payers and
16 providers can engage in APMs, that will also need to be approved by the board
17 by summer of 2024. And then, following board approval we would need to issue
18 regulations for data collection. And then measure, collect and analyze and report
19 on that data in our first annual report, which is due sometime in June 2027. So,
20 for behavioral health the cadence is like an additional year out because that is a
21 topic that needs further development. And then moving on to the next slide.

22 We are excited to have a work group, which is called the
23 Investment and Payment Workgroup. They just had a meeting earlier this
24 morning to provide stakeholder input on these three work streams. They will be
25 having monthly meetings through the remainder of the year as well as into 2024.

1 The purpose is to get that stakeholder engagement so that OHCA can develop
2 its recommendations for the benchmarks that will need to be approved by the
3 board. And then you will see here on the blue box the diverse set of
4 stakeholders we have engaged. Next slide.

5 This is just kind of a set of resources in case you are curious about
6 our public meetings and then also we have the landing page with various
7 resources that stay engaged with OHCA.

8 I think that wraps up our slides. We are happy to defer to the Chair
9 for any follow-up questions.

10 CHAIR RIDEOUT: Thank you, Vishaal, and thank you, Director
11 Landsburg.

12 Committee Members in the room, questions for HCAI and OHCA?

13 MEMBER YAO: Thanks, guys, for this. This is a lot and this is the
14 first time seeing this so I am trying to absorb what this is. I always come back to
15 the three circles that are your goals. For example, the Slow Spending Growth.
16 And when I look at your timeline, setting up the target is all the way to 2028, it is
17 still five years away. Do you have more specific goals during the five years?
18 Let's say today's trend is 4.8. Are you going to try to bend the trend, measure
19 your success by decreasing the trend by a half point? I see lots of activity goals,
20 but I don't know what are the outcome goals.

21 MR. PEGANY: Yes, I could clarify that. The proposed target is
22 going to be announced next spring, so by February of 2024 we are going to
23 announce that target for calendar year 2025. The target is going to be sooner
24 than you think. I think what you were getting at was the enforcement. That is
25 going to be more in the future because of just simply due to the data lag in terms

1 of having a calendar year's data, close out and then receiving it and then
2 analyzing it. But the target itself is going to be proposed in the spring and the
3 board has to adopt it by June.

4 MEMBER YAO: So you have a target. So what happens if we
5 cannot meet the target? If there is not enforcement, right?

6 MR. PEGANY: The first year is not enforceable for 2025. It is
7 essentially kind of a first year, you know, performance measurement only, but the
8 second year will be enforceable.

9 MS. LANDSBERG: We hope folks will take it seriously. So we do
10 have this, you know. The target for measurement year 2025, as Vishaal said, will
11 be set by the board this spring. We hope folks will take it seriously. And then
12 2026, that is an enforceable target. What we have heard from other states is it
13 does start to come into the contracting conversation between health plans and
14 health systems. That, you know, you can't go above this. You know, do we wish
15 that the legislation had passed when the governor originally proposed it four
16 years ago, five years ago, yes. But we are trying to work out the impacts
17 because we know consumers are really struggling now.

18 CHAIR RIDEOUT: Jarrod.

19 MEMBER MCNAUGHTON: Thank you so much for coming today.
20 Elizabeth, I know you shared with us at the Local Health Plans of California a few
21 months ago and really appreciate that.

22 Just a couple of questions for you, two questions. First, do you see
23 this as kind of going down the path of like the Maryland Total Cost of Care
24 Model? Is that kind of where we are headed with the state? And secondly, for
25 our organization, out of our 1.7 million members, about 700,000 of them are seen

1 by solo or small group practices. So, It is one thing to have the data, but for a
2 physician practice, as an example, when you are out in the field, to understand
3 the why. What are the pressures that the physicians are seeing in their offices
4 with staffing, lease rates, equipment supplies; and how do you take in the why,
5 not just the data?

6 MR. PEGANY: Yes, the Maryland model initially started as an all-
7 payer rate setting model and they have moved to a total cost of care approach.
8 But the state spending target programs are different in terms of types of entities
9 involved, its plans, payers, providers, and employee-integrated delivery system.
10 So it is not just hospitals but it is plans and medical groups as well. But it is
11 similar in terms of tracking growth in spending so there are some similarities
12 there.

13 MS. LANDSBERG: How important is the mic? Should I be talking
14 into it?

15 THE REPORTER: Yes, please.

16 MS. LANDSBERG: Okay. feel free to boss me around, I take
17 instruction well, usually. (Laughter.)

18 So, in terms of, you know, the reality on the ground for individual
19 providers, I actually was at a CMA presentation, a CMA conference a couple of
20 weeks ago, talking to doctors and saying, we hope we are in partnership with you
21 because we know you care if your patients can't get access to care so we think
22 this is an important shared goal.

23 You know, we also have to track the reality of what happens. So,
24 you know, Massachusetts has been doing this for more than a decade. Many
25 states set multiyear goals. Well, those multiyear goals don't anticipate COVID,

1 they don't anticipate the inflation rate, so it has been interesting to learn from our
2 sibling states how they responded to things like inflation. So we know inflation,
3 workforce shortages, are having a significant impact on those practices. I was
4 actually just on a call about the distressed hospital loan program because, you
5 know, hospitals are having a hard time affording, you know, traveling nurses and
6 inflationary pressures on medical supplies and DME and the like. So, I think we
7 will set a goal, it is a serious goal, and and we need to respond to what's
8 happening in the economy and what's happening in life.

9 MEMBER MCNAUGHTON: Just a follow up question.

10 CHAIR RIDEOUT: Of course.

11 MEMBER MCNAUGHTON: Just a follow up question, Elizabeth.

12 Will that goal be statewide or regional based on the regional variations that we
13 see?

14 MS. LANDSBERG: Great question.

15 MEMBER MCNAUGHTON: Just as an example, for us with
16 anesthesiologists as just an example, when you are out to the west, west of us in
17 LA County, about every 15 to 20 miles that you move in the cost is about
18 100,000 more.

19 MS. LANDSBERG: Wow.

20 MEMBER MCNAUGHTON: So just to get them out into those
21 regions we just have to pay more. And so I am just curious, how does that work
22 with the regional variation?

23 MS. LANDSBERG: Yes, it is a great question. The first couple of
24 spending target years, growth target years, are statewide. So the 2025 baseline,
25 '26 and '27. Starting for measurement year 2028 the board can choose, has the

1 authority to choose to have sector targets. Sector is defined pretty broadly in the
2 statute; it could be geographic region. We know those of us in Northern
3 California pay a lot more for health care than those of you in Southern California.
4 And then, obviously, there are more granular regional variances. The board
5 could also choose, for example, to have a different target for part of the health
6 care system, like hospitals, for example.

7 CHAIR RIDEOUT: Other questions from Board Members in the
8 room? David and then Paul.

9 MEMBER SEIDENWURM: So two questions. One is, when you
10 talk about enforceable goals, are they enforced in real time or retrospectively? Is
11 that up to you guys or is that in the statute?

12 MS. LANDSBERG: It is retrospective, yes. So we won't even, so
13 that was the one slide we were trying to show that, for example, the first
14 enforceable year is 2026. So spending growth from shouldn't, you know, grow
15 more in that year than the targeted amount. We won't even have the data on
16 total health care expenditures until 2027, probably by the fall of 2027. We will
17 need time to analyze that, so it is retrospective.

18 MEMBER SEIDENWURM: Okay. Just speaking as a clinician, it
19 would be great if somehow that information were provided in real time so you
20 could adjust. It is very hard to work in these programs where they pay you next
21 year for what you did last year.

22 MS. LANDSBERG: Absolutely, yes. So just just to note, the timing
23 is such that the target will be set by June of the preceding year. So, for the 2026
24 measurement year, for example, the target will be set no later than June of 2025.

25 MEMBER SEIDENWURM: That's helpful, thank you. And then my

1 second question is related to the overall topic of consolidation, which was one of
2 the three circles. When you were talking about looking at all the different parts of
3 the market and all the different components of the market and geographical
4 regions and whatnot, are you going to be using the same sort of HHI or some
5 other metrics, same standard for each of the types of organizations, each of the
6 geographies, or is that something that is going to be more ad hoc?

7 MR. PEGANY: Our proposed regulations propose a dollar
8 threshold for whether you have to notice. So that's just for the notice. In terms
9 of, for example, one of the factors is if you are an entity that has 25 million in
10 revenue or assets. But then in terms of the actual analysis of market, you know,
11 the effect on competition, we could look at HHI. That is not going to be the sole
12 factor because there are some limitations with that, especially. It works well for
13 horizontal integration but not not so much for vertical. And then we will look at
14 other factors such as impacts to access and quality and equity as well.

15 MEMBER SEIDENWURM: So pretty flexible?

16 MR. PEGANY: Yes.

17 CHAIR RIDEOUT: Paul, you had a question?

18 MEMBER DURR: Yes. Thank you, guys, for being here. It is
19 always so enlightening to learn more about the work that you are doing and the
20 amazing opportunity that we have, but it is certainly a lot to take in.

21 My question was kind of going where Jarrod was going, which is
22 about the payers to the individual physicians. Because I represent IPAs as well,
23 an IPA physician group, that some of those physicians take Medi-Cal and some
24 don't. So when I think about the payer mix and the impact that has for different
25 organizations that you are measuring from health cost. So some medical groups

1 don't take Medi-Cal, some do. And so are there cost differences in that regard
2 that need to be factored in? Because I think of the patient, the equities you
3 mentioned, you just referred to that, Elizabeth. I think the the equity of the
4 patient population, the health equities of those patients that they are serving that
5 makes it more challenging for them. So it is more costly to care for them in some
6 way because of noncompliance with patients, versus if you just had a straight
7 commercial, or an MA population. I know that's getting more into the weeds, but
8 it speaks to the complexity of measuring one organization against another and
9 expecting the same outcome with regards to that.

10 MR. PEGANY: Yes. I would clarify we are measuring spending
11 growth for health care entities. They are being measured, assessed on their
12 performance against themselves. We are not comparing Medical Group A and B
13 in terms of a percentage growth rate. We are going to look at dollar amounts and
14 we'd want to do that risk adjustment to account for the different populations. But
15 it is essentially we are looking at year over year growth. We could definitely have
16 some other state approaches and other models to look to, to be able to account
17 for that.

18 MEMBER DURR: Just one comment. I think the year over year
19 growth does make sense, but I think what you see is some of the older
20 physicians who got into the practice of medicine because they believe in the
21 heart of caring for the community, and recruiting new physicians to take their
22 spot, becomes more competitive when you are competing against organizations
23 that don't take Medi-Cal. And so for Jarrod's point is that, you know, for me to
24 recruit a primary care physician, I am going up against Kaiser and what other
25 organizations that don't see Medi-Cal have. And trying to recruit those primary

1 cares, so my cost is going to go up more, maybe at a higher rate, in order to
2 recruit those physicians in, which ultimately gets to the overall cost of care. So it
3 is something to consider. I know, we are not going to solve it here but just
4 considerations for that.

5 And the other thing it makes me think about is all of the other
6 changes in health care that are happening with regards to other mandates from
7 the state, which are great things. We were just talking earlier about the the new
8 initiative that you are working on with regards to LBGT or that type of community,
9 and how they are not getting the care that they deserve and need. And yet, if we
10 do more for that, that's going to increase cost over and above what our trend rate
11 is currently there. So just more factors to consider.

12 MS. LANDSBERG: Yes, no, I think that's all very helpful and when
13 we were working on the legislation we heard from, you know, children's hospitals
14 that said, you know. From a variety of different groups that say, we are taking
15 care of sicker populations, or our costs are more expensive. We hope that, like
16 Vishaal said, measuring your own patient population and your own spending over
17 time will work. But if it doesn't, we -- so we have had conversations about what
18 level of risk adjustment, if any, to apply. At this point we are leaning towards just
19 doing age and sex and not doing other risk adjustment, partly out of concerns
20 with the Medicare methodology and what's happened with kind of the raise to up-
21 code, honestly. But we are certainly, again, open to having conversations with
22 individual entities about what changed for them year over year and some of the
23 things that you are talking about as mandates change, for example.

24 CHAIR RIDEOUT: Abbi.

25 MEMBER COURSOLE: Well, thank you also from me for the

1 presentation, it is really great to hear about all the wonderful work you are doing.

2 I have two kind of technical questions about some of the
3 components that go into the total health care expenditures. So first, on the Medi-
4 Cal side I'm wondering, you mentioned, you are getting both fee-for-service and
5 managed care data. I am wondering if that also includes carved out benefits like
6 specialty mental health, dental? Okay, I see.

7 MS. LANDSBERG: Yes, it does, it does. When we were working
8 on the legislation we got technical assistance. We had the hospital's weighing in
9 on sort of some of that language and we did work closely with DHCS on
10 hopefully getting the language right. The intent is to include all the carved-out
11 benefits, supplemental payments with Medi-Cal, that we would, you know, likely
12 get that from, directly from DHCS.

13 MEMBER COURSOLE: Thank you. My second question is just
14 sort of across the board, whether the expenditure data you collect will account for
15 non-covered benefits at all. So, you know, benefits that people are paying for
16 completely out of pocket. And especially, you know, you mentioned new
17 mandates coming into effect. As new mandates come into effect and people now
18 have coverage for benefits that previously they were paying for out-of-pocket,
19 how you will take that into account?

20 MS. LANDSBERG: It is a great question, Abbi, and at this point,
21 no, we won't cover non-covered benefits. And it is an important flag and if folks
22 have different ideas of approaches, we'd love to hear from you. So the board
23 has spent a fair amount of time talking about this. We all know there are people,
24 you know, paying out of pocket for behavioral health care services. It has come
25 up around dental, it has come up around long-term care services, it has come up

1 for -- sometimes we all know that consumers just get frustrated with their plans
2 and pay for things out of pocket. Because we are getting the aggregate data
3 from the health plans for both their costs and for consumer cost-sharing, we don't
4 know a data source where we could get what folks are paying out of pocket. So
5 if anyone here has an idea, you know, I think we are open. I don't know if we, we
6 haven't really uncovered a data source, though, right, for that, Vishaal?

7 MR. PEGANY: No. There is survey data but not a comprehensive
8 data source.

9 MS. LANDSBERG: You guys need a taller podium for Vishaal.
10 (Laughter). You're heard just fine if I hold it up. Any other questions for us?

11 CHAIR RIDEOUT: Let's see. Mark, do you have a question,
12 virtually? No. Okay. Other questions from the Board?

13 MEMBER YAO: I like numbers so I have a question. When you
14 mentioned you guys picked the area of market consolidation as one area to go
15 very deep, you mentioned because based on your study, it really has contributed
16 to the high cost health care trend. Could you elaborate a little bit, because that's
17 really not on our radar. You know, we do trend to all the time. So how much it
18 has contributed to the health care trend? Because we see more concern about
19 specialty pharmacy, for example.

20 MS. LANDSBERG: How much does consolidation contribute to --

21 MEMBER YAO: Yes, to the higher.

22 MR. PEGANY: We have shared with our board some of the
23 findings in terms of independent physician practices, the shared grow declining,
24 even just within the last couple, several years. This is more of a nationwide
25 trend. And those being, those independent physician practices being acquired

1 by health systems or private equity, and that leading to higher prices and then
2 that leading to higher intensity services being performed. And then for hospitals
3 as well, you know, within market transactions, you know, hospital to hospital, or
4 health system to hospital, those leading to higher prices as well. And some kind
5 of mixed results on quality associated with those transactions.

6 MS. LANDSBERG: And I will just add, it is not an either-or. We
7 know that specialty pharmacy is a huge cost driver. So I think the focus on
8 market consolidation analysis shouldn't lead you to think we don't think there are
9 other issues. Again, all three are very important. We think market consolidation,
10 I mean, the stat that always sticks with me is when two hospitals, when there's a
11 consolidation of hospitals, costs go up by 20 to 44% and quality stays the same
12 or goes down. So we know consolidation is a significant driver, and we very
13 much need to uncover what other significant cost drivers there are.

14 CHAIR RIDEOUT: Okay, I will move to questions from the public in
15 the room.

16 MR. BARCELLONA: Bill Barcellona, APG. Thanks so much for the
17 presentation. There is some overlap between the role of the DMHC in its
18 monitoring of financial solvency and the role of OHCA and HCAI in containing
19 costs. Particularly around the primary care market in California and across the
20 nation right now we are seeing private equity, private equity's interest in primary
21 care drying up rapidly across the country. I don't know if all of you are aware,
22 here in California, Babylon, which is a British company, recently declared
23 bankruptcy. Their first creditors' report will be published next week on the 24th of
24 August. They have 100 million in assets and 500 million-plus in liabilities. And
25 they were -- they had acquired two groups here in California and tried to make a

1 go in the Medicare, Commercial and Medicaid markets and it didn't appear to
2 work out and they are leaving the US market.

3 There are three ways to finance or capitalize provider organizations
4 and what we have seen historically, the good old fashioned way, the way the
5 California delegated model started back in the '80s and '90s, was the use of
6 capitation to retain earnings and reinvest in the infrastructure by the physicians
7 who were the principles in those organizations. After the Affordable Care Act,
8 the need for capitalization increased so dramatically that a lot of those
9 organizations were not able to maintain financial sustainability and they had to
10 look outside of themselves for additional capital. And then we saw the mergers
11 with hospital systems across the state and there was rapid consolidation there,
12 but that appears to have cooled off as well over the past few years.

13 And then more recently, we have seen the interest by private
14 equity, in particular in acquiring small specialty practices and rolling them up, and
15 then also in building primary care networks.

16 It is going to be interesting to see how OHCA approaches the
17 standards around workforce stability and primary care investment as the capital
18 funding market changes, to sustain physician organizations across this state and
19 other states as well. We need to pay special attention, obviously, to sustaining
20 primary care practices in the state. But the question remains, where is that
21 money going to come from? I am not advocating for private equity, I am not
22 defending private equity, but it just seems that our our interest in the private
23 equity market here in California may be, well, maybe that ship has already sailed.
24 That's really all I have to say about that. We need to figure out another way to
25 sustain it.

1 The other thing, this nexus between the role of the FSSB and the
2 Department here with OHCA and HCAI. When we look at quality outcomes and
3 increasing equity and quality in the delivery of health care in the state, one of the
4 things that we never really focus on when we look at networks is the stability of
5 the providers within those networks. I am not talking about like the economic
6 stability of primary care practices. I am talking about the turnover of providers
7 within the networks themselves. You know, there are certain delivery models in
8 this state, delivery system models, that have turnover rates of 20 to 40%
9 annually. It is really hard for any type of organization, not just in health care but
10 any type of organization in the economy, to maintain a high quality of services
11 when you have tremendous turnover rates among your employees and your
12 service-bearing providers. We don't grade. You know, here at the FSSB we
13 don't grade the organizations that are monitored on the stability of their networks.
14 And I think that's something that we should look at over the long term, because --
15 and it kind of goes to some of Paul's observations and Jarrod's earlier around the
16 cost of maintaining the stability in those networks. Because if they are putting
17 out a higher quality and they are maintaining access because they have stable
18 providers in the network, that should be something that is credited to them.

19 CHAIR RIDEOUT: Thank you, Bill.

20 Are there other questions from the public in the room?

21 Are there any questions from the public online?

22 Okay, I think that will conclude this section. Thank you again,
23 Director, and thank you, Vishaal.

24 We will move to the next item. Dan.

25 MR. SOUTHARD: All right, thank you. As noted earlier, my name

1 is Dan Southard, I am the DMHC's Chief Deputy Director. Today I am going to
2 provide you with a brief overview of the DMHC's fiscal year '23-24 spending and
3 position authority and then give a quick overview of our recently approved budget
4 change proposals or BCPs. Next slide, please.

5 As you will see in the first bullet point there, the previous fiscal year,
6 fiscal year 2022-23, the Department's spending authority was a little over \$125
7 million and we had position authority for 605.5 positions.

8 That has grown by \$36 million for a 29% increase in our spending
9 authority for fiscal year '23-24, which is now at \$161 million, and our position
10 authority increased by 102 positions to 707.5. Next slide, please.

11 This slide shows a slow and steady growth up until '22-23 in the
12 Department spending authority and position authority. We had a significant
13 increase since fiscal year '22-23 where we have increased our spending
14 authority by \$58 million and our position authority by 191.5 positions. Next slide,
15 please.

16 There were seven bills that were signed last fall that resulted in the
17 DMHC requesting resources through budget change proposals. Four of these
18 budget change proposals resulted in just a few positions each. However, the
19 Suicide and Crisis Lifeline or AB 988 BCP resulted in the DMHC receiving an
20 additional, excuse me, 7.5 positions. We received 9 positions to implement SB
21 923 for gender-affirming care. And the largest BCP this year was to implement
22 SB 858, which was an increase in our civil penalties, and that resulted in the
23 DMHC receiving 40.5 additional positions, with most of those being in the Office
24 of Enforcement. Next slide, please.

25 The DMHC also had three workload BCPs approved this year for

1 Office of Legal Services, Office of Financial Review and our Office of Technology
2 and Innovation.

3 THE Office of Legal Services BCP requested additional funding to
4 address Department of Justice legal fees. The DMHC has been a party to a
5 number of recent lawsuits where the Department of Justice has assisted the
6 DMHC in defending these lawsuits. This BCP provided the DMHC the
7 appropriate funding to reimburse the Department of Justice for their services.

8 More applicable to this board meeting is the Office of Financial
9 Review workload BCP which resulted in 14.5 new positions for the Office of
10 Financial Review. These positions were used to increase the frequency of
11 financial examinations of health plans and risk bearing organizations.
12 Historically, Michelle or Pritika if she is still available can correct me if I am
13 wrong, but I believe our health plan financial examinations were on a five-year
14 basis; and that will now move to three years with these additional positions. And
15 the financial examinations of the risk bearing organizations, which was done
16 once every eight years, will move to once every five years with this BCP
17 approval.

18 And the final workload BCP was for the Office of Technology and
19 Innovation which resulted in five new positions and funding to enhance our
20 network security systems. I am sure you are all aware of some recent breaches
21 of health care entities and so this is very important work for us at the DMHC.
22 Next slide, please.

23 The DMHC also had three Spring Finance Letter BCPs. The first
24 was a request for eight additional positions in our Office of Plan Monitoring to
25 continue our behavioral health investigation work. In the 2020-2021 budget year

1 we received funding and two positions to initiate this behavioral health
2 investigation work. We quickly realized that we underestimated that work and so
3 this BCP was to right-size our positions to continue that work.

4 The second Spring Finance Letter BCP was accompanying trailer
5 bill language that we drafted which would require health plans to utilize DMHC-
6 developed enrollee facing standardized templates, which will include EOCs as
7 Summary of Benefits. Our Office of Plan Licensing, in conjunction with our Office
8 of Legal Services will be working to standardize these templates over the next
9 few years. Once completed, this will benefit enrollees when they change health
10 plans or coverage types as the documents provided to enrollees will be
11 consistent from plan to plan.

12 And our last Spring Finance Letter was for position authority for the
13 OFR and OTI workloads BCPs I described earlier. When we first presented
14 these workload BCPs, the Department of Finance was concerned about our
15 vacancy rate. Since we jumped about 100 positions last fiscal year, it took us
16 some time to fill those positions and so our vacancy rate in the fall of last year
17 was around 22%. And so the Department of Finance gave us this spending
18 authority in the governor's January budget, but didn't give us the position
19 authority. They wanted to see us bring down our vacancy rate. Which we
20 worked across all of our programs very hard throughout the fall and early spring,
21 got that down below 10%, and then the Department of Finance allowed us to
22 move forward with the position authority with a Spring Finance Letter BCP.

23 And that concludes by presentation, next slide. More than happy to
24 answer any questions.

25 CHAIR RIDEOUT: Thank you, Dan.

1 Questions from committee members? Jarrod.

2 MEMBER MCNAUGHTON: Dan, I'm sorry, I don't know what BCP
3 is.

4 MR. SOUTHARD: I'm sorry, budget change proposal.

5 MEMBER MCNAUGHTON: Okay.

6 MR. SOUTHARD: Or BCP.

7 MEMBER MCNAUGHTON: Thank you. I'm sorry, I'm just --

8 MR. SOUTHARD: It's an acronym.

9 MEMBER MCNAUGHTON: That's good to know. I am just
10 curious, given the presentation we just heard about cost control for all of the
11 providers, physicians, health plans or whatnot, we get excited every year when
12 we get a 3 to 4% increase from DHCS for rates, knowing that the FTE count, for
13 us, has substantially increased as well because of all of the things that are in the
14 new contract coming, all of that kind of stuff. How does that work on the
15 regulator side within the state budget piece of that cost control as well? How
16 does that, how does that work? I am just curious.

17 MEMBER WATANABE: Maybe let me make sure I understand. As
18 we add positions we get funding to support those positions as well, so that's part
19 of the budget change proposals. Basically, our budget asked to say, as part of
20 new legislation or increase in our workload we need more people to do the work,
21 and so we put together a budget change proposal to say, here's the additional
22 work we are going to do, we need eight new people, or however many, and this
23 is the funding, so it gets added to our budget. But then we develop our budget
24 for the department and that's what informs our assessments, so your
25 assessments go up as we grow. We are funded through assessments on the

1 health plans, we don't have any general fund. It is all part of the puzzle, really,
2 because as our assessments go up that also adds to your cost. Does that
3 answer your question in a roundabout way?

4 MEMBER MCNAUGHTON: That's what I was getting at.

5 MEMBER WATANABE: Yes.

6 MEMBER MCNAUGHTON: Is just to make sure that with the
7 presentation we just heard about the cost controls that are trying to happen
8 within the state, that as we add to the totality of the health care system, on the
9 regulator side, on the provider side, all of that, it would just be interesting to see
10 what does that look like in the future. And I don't have a clue what it will look like
11 but it will just be fascinating to watch that, because I think all of us will be in the
12 same canoe together trying to figure out how to slow down that growth spending,
13 whether it is with an assessment fee, whether it is with a licensing fee, whatever
14 it might be. And we are starting to see some of our providers, in fact I just had a
15 provider reach out to me this week, around even making decisions on not having
16 certain third party deemed agencies provide their oversight for site audits and
17 whatnot and doing a direct delegation oversight with us because they want to
18 save dollars. And so all of those different components will be fascinating to see
19 over time how that plays into what we just heard from the HCAI folks.

20 MEMBER WATANABE: I think as Paul mentioned too, there's
21 been a lot of new mandates, new requirements. And so all of those new
22 requirements, those are new requirements on the health plans, new
23 requirements for us to oversee the plans to make sure they are doing that
24 correctly. So I think, you know, we have seen a lot of just growth in the health
25 care system and that's feeding into our growth as well. I will say, I think just as a

1 result of of our vacancies and some of the cost savings we had a result of that,
2 our assessments actually were flat when we normally would have seen probably
3 a pretty significant increase. So again, I think it is something we are always very
4 mindful and thoughtful about. But yes, a lot of our growth really has been related
5 to new legislation and new requirements.

6 MEMBER MCNAUGHTON: I was just going to say huge kudos for
7 the below 10% vacancy. If you have secrets on how you're doing that we would
8 love to learn because that's pretty, that's great.

9 MEMBER WATANABE: I have to give credit to our administrative
10 team. There are no bad ideas when it comes to hiring ideas. We have been
11 doing virtual hiring events, getting really creative about leveraging social media.
12 So again, I think we are all looking for creative ways, but it is a challenge. And I
13 think, you know, we are competing with the private sector as well. We have got a
14 lot of advantages to working for the state, but I think we are all experiencing that
15 challenge.

16 CHAIR RIDEOUT: Other questions from committee members for
17 Dan?

18 Questions from the public in the room?

19 Anyone online from the public have a question?

20 Okay, so I think we conclude that section.

21 We are moving on now to our regulations update with Sarah Ream
22 and I think, Sarah, you're virtual; is that correct?

23 MS. REAM: I am, good morning. Nice to see everyone virtually. I
24 wish I could be there for our inaugural in-person, but my luck ran out also with
25 COVID and I got it for the first time ever, last week, so just recovering there.

1 Dodged a bullet for quite a while but I guess time to pay the piper.

2 I am going to be giving an update on regulations that we have
3 either in formal rulemaking or far along in the process; and then I am also going
4 to be giving you an update just on where we are with implementation of SB 510,
5 which regards COVID-19 testing, vaccinations and therapeutics. Next slide,
6 please.

7 So first I am going to be talking about regulations. The two
8 regulations we actually have in formal rulemaking. A space makes all the
9 difference here. It actually should say "In Formal Rulemaking" rather than we
10 have "Informal" on this slide. So, we have two regulations that are in the process
11 of becoming regulations. They are in that formal public notice, public comment
12 period process before we can actually adopt the reg.

13 We have first the average contracted rate reg. This reg adds an
14 adjustment for inflation to the amount that a plan has to pay a non-contracted
15 provider who delivers covered services to an enrollee in a contracted facility.
16 This is this AB 72. Non-emergency services that are provided by an out-of-
17 network anesthesiologist, radiologist, whomever, to an enrollee who is in a
18 contracted facility. We have had two comment periods for this regulation. We
19 are going to be submitting the final reg package to the Office of Administrative
20 Law in the next several weeks. I am happy to report this one is extremely close.
21 The Office of Administrative Law then has about 30 days to review and hopefully
22 approve that reg. So this one I feel like the finish line is definitely in sight on this
23 regulation package.

24 The second regulation that we have in formal rulemaking is the
25 mental health/substance use disorder coverage requirements under SB 855. SB

1 855 was enacted a couple of years ago in 2020. This reg, the most recent
2 comment period closed on July 31st. We are reviewing all those comments. We
3 think we are going to likely need a third comment period, we are going to be
4 making a few tweaks to the language, so that comment period will start in a
5 couple of weeks. Again, this is a big package. We have had a tremendous
6 amount of public interest, stakeholder interest in this reg, so we are making sure
7 we are being very thoughtful about the language of this reg and we want to make
8 sure we get it right, so that's why we are going to be having a third comment
9 period on this one. Hopefully that will be the last comment period, then we can
10 finalize the regulation and move it over to Office of Administrative Law to get that
11 done by the end of the year. Actually, it needs to be done earlier than the end of
12 the year. I believe it needs to be finished by November, if I am remembering that
13 correctly. Next slide, please.

14 And then we have regulations that are forthcoming and I have
15 included here the reg packages that are furthest along in the process. We have
16 a whole cache of regs we are working on. My team is, they are just very, very
17 busy. So much going on here. But let me talk about these three topics, these
18 are the ones that are furthest along.

19 First, we have fertility preservation, also called iatrogenic infertility.
20 This regulation will implement SB 600 back from 2019. The bill will clarify that
21 standard fertility preservation services -- the bill, excuse me, clarified, the bill did
22 do this. Clarified that standard fertility preservation services are basic health
23 care services that plans must cover. The regulation will specify and clarify how
24 plans must cover those services, when they must cover those services, the
25 extent to which they must cover those services. We have had probably almost

1 as much interest in this regulation as we did for the SB 855 reg so we have had
2 some very robust stakeholder conversations as we were developing the reg. We
3 are hoping to start the formal rulemaking on this one very, very soon, we are
4 really almost ready to go with it, and so that you should be seeing that in the next
5 month, month and a half. We plan to get that one going before the end of
6 summer.

7 The next one we have far along is the general licensure regulation,
8 we also call this the risk reg. The current version of this reg requires any entity
9 that accepts any amount of global risk to either obtain a health plan license or an
10 exemption from licensure. So we have had a phase-in period, I think I have
11 talked about this before. We had a phase-in period for compliance with this
12 regulation. The phase-in period was intended, we had intended to have it end, I
13 want to say, back in 2019 or early 2020. COVID happened, the world got
14 upended, so we have extended that phase-in until the time when we have
15 actually promulgated an updated reg to make it clear as to when an entity needs
16 an exemption versus a license. Just to make the whole universe a little clearer
17 for everyone involved. So we are taking what we have learned and we are
18 revising the types of risk and levels of risk that an entity will qualify an entity for
19 exemption or licensure. We are still working through some of the details on this
20 reg. I think the last time I spoke at FSSB I said we had a target for starting
21 formal rulemaking this summer. However, now it looks like it is going to be more
22 towards the fall because summer is quickly slipping away and here we are. I
23 think it will be -- look for that one to come out this fall, is where I think that we will
24 be ending up with that one.

25 Finally, a rate review. So large group rate review and individual

1 and small group rate reporting. These regs have also been, we have been
2 working on these for quite a while. Larger group rate review, we shared a draft
3 with stakeholders some time ago and got some good feedback so we are
4 planning to start formal rulemaking on this one by the end of the year. Regarding
5 the individual and small group great reporting, DMHC has a temporary waiver to
6 issue guidance via APL versus guidance via a regulation and that temporary
7 waiver goes through the end of this year, through the end of 2023. So based on
8 that waiver, last year DMHC issued an All Plan Letter outlining information plans
9 have to include in their annual aggregate rate filings for the small and individual
10 markets. The waiver gives us time to tweak our guidance to make sure that we
11 are getting meaningful, accurate data before we memorialize that guidance in a
12 regulation so we are working on that now. And for this reg we plan to start formal
13 rulemaking either towards the end of this year or early into the beginning of 2024.
14 Next slide, please.

15 Turning now to SB 510 and coverage of COVID-19 services. As
16 we have talked about before, plans must continue to cover these services with no
17 UM, no cost-sharing, and enrollees can go in or out-of-network to access those
18 services. The only change that is going to occur will happen in November of this
19 year and in that case if an enrollee goes out-of-network they can be charged
20 cost-sharing. That's the only change that we are going to be seeing with respect
21 to coverage of these services. Other than that, if an enrollee goes to -- currently,
22 if you go in or out-of-network an enrollee can get these services, no cost-sharing,
23 like I said, no prior auth, nothing. Come November though, if an enrollee decides
24 to go out-of-network, then they will be able to be charged cost-sharing. I don't
25 know if all plans will charge cost-sharing what they may. I would reference you

1 to APL 23-017, that really breaks down exactly what the requirements are now
2 and what they will be going forward. Next slide, please.

3 And then finally, with respect to SB 510. Wanted to give you an
4 update on the status of the CAHP lawsuit that had challenged SB 510's
5 requirements that health plans retain the risk for COVID 19 testing unless the
6 plan had, and the provider had specifically negotiated and passed that risk on to
7 the provider. The trial court denied CAHP's request, so essentially CAHP did not
8 prevail at the trial court level. However, CAHP has appealed to the Court of
9 Appeal. So the case is not, you know, it's not over until it's over, in this instance,
10 so we are waiting to see what happens with that appeal before DMHC steps in
11 and directs the plans to reimburse the providers. Our hope is that plans will be
12 doing so on their own accord at this point. But what we are worried about is if
13 DMHC comes in and says plans, you must reimburse the providers now, well
14 then if the Court of Appeals says something different and rules in CAHP's favor
15 then we are going to have to go back and CAHP plans could then maybe recoup
16 that. It seems like it will take a complicated situation and make it simply that
17 much more of a complicated mess. So for the time being we are just sitting
18 status quo, waiting to see what the Court of Appeal does.

19 I believe that's my last slide. It is. I am happy to take questions or
20 provide more information.

21 CHAIR RIDEOUT: Thank you, Sarah, especially under the
22 circumstances. Any questions from committee members? Abbi.

23 MEMBER COURSOLE: Thank you, Sarah and hope you are
24 feeling okay. I just had a question about the SB 510 update you provided. I think
25 I may have asked this before so forgive me if I am making you repeat yourself.

1 But given the change or the potential change for accessing COVID services out-
2 of-network starting in November, will plans have any kind of noticing requirement
3 to consumers? Will they be required to provide more information about which
4 providers are considered in-network or out-of-network for those services?
5 Because I don't think that's something consumers have been paying attention to
6 up until now since there's no real differentiation from their point of view and so I
7 am just worried that people could start facing significant billing with this change
8 coming up.

9 MS. REAM: No, thank you for that question. That's an excellent
10 question and a great point and something we are aware of. We are talking
11 internally about how to -- how do we strike a balance between we don't want
12 consumers to be overwhelmed with information. This stuff is already so
13 convoluted and it is so -- I know, just as an aside, my mom also has COVID and
14 my dad went -- she's fine, she is the healthiest person on the planet, honestly.
15 My dad went to pick up some some tests for her and he was shocked and
16 appalled that Medicare Advantage that testing, over-the-counter testing is no
17 longer covered, he thought that was horrible. But it is just the landscape is so
18 confusing. I think to a certain extent that we we want to make sure that whatever
19 we require the plans to do it is very clear and concise and enrollees understand
20 that, to your point, you may still go out-of-network, but you may be charged. So
21 that's something we are still talking about internally and we will likely be looking
22 to stakeholders for assistance in what to do there. Appreciate that.

23 CHAIR RIDEOUT: Other questions from committee members?

24 MEMBER KOGAN: Yes, I have a question.

25 CHAIR RIDEOUT: Mark Kogan, there you go.

1 MEMBER KOGAN: I have just a, it is more a comment than a
2 question. I understand why the Department is saying what it is saying, but it is
3 really disturbing and difficult when the health plans are refusing to pay for these
4 services and it's the patients that are suffering because of this. It seems to me if
5 they, if they have a order that's in place right now, even though they are re-
6 appealing but I think that order is still in place, I don't understand why the health
7 plans shouldn't be forced to pay. And they can always try to recoup the money in
8 that direction as opposed to in the other direction. It is just, you know, the
9 patients and the physicians and the pharmacies and everyone else that are
10 getting caught in the middle here.

11 CHAIR RIDEOUT: Sarah, do you have a comment on that?

12 MS. REAM: Sorry. I definitely hear you on that one. That's
13 something we can take back. I mean, we are actively discussing how to navigate
14 this sort of temporary situation that we are all in while the appeal is pending. So,
15 take that back.

16 MEMBER WATANABE: Yes, and maybe I will just jump in here.
17 This is something Sarah and I have talked about almost from the beginning of the
18 requirements on the plans to cover COVID testing and vaccines. I think that the
19 challenge we have is if CAHP were to prevail, the recoupment process could
20 potentially be even more disastrous. And so I think that's -- that's the things, you
21 know. We weigh this and we are kind of leaning towards let's wait and see how
22 this all plays out. But definitely understand the concerns and the disruption and
23 challenges this has created.

24 CHAIR RIDEOUT: Okay, any other committee questions,
25 committee member?

1 Okay, questions from the public in the room? One here.

2 MR. BARCELLONA: Hey, it's Bill Barcellona from APG. On SB
3 510, I understand the department's position and I appreciate everything the
4 Department has done in this litigation. This has been a long haul for APG as well
5 as a party to this litigation. I would ask the Department to strongly consider the
6 application of interest for the unpaid amounts. We requested this in a letter to
7 the Department several months ago. The health plans chose to appeal a very
8 well-reasoned decision by the superior court so that's a risk they took. We don't
9 expect the court of appeals to do anything different than the trial court did but,
10 you know, I understand the department has to be cautious in that regard. But I
11 do think that when and if this is resolved, finally, the Knox-Keene Act requires the
12 payment of interest on these past due amounts, and that's very important for the
13 financial solvency of these organizations that have borne the unilateral risk
14 shifting by the health plans.

15 On the other topic of the general licensure regulation. Sarah,
16 thanks for your report. Always looking forward to seeing that general licensure
17 regulation reissued. I do want to ask one more time that when you do get ready,
18 that you would circulate it in draft form before you start formal rulemaking so that
19 the affected parties in California can at least review it and provide some further
20 comment to the department. Thank you.

21 CHAIR RIDEOUT: Thanks, Bill.

22 Any other comments or questions in the room?

23 Do we have comments or questions from public on the phone?

24 Seeing none. All right, we will continue to move on. Pritika, you
25 are up for the MLR discussion.

1 MS. DUTT: Thank you, Jeff. Good morning., I am Pritika Dutt,
2 Deputy Director of the Office of Financial Review at the DMHC. I will provide you
3 an overview of the 2022 Annual Federal Medical Loss Ratio, or MLR, Reports
4 that was due from health plans on July 31, 2023. For details related to this
5 presentation, we did include a handout. The report is called "Federal Medical
6 Loss Ratio Summary for Reporting Year 2022." That report includes on 2021
7 and 2022 MLR reports that we received from the various health plans.

8 Federal laws require health plans that sell health care products
9 directly to enrollees and employer groups to spend a certain percentage of their
10 premium dollars on health care expenditures or medical expenses. The Medical
11 Loss Ratio requirement went into effect for reporting year 2011. Health plans in
12 the individual and small group market are required to spend 80% of their
13 premium revenue on medical expenses; and for plans in the large group market
14 the requirement is 85%. So in the large group market, 85 cents of every dollar
15 needs to be spent on the provision of health care services. If plans fail to meet
16 this requirement, they have to pay a rebate to the enrollees or employer groups.
17 For rebate purposes, MLR is based on a three-year average. For example, for
18 reporting year 2022, the MLR and rebate calculation is based on the three-year
19 average of a health plan's premium and medical expenses that includes 2020
20 data, 2021 and 2022.

21 Page 2 of the report shows the MLR for the plans in the individual
22 market so I will quickly summarize that here. As I mentioned earlier, the Federal
23 MLR reporting requirement for the individual market is 80%. The MLR for the 12
24 plans in the individual market range from 84.2% to 101.3%. And no rebates were
25 paid for the individual market.

1 For the 2021 Federal MLR reporting year we had the same 12
2 plans in the individual market and the MLR ranged from 81.7% to 99.9%. And
3 again, no rebate was paid for reporting year 2021.

4 Page 3 of the handout shows the MLR for the health plans in the
5 small group market. For the small group market, the MLR requirement is 80%.
6 For the 14 plans in the small group market, MLR ranged from 78% to 99.2%.
7 Two health plans, Anthem Blue Cross and United Healthcare Benefits Plan
8 reported MLR below 80% and are required to pay rebates to the enrollees
9 totaling \$77.9 million. Anthem will have to pay rebates totaling \$62.9 million and
10 United Healthcare Benefits Plan we will have to pay \$15 million. And I said, will
11 have to pay, because those rebates are due on September 30 of this year.

12 For reporting year 2021, there were 13 plans in the small group
13 market, and MLR ranged from 77.3% to 96.6%. Three plans, Anthem Blue
14 Cross, Health Net and United Healthcare Benefits reported MLR below 80% in
15 2021 and they were required to pay rebates to enrollees totaling \$98 million.
16 Anthem paid rebates of \$75.9 million, Health Net paid \$11.7 million, and United
17 Healthcare Benefits paid \$10.4 million.

18 The table on the next page, or page 4, shows the MLR for full
19 service plans in the large group market. We had 22 plans that offered products
20 in the large group market; and all of them met the MLR requirement of 85%. The
21 MLR in the large group market ranged from 87% to 113.3%. All plans met the
22 MLR requirement, as I said, and no rebates were paid.

23 In 2021, the MLR in the large group market for full service plans
24 ranged from 86.1% to 111.8%. And again, no rebate was paid. The plans with
25 the higher rebates are those Medi-Cal plans that offer in-home support services

1 products to enrollees so they tend to have higher MLR.

2 Table 4 on page 5 of the handout shows the MLR for the four
3 specialized health plans that are subject to federal MLR reporting requirements
4 for their large group products. Three plans reported MLR below 85% and paid
5 rebates totaling \$2.3 million. Managed Health Network reported an MLR of 82%
6 and paid \$60,000. Optum Health Behavioral Solutions of California, or US
7 Behavioral Health Plan, reported an MLR of 71.7% and paid rebates of \$1.8
8 million. Optum Health Physical Health of California, or ACN Plan, reported an
9 MLR of 69.6% and will pay rebates of \$361,000.

10 For the 2021 Federal MLR reporting year we had the same four
11 specialized plans that were subject to the reporting requirement and MLR there
12 ranged from 70.4% to 90%. Two plans reported MLR below 85% in 2021 and
13 paid rebates totaling \$1.9 million. That was Optum Health Behavioral Solutions
14 of California, they reported an MLR of 70.4% and paid rebates of \$1.8 million;
15 and Optum Health Physical Health of California reported an MLR of 81.1% and
16 paid rebate of \$101,000.

17 This chart here shows the total rebates paid since 2011. The
18 health plans have to issue rebate checks by September 30, 2023 for reporting
19 year 2022. Rebates may be issued in a number of ways. Enrollees could
20 receive a check in the mail, a deposit into the account used to pay the premiums.
21 For example, if they were paying from a credit card then they will get a payment
22 there, or a direct reduction in future premium.

23 We just received the filings on July 31 so my team is still reviewing
24 the information that we received. These are just preliminary information that we
25 have received so there may be some changes. But like I said, if there's any

1 substantial changes we will report to the Board at the next meeting.

2 Any questions?

3 CHAIR RIDEOUT: Paul.

4 MEMBER DURR: Pritika, thank you, great summary, as always.

5 My question is on the rebates. How sure are we that the rebates actually get
6 there? I am thinking of unclaimed property, right? So you issue a refund but,
7 you know what, no one claims it, it then comes to the state over time. But it just
8 makes me think, does the consumer even know that they are due this refund and
9 just if they actually get it? I don't know of any way you would have to prove that
10 unless you audited them to see that they were, you know, the liability was coming
11 off their books.

12 MS. DUTT: The health plans are required to pay the rebates by
13 September 30 of each year. So, if they are unable to find an enrollee, let's say
14 they drop off or their address changed, they have to go through the state escheat
15 process. You know, they have to keep trying to find the enrollee. They have to
16 make the best effort. And that's something that CMS tracks as well and we have
17 had conversations with them before about that, like, you know, if a plan has
18 unpaid liabilities on their books. They do track that. And then we do follow up
19 with the plans whether they made the best effort to find these enrollees.

20 CHAIR RIDEOUT: Abbi.

21 MEMBER COURSOLE: Thanks, Pritika. I am just wondering,
22 especially looking at the specialized health plans, the large group market, and
23 seeing the same two plans with not meeting the MLR targets two years in a row,
24 and in fact, Optum Health Physical Health, their MLR going down even further
25 from 2021 to 2022. Is this something that the Department tracks for potential

1 enforcement action or what does that look like when you have this problem
2 repeating over multiple years?

3 MS. DUTT: So, if we were talking about full service plans I would
4 have said we track that through our rate review process and then this is
5 something that we would have asked questions around that. But for specialized
6 plans, right now our teams are going to be doing a thorough review; because like
7 I said, we just received the report two weeks ago. So we are doing a thorough
8 review and we will be checking with the plans, what they are doing to correct
9 that, get out of that rebate situation. The tricky part for specialized plans are the
10 low premiums. Sometimes it gets hard for them to meet that because, again, I
11 think this is something we run into with the dental plans where the premium is
12 small, they still have those same admin costs. But we will be working with these
13 plans to see what they are doing.

14 CHAIR RIDEOUT: Other questions from committee members?

15 Questions from the public in the room?

16 Questions or comments on the phone?

17 Seeing none, thank you Pritika, we will move on.

18 MS. YAMANAKA: Thank you, Jeff. Good morning. It's 11:59 so I
19 beat the afternoon. (Laughter.) Michelle Yamanaka, Supervising Examiner in
20 the Office of Financial Review. I am going to begin my presentation with a
21 summary of the RBO reporting requirements for the new FSSB Members, and a
22 refresher for the continuing members.

23 To be classified as an RBO there are four requirements that an
24 entity needs to meet. The first is a structure requirement. The entity needs to be
25 a professional medical corporation, a medical partnership, a medical foundation,

1 or any other lawfully organized group of physicians that arranges or provides for
2 health care services. They contract with a health care service plan or arrange for
3 health care services with health care service plan enrollees. They receive
4 compensation for those services on a capitated or fixed periodic payment basis
5 and they are responsible for the processing and payment of claims. When an
6 entity meets these four requirements they are classified as an RBO, and they are
7 required to meet the financial reporting and grading criteria requirements. For
8 financial reporting, we have been receiving financial information since 2005.

9 In October of 2019, the regulations were revised to strengthen the
10 financial solvency requirements and the Department's oversight of RBOs. RBOs
11 are required to file quarterly and annual survey reports, which are financial
12 statements. Quarterly reports are due 45 days after the RBOs' quarter-end,
13 annual reports are due 150 days after the RBOs' fiscal year end. Annual reports
14 are based on the RBOs' annual audited financial statements.

15 The grading criteria that RBOs are required to meet, there are five
16 of them.

17 The first is the tangible net equity or TNE requirement. The
18 minimum is the greater of 1% of annualized health care revenues or 4% of
19 annualized health care expenses.

20 The second is the working capital requirement, which must be
21 positive.

22 Third is cash-to-claims. The RBO needs to have sufficient cash and
23 health plan capitation receivables that are collectible within 30 days to cover their
24 total claims liability.

25 The fourth is the claims timeliness requirement, which is 95%.

1 And the fifth is an approvable IBNR, incurred but not reported,
2 methodology.

3 If an RBO fails to meet one or more of the grading criteria, a
4 corrective action plan or CAP is required. The CAP includes financial projections
5 and assumptions to show how the RBO will attain and maintain compliance with
6 the grading criteria. The CAP process is a collaborative process between the
7 RBO, its contracting health plans, and the Department.

8 The provider solvency quarterly updates to the FSSB provide
9 information regarding the RBOs' latest reports filed with the Department. I will
10 provide you with an update regarding the quarter ended March 31, 2023
11 submissions. Next slide, please.

12 We received 211 RBOs that were required to file reports with the
13 Department. There were 8 RBOs that began reporting this period and 7 RBOs
14 that were deactivated and did not report this period, with a net increase of 1
15 RBO.

16 We received 200 annual survey reports for the fiscal year end
17 2022. A majority of those were received on May 31. There is one RBO on our
18 non-filer list.

19 We received monthly financial statements from 10 RBOs as a
20 requirement of their corrective action plan.

21 As of quarter end March 31, 2023 we have 13 RBOs on CAPs,
22 which I will present more information in a later slide. Next slide, please.

23 The most recent data is in the last column of this table that contains
24 the information for quarter end March 31, 2023. This chart shows that 198
25 RBOs, or 94% of them, reported compliance with all grading criteria. This

1 includes 7 RBOs on our monitor closely list. There are 13 RBOs or 6% of the
2 RBOs that reported non-compliance with the grading criteria. We have 13 RBOs
3 on corrective action plans. Two of those RBOs have two active corrective action
4 plans, which brings our total CAP count to 15 CAPs that we are monitoring. Next
5 slide, please.

6 There was a significant decrease of the number of CAPs from the
7 previous reporting period, December 31, 2022. After review of those financials, 3
8 RBOs accounts were deactivated, and the remaining RBOs obtained compliance
9 with all grading criteria. This provides us with 10 continuing CAPs from the
10 previous reporting period, and 5 new CAPs as of March 31, 2023. Of those 10
11 CAPs, 9 RBOs are improving from the previous quarter, 1 RBO did not meet its
12 CAP projections. We are continuing to monitor and working with the health plan
13 and the RBO to extend the compliance date of that CAP. Of those 15 CAPs, all
14 are approved. For more information there is a handout that lists the 15 CAPs,
15 and it is sorted by management services organization or MSO. It includes the
16 contracting health plans, enrollment by ranges, the quarter the CAP was initiated,
17 compliance status with the approved CAP, and the grading criteria deficiency.
18 Next slide, please.

19 Looking at the grading criteria. We compiled the TNE data from the
20 quarterly survey reports, we use TNE and required TNE to calculate this ratio.
21 RBOs reporting less than 100% of TNE to required TNE were non-compliant with
22 the grading criteria. At March 31, 137, or 65% of the RBOs, reported TNE with
23 more than 500%. For RBOs reported non-compliance with the TNE grading
24 criteria, 3 of those 4 RBOs had less than 10,000 lives, and 1 RBO was in the
25 over 100,000 range. Next slide, please.

1 Relative working capital. We calculated the relative working capital
2 by taking the comparison of current assets to current liabilities. This shows the
3 number of times the current assets cover the current liabilities. At March 31, over
4 99% of the RBOs were able to cover their current liabilities with a ratio of over-
5 one. There were 2 RBOs that reported non-compliance with working capital; and
6 both of those RBOs had less than 10,000 lives assigned to them.

7 Moving on to the cash-to-claims ratio. This ratio is calculated by
8 the amount of the RBOs cash and its health plan capitation receivables that are
9 collectable within 30 days and divide that by the total claims liability. The
10 minimum requirement is .75. This slide shows that there are 2 RBOs that
11 reported non-compliance with the cash-to-claims ratio, and both of those RBOs
12 had less than 10,000 lives assigned to them. Five RBOs were compliant, but did
13 not have a dollar of cash to cover each dollar of total claims liability. And a
14 majority of the RBOs had sufficient cash reserves to cover their claims liability.
15 Next slide, please.

16 Claims timeliness. The requirement is 95%. There were 4 RBOs
17 that reported non-compliance with claims timeliness. One RBO had less than
18 10,000 lives assigned to them, 2 RBOs had 10,000 to 25,000 lives assigned to
19 them, and 1 RBO had over 100,000 lives assigned to them.

20 Moving on to enrollment. This slide represents the enrollment
21 information reported by RBOs. As of March 31, there were approximately 9.4
22 million enrollees assigned to the RBOs reporting to the Department. This is an
23 increase of approximately 187 RBOs from the previous reporting period. The
24 increases are in all lines of business, with the majority of the increase in Medi-Cal
25 enrollment. Next slide, please.

1 The RBOs that have Medi-Cal enrollment, we look at those RBOs
2 that have Medi-Cal lives assigned to them. At March 31 there were
3 approximately 5.6 million lives assigned to 84 RBOs. This represents 59% of the
4 total lives assigned to those RBOs. Seventy-one of the 84 had no financial
5 concerns, 5 of the RBOs were on our monitor closely list, and 8 RBOs were on
6 corrective action plans. Next slide, please.

7 Continuing with Medi-Cal enrollment. We took the top 20 RBOs
8 that had more than 50% of the Medi-Cal lives assigned to them. There were
9 approximately 4.2 million enrollees assigned to these 20 RBOs, and this is
10 approximately 45% of the total lives assigned to the 20 RBOs. Of those 20, 16
11 had no financial concerns, 2 were on our monitor closely list, and 2 are on
12 corrective action plans. Next slide, please.

13 At the last FSSB meeting there were questions regarding the
14 information that we provide or post to the DMHC website, so we are going to
15 navigate and show you where the information can be found.

16 So, we are going to go to the DMHC website.

17 In the menu bar we are going to select Data and Research.

18 And then we are going to select Data & Research again. Oh, you
19 are ahead of me sorry.

20 And then we are going to scroll down to the Financial Information
21 section and select Risk Bearing Organization.

22 In this section there are five areas that we post information and we
23 are going to go over each one.

24 Let's start with the Financial Surveys Received and let's select the
25 reporting period January to March 31 of 2023. And this provides information

1 regarding all of the RBOs that filed and the grading criteria that they posted and if
2 a corrective action plan is required. Okay.

3 The next is going back to Compliance Statements. As of October
4 2019 we no longer receive compliance statements. Previously, RBOs that had
5 less than 10,000 lives could attest the compliance with the grading criteria
6 through this compliance statement. But as of October 2019, all RBOs were
7 required to file quarterly survey reports. Okay. So you can see 2019, that was
8 the last filing that we received and it goes backwards from there.

9 The Non-Filing RBOs is next. This lists all the RBOs that have not
10 filed or reopened their survey reports. As of January through March 2023 there
11 is one RBO on there that reopened their report.

12 The next is going back to the Summary of Comparative Aggregate
13 Data, which summarizes the grading criteria and CAP data for all RBOs. And we
14 will select January through March 2023 and then it goes to show the number. It
15 goes through all the grading criteria, the RBOs, as well as the number of CAPs
16 that are submitted. Okay.

17 And the last is the Statement of Organization Information. This
18 comes with the annual survey report and it includes -- and we will go to the year
19 2022. It includes information such as the model type, the number of lives
20 assigned to those RBOs, it is in ranges, the counties the RBO serves, the MSO
21 information, dispute resolution information, the contracted health plans, and the
22 number of PCP and specialists in employment or under contractual arrangement.

23 So there is a lot of information posted that we put on our website
24 and this is where you can locate the information. And that does it for my
25 presentation. Any questions?

1 CHAIR RIDEOUT: Thank you, Michelle.

2 Any questions from Board Members? David.

3 MEMBER SEIDENWURM: It seemed as though there were similar
4 numbers of non-compliant organizations in the various categories, in the less
5 than 10,000 and greater than 100,000. Are they the same ones? In other words,
6 are they clustered or are they independent?

7 MS. YAMANAKA: I have to go back and look, but the handout will
8 show us sometimes that the RBO may be on a corrective action plan for more
9 than one grading criteria, so it is very possible. I could go on take a look, and
10 then I can let you know.

11 CHAIR RIDEOUT: Other questions? Paul.

12 MEMBER DURR: Yes, I think it is great to see the improvement.
13 Nice summary, Michelle, and I liked the tutorial, that was really helpful. That was
14 really good so thank you. But my comment is on the noted improvement on the
15 summary of number of RBOs on CAP and it has quite nicely decreased and
16 showing the efficiency of the groups that you are with, are watching.

17 My other thought or question is on the three that dropped off. Did
18 they have many lives associated with those three? Because I think you said
19 three deactivated.

20 MS. YAMANAKA: Sure. They had less than 10,000 lives. They
21 were very, very small. Very small, yes.

22 MEMBER WATANABE: If I could just make a comment. Michelle,
23 I was like trying to remember. I think we have had more than 20 RBOs on a
24 corrective action plan for like five-plus years. Because I remember when the
25 number went up and we were very concerned.

1 MS. YAMANAKA: Yes.

2 MEMBER WATANABE: Kudos to everybody for that going down. I
3 will just say I was kind of going through the attachment to see if I could figure out
4 who these two entities are that are on the naughty list. (Laughter.) You can
5 probably back into it based on the categories.

6 MS. YAMANAKA: Yes.

7 CHAIR RIDEOUT: Abbi.

8 MEMBER COURSOLE: I am sure you have told us about this
9 before but I was wondering if you could just refresh my memory about sort of
10 how you determine which RBOs are in the monitor closely category that are not
11 quite at the CAP level yet.

12 MS. YAMANAKA: Sure. So, every quarter when the financials
13 come in there is a look-back to see the trending over several periods. Got to
14 hand it to the examiners, they take a look at this information and they know the
15 RBOs. And so when there's, there's certain things that we also look for that
16 draw concern. Continued net losses, you know, they look at the claims
17 timeliness, they look at the IBNR. There's just certain areas. Or even if the RBO
18 changes their MSO. There could be a possibility when you have that transition,
19 sometimes it is just not smooth. So there's just certain areas that they look at.
20 And when they see those types of concerns then they will put them on the
21 monitor closely list. We know who is on that monitor closely list so if we hear
22 anything in the industry, oh, it rings a bell, we better go take a look, news articles.
23 But then also when the financials come in, the priority of those monitor closely.
24 Because we have 200, over 200 RBOs that file. So the first are the corrective
25 action plans, RBOs on corrective action, next are the monitor closely list, and

1 then everybody falls into suit. So they just moved up as a higher priority of things
2 to look for, yep.

3 CHAIR RIDEOUT: Other questions from Board Members?

4 MEMBER KOGAN: Yes.

5 CHAIR RIDEOUT: I'm sorry, Mark, go ahead.

6 MEMBER KOGAN: Yes, no problem, sorry. The question, which I
7 think I asked the last time too and I apologize, but I don't really remember the
8 answer. I think on one of the later slides, there's at least one risk bearing
9 organization that has not fulfilled the corrective action plan for about the last four
10 quarters. I guess my question is a more of a general question, not for them
11 specifically, but in general what do you do when despite the plan they are just not
12 meeting the goals or not improving at least?

13 MS. YAMANAKA: That's very important to us is, are they
14 improving? It may be a slower improvement than they anticipated, but that's one
15 of the things that we definitely look out for. Our first course of action is when we
16 do see an RBO that is not meeting its approved projections we have a discussion
17 with the RBO. And if necessary, we also have a discussion with the health plan
18 to find out what the health plan is doing to oversee and if they have concerns as
19 well. In addition to that, then we also ask the RBO, okay, if you are not going to
20 be able to meet your CAP compliance date what would you need to do in order to
21 meet your CAP compliance date and how long will it take? So those are the kind
22 of things that we ask for and work with the RBO first. As we continue, if things do
23 not get better, we have two courses of action that we can take. We can freeze
24 the enrollment where the RBO is no longer able to receive enrollees. Or we can
25 require the health plans to de-delegate the risk where they can no longer accept

1 that claims risk and so it is very difficult for the RBO at that point.

2 When we come to that crossroads with those two options to freeze
3 or to de-delegate, we take that very seriously because the enrollees, you know,
4 they see their doctors and we just need to make sure that the enrollees are taken
5 care of. So that's one of the things that we look at if we need to take that action.
6 But at some point, if the RBO is not able to fulfill their obligations, you know, we
7 have in the past and we may have to go down that road. But again, it is
8 something that we don't take lightly.

9 MEMBER KOGAN: Thank you.

10 CHAIR RIDEOUT: Okay, questions from the public, any comments
11 in the room? Bill, you should sit in the front row.

12 MR. BARCELLONA: Guess what, it's Bill Barcellona, APG.
13 Thanks for the report. The data gets better every year, really appreciate that.

14 I had a question and follow-up around the Babylon bankruptcy.
15 And I don't know if you can answer it but other staff at the Department may. As a
16 result of this bankruptcy are we seeing any disruption of enrollees? Are they
17 being transferred to solvent providers or is that even an issue in this bankruptcy
18 proceeding? What do we know?

19 MS. DUTT: So, Bill, we had a call with the RBO and the plan last
20 week, it is Meritage Health Plan and Meritage Medical Network, so we are
21 working with them. From our understanding, those two entities are not part of the
22 bankruptcy, they are still meeting the grading criteria. We are working with them
23 closely. We just got an update from them earlier this week so we continue to
24 have conversations with them. The plan is a restricted plan and Meritage is an
25 RBO. So we can work with the full service plans that contract with those entities

1 to monitor this plan and the RBO closely. But we are tracking the situation very
2 closely.

3 MR. BARCELLONA: Okay. So there's no change in the plan-to-
4 plan contracting between parent plans and the RKK?

5 MS. DUTT: Nothing that we have heard of right now. We have
6 received some questions that we are researching. Since Sarah just got back
7 from vacation I have some questions that I need to run by her. But we are
8 looking at the situation closely and see what Meritage is doing, what their next
9 step is. We are trying to get updates from them quickly.

10 MR. BARCELLONA: All right, thank you very much.

11 CHAIR RIDEOUT: Thanks, Bill.

12 Questions from the public on the phone?

13 None. Okay, folks, we are in the home stretch. We have the health
14 plan quarterly update from Pritika next.

15 MS. DUTT: The purpose of this presentation is to provide you an
16 update on the financial status of health plans at quarter ended March 31, 2023.
17 All licensed health plans are required to submit quarterly and annual financial
18 statements with the DMHC. Additionally, we get monthly financial statements
19 from plans who are newly licensed, and from plans whose TNE falls below 150%
20 of required TNE, and TNE is tangible net equity. Or if we have concerns with the
21 health plan's financial solvency, we place them on monthly reporting as well.

22 We also included a handout that shows the enrollment at March 31,
23 2023 and TNE for five consecutive quarters from March 31, 2022 through March
24 31, 2023. This quarter we added working capital information as well as cash-to-
25 claims for all the licensed health plans. The information is broken into three

1 categories looking at full service, restricted full service and specialized plans.

2 As of July 6, that's when we pulled this data here, we had 144
3 licensed health plans. We are currently reviewing 10 applications for licensure.
4 We just got one yesterday, one more yesterday. We have 5 full service and 5
5 specialized. Of the 5 full service, 2 are seeking licenses for restricted Medicare
6 Advantage, 2 for Medicare Advantage where they will contract directly with CMS
7 and market to the beneficiaries directly, and 1 is looking to get into the Medi-Cal
8 space. And then for the 5 specialized plans, 3 are looking to get licensed to offer
9 employee assistance program benefits, and 2 for dental.

10 And since the last time we met, the last time we had the slide
11 presentation here, we licensed 3 health plans. All 3 offer MA products. Two plan
12 to contract directly with CMS and offer products for benefit year 2024, and one
13 plan is a restricted Medicare Advantage plan. And those plans are Alignment
14 Health Advantage Plan, which was licensed on April 27 2023 as a Medicare
15 Advantage plan; Guidant Health Plan licensed on May 25 2023, it is a restricted
16 Medicare Advantage plan, and then Champion Health Plan of California that got
17 licensed on June 19, 2023 as a Medicare Advantage plan and they plan to offer
18 services for end-stage renal disease. And then we also had one plan that
19 surrendered its license, Evolve Vision, Inc., they surrendered their license on
20 June 6, 2023. So it was pretty busy.

21 At March 31, 2023 there were third 30.47 million enrollees in full
22 service plans licensed with a DMHC. Our total commercial enrollment includes
23 HMO, PPO/EPO and Medicare supplement. As you can see on the table,
24 compared to the previous quarter, the total full service enrollment increased, and
25 that was largely driven by the increase in Medi-Cal enrollment, as you will see on

1 the following slides.

2 This slide shows the makeup of the HMO enrollment by market
3 type. HMO enrollment in all markets remained consistent compared to previous
4 quarters.

5 This slide shows the makeup of the PPO/EPO enrollment. As you
6 can see on the table, PPO/EPO enrollment decreased slightly. And we are
7 making changes to our financial reporting template, so we are going to further get
8 more detailed enrollment information probably in the next six months or so.

9 This table shows the government enrollment, which is Medi-Cal and
10 Medicare. Overall government enrollment increased. Medi-Cal enrollment
11 increased by 624,000 lives and Medicare Advantage enrollment increased by
12 112,000 lives. Again, this enrollment information is capturing information from
13 March 31, 2023, so it does not account for any of the changes that may be
14 happening right now with the Medi-Cal redetermination.

15 There were about 4 million enrollees enrolled in the closely
16 monitored full service plans. Of the 29 closely monitored full service plans, 14
17 are restricted licensees, which includes 3 restricted Medi-Cal plans, 9 restricted
18 Medicare plans, and 2 restricted commercial plans, and those 14 plans had
19 299,000 enrollees. The total enrollment for the five specialized plans is 283,000
20 lives, which consists of 1 vision plan, 2 behavioral and 2 dental plans.

21 And we were busy. I think this is the largest number of plans that
22 we had report TNE deficiencies since we started presenting at FSSB Board. We
23 had 5 health plans that did not meet the Department's minimum financial reserve
24 or tangible net equity requirement. All licensed health plans with the DMHC must
25 meet the TNE reserve requirement described in California Code of Regulations

1 Section 1300.76. TNE is defined as a health plan's total assets, minus total
2 liabilities reduced by the intangibles, which includes any startup costs, goodwill,
3 et cetera, and unsecured obligations of officers, directors, owners, or affiliate
4 receivables are deducted from TNE as well if they are not as part of normal
5 course of business. And any debt that is properly subordinated may be added to
6 the TNE calculation, which serves to increase the plan's TNE.

7 So the first plan that was TNE deficient was Access Senior
8 HealthCare. Access Senior HealthCare reported TNE deficiency starting with
9 December 31, 2022 financials through March 31, 2023. Their TNE deficiency
10 resulted from year-end audit adjustments. The plan's parent infused additional
11 capital, which cured the TNE deficiency in April 2023. So Access Senior is a
12 restricted Medicare Advantage plan; it is smaller with 2400 lives.

13 And then Brandman Health Plan, you probably have seen them,
14 they are a frequent flyer here. (Laughter.) So Brandman Health Plan reported
15 TNE deficiency since May 31, 2022. The deficiency still continues. They are in
16 the process of correcting the TNE deficiency through a subordinated loan
17 agreement from its parent. So my team is currently looking at the filing. Before
18 we allow any plan to make adjustments to TNE through a subordinated loan we
19 ask the plan to submit all the documentation for the Department's review. If
20 everything looks okay, then we will allow the plan to include that amount in their
21 TNE calculation. And then Brandman was licensed as a Medicare Advantage
22 plan, but currently has zero enrollment or no lives.

23 And then For Your Benefits, Inc. For Your Benefits reported TNE
24 deficiency for the quarter ending March 31, 2023. The plan was in the process of
25 going through a change in control when the TNE deficiency happened. But they

1 received a cash infusion from the new parent in May and they are currently
2 compliant with the TNE requirement.

3 So we have LifeWorks that also reported a TNE deficiency starting
4 with December 31, 2022 financials; and for March 31st quarterly they were also
5 non-compliant. The plan received capital contributions from its parent entity and
6 reported compliance with the TNE requirement for month ended June 30, 2023.

7 As you may recall, I mentioned earlier that we do get monthly
8 financials from some of the plans that are either newly licensed, we have
9 financial concerns with, or whose TNE is below 150%. So all these plans that
10 are TNE deficient do more frequent reporting with the Department, including
11 monthly financials. We receive projections from them and frequent updates.

12 The last plan on our list here is Medcore HP. As a result of the
13 plan's year end December 31, 2021 audited financial report's adjustments,
14 Medcore HP reported TNE deficiency going back to December 31, 2021, all the
15 way through March 31, 2023. As of now the plan has not cured -- let me come
16 back here. The plan cured its TNE deficiency and reported access TNE for
17 month ending April 30, 2023 and May 31, 2023. The plan received a cash
18 infusion in April and they were able to resolve their TNE deficiency.

19 All these plans, like I said, are on monthly reporting and we are
20 monitoring them very closely.

21 This chart shows the TNE of health plans by line of business. A
22 majority of the health plans with over 500% of required TNE are specialized
23 health plans, because the required TNE is much lower for specialized health
24 plans as compared to full service plans. So for specialized plans, they are
25 required to maintain the greater of \$50,000 or a percentage of their revenue or a

1 percentage of expenses, the greater of the three. So starting with \$50,000, right.
2 And for full service plans the plans have to maintain the greater of \$1 million or a
3 percentage of their premium revenue, a percentage of their medical expenses.
4 Next slide.

5 This chart shows the TNE of full service plans by enrollment
6 category. Sixty-three health plans, or half of the total licensed full service plans,
7 reported TNE of over 250% of required TNE. The health plans below 150% of
8 TNE are required to submit monthly financial reports to the DMHC.

9 This chart shows the breakdown of the 26 full service plans in the
10 150% to 250% range. Like I mentioned earlier, if a plan's TNE falls below 150%
11 the plan is placed on monthly reporting. And we also place plans on monthly
12 reporting if we observe a declining trend in their financial performance, their TNE
13 is going down, net income, enrollment. If we see something in the news that
14 raises concern, we may monitor them closely as well.

15 And this chart shows the tangible net equity of full service plans by
16 quarter. This chart pretty much summarizes the handout when you look at the
17 five quarters there. So if you wanted to look at more detailed information you can
18 look at the handout and you can see like where each plan is.

19 This chart shows the working capital for full service health plans by
20 enrollment as of March 31, 2023. Working capital measures the health plan's
21 ability to cover or pay its short-term obligations, or those payables that are due
22 within the year. Working capital also measures the plan's liquidity and short-term
23 financial health. On the previous slide you may have noticed that we had 60 full
24 service plans with TNE of over 250%. However, there were only 14 plans that
25 had two and a half times more current assets than what they owe in current

1 liabilities. So 13 of those plans were in the smaller, so I am looking at the
2 working capital, up over 2.50. So 13 of those plans were small with zero to
3 50,000 lives.

4 And this slide shows the cash-to-claims ratio for full service plans
5 by enrollment. This measures the plan's ability to pay its claims, so this should
6 be cash-to-claims and payables. So here we look at the cash and short-term
7 investments, so cash and cash equivalents, and short-term investments that are
8 available at a health plan to cover its payables of claims, capitation payables, so
9 those claims and payables that are due in the short-term. Nineteen plans
10 reported cash-to-claims of less than 1, so that means that they do not have
11 enough cash. So, if everything were to be due today, they don't have enough
12 cash to cover that.

13 That brings me to the end of the presentation. With that I will take
14 any questions.

15 CHAIR RIDEOUT: Thank you, Pritika.

16 Questions from Board Members?

17 MEMBER DURR: Just one question. Do you have any idea what
18 the impact of Medi-Cal redetermination is going to be? It has already started,
19 obviously. That could make a big difference in the enrollment numbers. Just
20 thoughts if you had any preliminary data on that?

21 MS. DUTT: I do not but I would look to my left here and maybe
22 Jarrod could. Jarrod, do you want to?

23 MEMBER MCNAUGHTON: Sure, I would be happy to. Thank you.
24 Thanks, Pritika, that was great.

25 Yes, we are kind of seeing an interesting thing happen right now,

1 Paul, that the first month in July, for our organization, we actually saw a less
2 increase, a less amount of increase than we actually thought on the
3 redetermination front. Meaning that the total number that was coming off the
4 plan was actually less than what we thought was going to happen. We only lost
5 about 4,000 or so members. And that was really due to the high enrollment so
6 the enrollment made up for the loss.

7 Then in August, our two counties along with some other counties
8 across the state, there was a procedural issue that was a problem. That a 10
9 day notice was not sent out per statute. That at 10 days of disenrollment, that
10 those notices weren't sent out. And so those, all of those were placed on hold so
11 we actually gained membership in August.

12 So we know that what's coming in September is the makeup now
13 for August and September. And so we will have a little bit of a better idea, I think,
14 September 1 when we see those numbers. There were literally almost bets in
15 our office between finance and strategy on a loss of 200 to 400,000 members for
16 the entirety of the 12 month period of our 1.7. But we will just have to see how
17 that plays out. I really applaud the counties for the work that they are doing to
18 really get the word out across the state and I think that that's helping to just
19 augment some of the numbers that we expected to lose. So I don't know if that
20 helps give you a little bit of a flavor, but we will know more here in a few weeks.

21 CHAIR RIDEOUT: Amy.

22 MEMBER YAO: I have a question, Pritika. How concerned are you
23 guys on this cash-to-claims ratio or the working capital? Do you have some
24 historical data? I know lots of companies are facing some cash flow issues.

25 MS. DUTT: We have financials on all the plans, which are publicly

1 available, unlike the RBO information. The health plans, as soon as the
2 financials come in, we publicly post them. So we are tracking. That's something
3 that my team looks at. When the financial statements come we look at various
4 financial ratios, getting a little nerdy here. But we do look at, we do conduct
5 detailed analysis on the financials. Like I said, if we have concerns then we
6 place them on our watch list. We start having conversations with a plan earlier,
7 we don't wait for a plan to go TNE deficient. We ask for projections. We also
8 look at the long-term investments in addition to, you know, in addition to the
9 short-term investments, right. So what is available to the plan long-term.
10 Because there is a cost to breaking those long-term investments but we also look
11 at what is available.

12 CHAIR RIDEOUT: Other questions?

13 MEMBER WATANABE: Jeff, if I could just make a quick comment
14 on the redetermination. I think it is our plan to try to have DHCS come to the
15 next meeting. We will have the financial summary for the Medi-Cal managed
16 care plans as we do every other meeting, and I believe, someone can correct me
17 if I'm wrong, but I think I saw that DHCS has created a dashboard related to the
18 redeterminations too. So there is some information publicly that is being updated
19 on how that's going. But we will look forward to hearing more about that.
20 Hopefully they can attend in November. And then probably the next meeting, the
21 first part of 2024 will be Covered California. We'll hear how their open enrollment
22 went and how the numbers kind of landed.

23 CHAIR RIDEOUT: Great, thank you.

24 Questions from the public or comments in the room?

25 Anyone on the phone?

1 Okay, thank you, Pritika.

2 We have the meeting dates set for 2024. I think there's a slide
3 available. Yes. So, for committee members and the public, these are the
4 confirmed dates next year.

5 MEMBER WATANABE: They are technically proposed. Jeff and I
6 have validated that our calendars look good. (Laughter.) Now it is for the rest of
7 you to just double-check. If there's any, you know, significant conflicts, let us
8 know between now and the next meeting. But we like to kind of preview them in
9 the summer, finalize them at the last meeting of the year. So far we don't see
10 any significant conflicts.

11 CHAIR RIDEOUT: And those will all be in-person, we hope.

12 MEMBER WATANABE: It will be in-person. However, there is a
13 bill that would allow us to go back to virtual meetings for Bagley-Keene meetings.
14 So depending on the outcome of that bill, there is a chance that starting in 2024
15 we would go back to virtual options or can have the discussion about hybrid or
16 how we want to do that. So more to come depending on the outcome of that
17 legislation.

18 CHAIR RIDEOUT: Next we take public comments on any items not
19 on the agenda.

20 Hearing none. Nobody on the phone? Okay.

21 We will move on to agenda items for future meetings. Any
22 comments from committee members first about additional items to consider?
23 There was a list in the transcript, I think.

24 MEMBER WATANABE: There is. We have been kind of keeping a
25 running list of things that were raised. As we have kind of been onboarding a

1 number of new Board Members we wanted to kind of let everybody get settled.
2 We had a number of things in the queue that we needed to present too. So we
3 will certainly revisit the items that were in the transcript. But if there's other things
4 you would like to hear about at upcoming meetings, let us know.

5 CHAIR RIDEOUT: Okay. And the last thing is just closing
6 remarks. I should have said this at the beginning, but a thought for all of our
7 friends in Hawaii. That's horrific what's happening there. And thank you for
8 tolerating me as your Chair at least once. (Laughter.)

9 MEMBER WATANABE: You did great.

10 CHAIR RIDEOUT: All right. Any other comments for the good of
11 the order?

12 MEMBER DURR: You know, Jeff, I just couldn't help but notice the
13 core values in back there of DMHC, and it really speaks to the leadership. For
14 those of you that can't see it, it says, integrity, leadership, commitment to service.
15 And I think what my experience on this board has been, one, that we have
16 elevated that with your role, Mary and team; and it is a compliment to you and
17 the whole DMHC team. Your commitment to living those core values, because I
18 think we see it. We ask a lot of questions, we probe, we push, but you are living
19 those values and I just wanted to compliment you on that.

20 MEMBER WATANABE: Thank you, I love to hear that. I will tell
21 you that I started eight and a half years ago. We were finishing up our strategic
22 planning process and we had a lot of discussion about the values. Integrity is
23 one that resonates with me because we aren't always going to agree. We have
24 really smart, passionate people. And you all know I have assembled this
25 amazing leadership team that really exemplifies those core values. I often say

1 customer service instead of commitment to service, because I have been
2 passionate about customer service my entire life and it is important to me that we
3 are transparent and we have the dialogue and the conversations whether we
4 agree or not.

5 I will warn you that we are going to start a new strategic planning
6 process, hopefully by the end of this year going into next year, so we will be
7 probably revisiting our mission, our core values, I keep thinking about what else
8 we would either replace or come up with because I think they are -- other than I
9 probably would say customer service because I misstate that frequently.

10 But anyway, I really appreciate that and kudos to my team
11 because, you know, it is a team effort. Thank you.

12 CHAIR RIDEOUT: Nice way to finish. A motion to adjourn,
13 perhaps?

14 MEMBER DURR: Motion to adjourn.

15 MEMBER KOGAN: Second.

16 CHAIR RIDEOUT: We are adjourned. Thank you very much.

17 (The meeting was adjourned at 12:427 p.m.)

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CERTIFICATE OF REPORTER

I, RAMONA COTA, an Electronic Reporter and Transcriber, do hereby certify:

That I am a disinterested person herein; that the foregoing Department of Managed Health Care, Financial Solvency Standards Board meeting was electronically reported by me and I thereafter transcribed it.

I further certify that I am not of counsel or attorney for any of the parties in this matter, or in any way interested in the outcome of this matter.

IN WITNESS WHEREOF, I have hereunto set my hand this 28th day of August, 2023.



RAMONA COTA, CERT*478